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AMENDED IN SENATE JUNE 27, 2001
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AMENDED IN ASSEMBLY JUNE 4, 2001
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CALIFORNIA LEGISLATURE—2001–02 REGULAR SESSION

ASSEMBLY BILL

No. 1600

**Introduced by Assembly Member Keeley
(Coauthor: Assembly Member Richman)**

February 23, 2001

An act to add and repeal Section 1373.22 of the Health and Safety Code, relating to health care service plans.

LEGISLATIVE COUNSEL'S DIGEST

AB 1600, as amended, Keeley. Health care service plans: provider contracts.

Existing law, the Knox-Keene Health Care Service Plan Act of 1975, provides for the regulation and licensure of health care service plans by the Department of Managed Health Care and makes a willful violation of the act's provisions a crime. The act, among other matters, requires that a plan's contracts with providers be fair, reasonable, and consistent

with the act’s objectives, which include ensuring that high-quality health care coverage is provided in the most efficient and cost-effective manner possible.

This bill would authorize health care providers on a class basis and health care service plans to negotiate any contract term or condition and upon an impasse, as defined, to submit the dispute to facilitated negotiation and, if unsuccessful, to refer the matter to advisory arbitration and would require the filing of the contract, facilitated negotiation agreement, or advisory arbitration award with the department. The bill would require the department to *make public all parts of the contract which are not considered proprietary or confidential, and allow public comment. The bill would also require the department to approve, modify, or reject the contract, agreement, or award and ~~would also require it~~ to adopt regulations prior to July 1, 2002, pertaining to these facilitated negotiation and advisory arbitration processes. The bill would specify that its provisions become inoperative on July 1, 2004, and are repealed on January 1, 2005, unless a later enacted statute that is enacted before January 1, 2005, deletes or extends these dates.*

Because this bill would specify requirements for the facilitated negotiation and advisory arbitration processes, the violation of which would be punishable as a misdemeanor offense, it would expand the scope of an existing crime, thereby imposing a state-mandated local program.

The California Constitution requires the state to reimburse local agencies and school districts for certain costs mandated by the state. Statutory provisions establish procedures for making that reimbursement.

This bill would provide that no reimbursement is required by this act for a specified reason.

Vote: majority. Appropriation: no. Fiscal committee: yes. State-mandated local program: yes.

The people of the State of California do enact as follows:

- 1 SECTION 1. (a) The Legislature finds and declares the
- 2 following:
- 3 (1) The principal priorities of the Legislature for health care are
- 4 the following:



1 (A) The citizens of this state have access to the highest quality
2 health care.

3 (B) Patients have the opportunity for continuing access to their
4 own health care providers.

5 (C) Health care costs be reasonable and affordable.

6 (D) Administrative costs in the health care service plan and
7 health care provider relationship be as low as possible in order to
8 keep health care costs affordable.

9 (E) Health care service plans and health care providers remain
10 financially solvent in order to provide the highest quality care and
11 to retain patients' continuing access to their own health care
12 providers.

13 (2) The current health care service plan and health care
14 provider relationship is not satisfactorily meeting the state's health
15 care priorities for the following reasons:

16 (A) There is evidence that some health care providers are
17 choosing not to practice in California because of this relationship,
18 thereby threatening the quality of, and access to, health care in this
19 state.

20 (B) Some patients have not been able to have continuing access
21 to their own health care providers because health care service plans
22 and health care providers have been unable to reach agreement on
23 contract extensions.

24 (C) Administrative costs in the health care service plan and
25 health care provider relationship are still high, resulting in higher
26 health care costs for both health care service plans and health care
27 providers.

28 (D) A large number of providers have been economically
29 failing, threatening the quality of, and access to, health care in this
30 state and the continuity of care for patients.

31 (E) Too much of a health care provider's time is spent in the
32 administrative aspects of the relationship, determining what care
33 may be provided to patients and settling claims, thereby reducing
34 the amount of time that providers spend with patients, increasing
35 the cost of health care, reducing patient access to health care, and
36 impairing the quality of care available.

37 (F) The negotiating relationship between health care service
38 plans and health care providers is imbalanced.

39 (b) It is the intent of the Legislature to implement a solution to
40 achieve the state's health care priorities, given the unsatisfactory



1 relationship between health care service plans and health care
2 providers. This solution would allow competing health care
3 providers to renegotiate contracts with health care service plans,
4 thereby allowing an improved balance in the contracting
5 relationship that should result in improvements in the state's
6 priorities because of the interests of health care service plans and
7 health care providers to resolve issues that are consistent with the
8 interests of the state. This solution would displace unfair
9 competitive practices and have an actively supervised state
10 program to ensure that health care service plan contracts with
11 health care providers are fair, reasonable, and provide appropriate
12 reimbursement, consistent with the best interests of the patients
13 and this act. The Legislature intends that this solution is consistent
14 with the state action immunity doctrine, which establishes
15 immunity from federal and state antitrust laws for conduct taken
16 or supervised by a state. This solution does not authorize the health
17 care providers to conduct a group boycott or to strike. Only activity
18 specifically authorized by this bill shall receive immunity from
19 antitrust liability.

20 SEC. 2. Section 1373.22 is added to the Health and Safety
21 Code, to read:

22 1373.22. (a) (1) Health care providers, on a class basis, and
23 health care service plans may agree to negotiate any contract term
24 or condition upon renewal of a contract or during the contract term,
25 if there is no provision for renegotiation. Any contract negotiated
26 pursuant to this section shall be subject to the confirmation process
27 set forth in subdivision (e). In the event a health care service plan
28 declines to participate in these voluntary negotiations, no further
29 action by the class that is reasonably related to the subject of the
30 requested negotiations shall be permitted.

31 (2) Prior to commencing any negotiations authorized by this
32 section, health care providers shall submit a statement to the
33 Department of Managed Health Care indicating who will
34 represent the providers in the negotiations, the type of licensure of
35 the providers participating in the negotiations, and the number of
36 providers who that person will represent in the negotiations. If the
37 department finds that the nature of the representation is not in the
38 best interest of enrollees or is otherwise inconsistent with the
39 Knox-Keene Health Care Service Plan Act of 1975, it shall
40 indicate the reasons for its findings and recommend changes to the



1 representation to protect the best interest of enrollees and to
2 conform with the provisions of the Knox-Keene Health Care
3 Service Plan Act of 1975.

4 (b) In the event the parties reach an impasse during the
5 negotiations, the parties, upon mutual agreement, may submit the
6 issues in dispute to facilitated negotiation. For the purposes of this
7 subdivision, an “impasse” means that the parties to a dispute have
8 reached a point in meeting and negotiating where their differences
9 in position are so substantial or prolonged that future meetings
10 would be futile.

11 (c) In the event facilitated negotiation is unsuccessful, the
12 matter may, upon mutual agreement by the parties, be referred to
13 advisory arbitration. No advisory arbitration conducted pursuant
14 to this section shall limit the rights and remedies otherwise
15 available to the parties under common or statutory law. In addition,
16 the arbitrator may order a party, the party’s attorney, or both, to pay
17 reasonable expenses, including attorney’s fees, incurred by
18 another party as a result of bad faith actions or tactics that are
19 frivolous or that are solely intended to cause unnecessary delay.

20 (d) The Department of Managed Health Care shall adopt
21 regulations by July 1, 2002, that ensure that the facilitated
22 negotiation and advisory arbitration processes described in this
23 section are fair and effective. These regulations shall include a
24 provision requiring that the facilitator and arbitrator be neutral and
25 specify factors to be considered by the facilitator or arbitrator
26 when resolving the issues that shall include, but not be limited to,
27 the following:

- 28 (1) The stipulations of the parties.
- 29 (2) The interest and welfare of patients.
- 30 (3) The patient’s access to care.
- 31 (4) The ability of health care providers to render quality health
32 care services.
- 33 (5) The cost of providing the services, taking into consideration
34 the increasing age of the population, new pharmaceuticals, the
35 increasing sophistication of medical technology, and the medical
36 demographics of the population of the plan’s enrollees, including
37 risk adjustment for high concentrations of diseases with high
38 treatment costs such as diabetes, multiple sclerosis, human
39 immunodeficiency virus, and acquired immune deficiency
40 syndrome.



1 (6) The reasonableness of the reimbursement rates.

2 (7) The impact on the costs of health care premiums to
3 purchasers.

4 (e) Upon negotiation of a contract, the parties, or upon
5 successful facilitated negotiation, the facilitator, or if the parties
6 agree to advisory arbitration, the arbitrator, shall file a copy of the
7 contract, facilitated negotiation agreement, or advisory arbitration
8 award, a statement of reasons, and submitted evidence to the
9 department for review. *The department shall make public all parts*
10 *of the contract which are not considered proprietary or*
11 *confidential, and allow public comment.* The department, after
12 making an independent review of the evidence and considering
13 *public comment and* the factors set forth in subdivision (d), shall
14 approve, modify, or reject the contract, agreement, or award.

15 (f) For purposes of this section, the following definitions apply:

16 (1) “Health care providers” shall mean any health care
17 professional licensed pursuant to, or group, corporation, or
18 partnership of health care professionals lawfully organized under
19 Division 2 (commencing with Section 500) of the Business and
20 Professions Code or licensed pursuant to the Chiropractic or
21 Osteopathic Initiative Acts. Health care providers shall also mean
22 all primary care providers who agree to provide case management
23 to Medi-Cal beneficiaries pursuant to Section 14088 and
24 following of the Welfare and Institutions Code. Health care
25 providers shall not include entities primarily organized as
26 pharmacies or pharmacy corporations, and pharmacists licensed
27 under Chapter 9 (commencing with Section 4000) of Division 2
28 of the Business and Professions Code.

29 (2) “Health care service plan” means any fully licensed health
30 care service plan or specialized health care service plan that is
31 licensed pursuant to this chapter.

32 (3) A representative may be a professional association, labor
33 union, or any other person or entity designated by the class.

34 (4) “Facilitated negotiation” means any negotiation between
35 the parties that utilizes a neutral, third party to resolve their
36 differences for a contract renewal that is advisory in nature and
37 subject to the approval, modification, or rejection of the
38 Department of Managed Health Care.

39 (5) “Advisory arbitration” means any arbitration process that
40 the parties utilize to resolve their differences for a contract renewal



1 that is advisory in nature and subject to the approval, modification,
2 or rejection of the Department of Managed Health Care.

3 (g) The Legislature does not intend for the dispute resolution
4 procedures described in this section to have any application or
5 legal effect other than as described in this section.

6 (h) On or after January 1, 2003, each health care service plan
7 shall annually submit a report to the department regarding contract
8 negotiations conducted pursuant to this section. The report shall
9 include the number of providers who utilize the contract
10 negotiation process and a summary of the disposition of those
11 negotiations. The report shall also include information on the
12 number of providers who sought to utilize the process, but did not
13 because the health plan did not agree to the process.

14 (i) This section shall not affect the scope of practice of health
15 care providers or the rights and responsibilities of health care
16 providers mandated by law.

17 (j) This section shall not affect the operation of Section 16770
18 of the Business and Professions Code insofar as health care
19 providers organized into a class pursuant to subdivision (b) shall
20 not exclude from the class another health care provider where the
21 ground for the exclusion is failure to possess the same license or
22 certification as is possessed by the members of the class.

23 (k) This section shall become inoperative on July 1, 2004, and,
24 as of January 1, 2005, is repealed, unless a later enacted statute,
25 that becomes operative on or before January 1, 2005, deletes or
26 extends the dates on which it becomes inoperative and is repealed.

27 SEC. 3. No reimbursement is required by this act pursuant to
28 Section 6 of Article XIII B of the California Constitution because
29 the only costs that may be incurred by a local agency or school
30 district will be incurred because this act creates a new crime or
31 infraction, eliminates a crime or infraction, or changes the penalty
32 for a crime or infraction, within the meaning of Section 17556 of
33 the Government Code, or changes the definition of a crime within
34 the meaning of Section 6 of Article XIII B of the California
35 Constitution.

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