

AMENDED IN SENATE JUNE 17, 2013

AMENDED IN ASSEMBLY APRIL 11, 2013

AMENDED IN ASSEMBLY APRIL 3, 2013

CALIFORNIA LEGISLATURE—2013–14 REGULAR SESSION

ASSEMBLY BILL

No. 1391

Introduced by Committee on Insurance

March 4, 2013

An act to amend Sections 131, 662, 739, 739.3, 985, 1011, 1011.1, 1012, 1016, 1070.6, 1216.1, 1624, 1675, 1749.3, 1749.31, 1749.32, 1749.33, 1749.8, 1758.3, 1872.87, 10234.93, 10785, 12414.25, and 14090.1 of, to add Sections 1758.681 and 12389.7 to, and to repeal Section 668.5 of, the Insurance Code, relating to insurance.

LEGISLATIVE COUNSEL'S DIGEST

AB 1391, as amended, Committee on Insurance. Insurance: omnibus.

(1) Existing law requires an entity seeking to be licensed as a risk retention group to be organized under California law and licensed as a liability insurance company. A risk retention group is a corporation, public entity, or other limited liability association that meets certain criteria, including that its primary activity consists of assuming and spreading all, or any portion, of the liability exposure of its group members. Existing law also exempts risk retention groups from the Business Transacted with Producer Controlled Insurer Act, which regulates controlled insurers, as prescribed.

This bill would require, on and after January 1, 2015, a risk retention group to comply with specified corporate governance requirements at the time of licensure, including that the board of directors have a majority of independent directors, as defined, that the term of any

material service provider contract with a risk retention group not exceed 5 years, and that the risk retention group have an audit committee composed of at least 3 independent board members. The bill would also delete the risk retention group exemption from the Business Transacted with Producer Controlled Insurer Act.

(1)

(2) Existing law provides that no cancellation of a motor vehicle insurance policy, not subject to certain cancellation protections because it has been in effect less than 60 days, is effective unless a notice of cancellation, subject to certain notice provisions, is mailed or delivered by the insurer to the named insured not later than the 59th day following the effective date and at least 10 days prior to the effective date of cancellation. Existing law also provides no notice of cancellation of a motor vehicle insurance policy, where the cancellation is based on, among other things, nonpayment of premium, is effective unless mailed or delivered by the insurer to the named insured, lienholder, or additional interest at least 20 days prior to the effective date of cancellation, except as specified.

This bill would delete the requirements for cancellation of a motor vehicle insurance policy less than 60 days old, and would apply the requirements regarding notice of cancellation for nonpayment of premiums, and other specified reasons, to all cancellation circumstances.

(2)

(3) Existing law defines the term “Adjusted RBC Report” as a Risk-Based Capital (RBC) report that has been adjusted by the Insurance Commissioner in accordance with specified provisions governing the determination of a property and casualty insurer’s RBC.

This bill would revise that definition to also include an RBC report that has been adjusted by the commissioner in accordance with specified provisions governing the determination of a life or health insurer’s RBC.

(4) *Existing law provides for continuing education requirements, prior to license renewals, for specified insurance agents and broker-agents, including personal lines broker-agents and limited lines automobile insurance agents.*

This bill would require that those continuing education requirements include 3 hours of ethics.

(3)

(5) Existing law requires every life agent who sells annuities to satisfactorily complete 8 hours of training prior to soliciting individual

consumers, and requires every life agent who sells annuities to satisfactorily complete 4 hours of training prior to each license renewal.

This bill would clarify the completion of an 8-hour training requirement to initially procure a license to sell annuities does not satisfy the requirement to complete a 4-hour training course in order to renew the annuity license.

~~(4)~~

(6) Existing law prohibits the Insurance Commissioner from granting authority to transact variable contracts unless the life agent or applicant furnishes proof that he or she is registered to sell securities in accordance with the rules of the United States Securities and Exchange Commission or the Financial Industry Regulatory Authority.

This bill would make clear that the life agent or applicant is required to furnish proof that he or she is registered to sell securities in California in accordance with the rules of the United States Securities and Exchange Commission or the Financial Industry Regulatory Authority.

~~(5)~~

(7) Existing law requires an individual holding an insurance adjuster license, not otherwise exempt, to complete a minimum of 24 hours of continuing education courses, as specified.

This bill would authorize an exemption from the continuing education requirements for an individual licensed as an insurance adjuster and as a property or casualty broker-agent who has met other specified continuing education requirements.

~~(6)~~

(8) Existing law defines an insurance solicitor as a natural person employed to aid an insurance agent or insurance broker in transacting insurance other than life.

This bill would redefine an insurance solicitor to mean a natural person employed to aid a property and casualty broker-agent acting as an insurance agent or insurance broker in transacting insurance other than life, disability, or health.

~~(7)~~

(9) Existing law provides that a nonresident licensee who applies for a property broker-agent, casualty broker-agent, personal lines broker-agent, or life agent resident license in this state, and who is currently licensed for the same lines of authority in the state of his or her current resident license, is not required to complete an examination. The application for examination is required to be received within 90 days of the cancellation of the applicant's resident license and the

producer database records, maintained by the National Association of Insurance Commissioners, are required to indicate that the producer is licensed in good standing for the line of authority requested.

This bill would provide that upon issuance of the California resident license, the examination waiver also applies to adding additional lines of authority to the California resident license provided that the individual was previously licensed in good standing for the requested additional lines of authority, and the application is received within 12 months of the cancellation of the applicant’s previous resident license in another state.

(10) Existing law regulates the sale of portable electronics insurance policies and requires all portable electronics vendors offering that insurance to be licensed, as specified.

This bill would authorize an insurer to terminate or otherwise change the terms and conditions of a policy of portable electronics insurance, as provided.

(11) Existing law authorizes an underwritten title company to engage in the business of preparing title searches, title reports, title examinations, or certificates or abstracts of title, upon the basis of which a title insurer writes title policies. Existing law authorizes any insurer, upon payment of the fees and costs and surrender to the commissioner of its certificate of authority, to apply to withdraw from this state, as provided.

This bill would authorize underwritten title companies to apply to withdraw from the California insurance market.

~~(8)~~

(12) This bill would make technical, conforming, and clarifying changes, and delete obsolete provisions.

Vote: majority. Appropriation: no. Fiscal committee: yes.
State-mandated local program: no.

The people of the State of California do enact as follows:

1 **SECTION 1.** *Section 131 of the Insurance Code is amended to*
2 *read:*

3 131. (a) An entity seeking to be licensed in this state as a risk
4 retention group shall be organized under the laws of this state and
5 licensed as a liability insurance company pursuant to Article 3
6 (commencing with Section 699) of Chapter 1 of Part 2.

1 (b) An entity that has not completed its chartering and licensing
2 as a risk retention group in its domiciliary state is subject to the
3 requirements of Article 8 (commencing with Section 820) of
4 Chapter 1 of Part 2.

5 (c) In addition to the requirements of Article 3 (commencing
6 with Section 699) of Chapter 1 of Part 2, a risk retention group
7 licensed in this state shall submit to the commissioner a feasibility
8 study or plan of operations and all other documentation required
9 by the federal Liability Risk Retention Act of 1986 (~~15 U.S.C.~~
10 ~~Section~~ *U.S.C. Sec. 3901 et seq.*) to be submitted by a risk retention
11 group to a nonchartering state.

12 (d) *In addition to the requirements of Article 3 (commencing*
13 *with Section 699) of Chapter 1 of Part 2, a risk retention group*
14 *licensed in this state shall comply with all of the following at the*
15 *time of licensure, and thereafter:*

16 (1) (A) *The “board of directors” or “board,” as used in this*
17 *section, means the governing body of the risk retention group*
18 *elected by the shareholders or members to establish policy, elect*
19 *or appoint officers and committees, and make other governing*
20 *decisions.*

21 (B) *“Director,” as used in this section, means a natural person*
22 *designated in the articles of the risk retention group, or designated,*
23 *elected, or appointed by any other manner, name, or title to act*
24 *as a director.*

25 (2) (A) *The board of directors of the risk retention group shall*
26 *have a majority of independent directors. If the risk retention group*
27 *is a reciprocal risk retention group, the attorney-in-fact shall be*
28 *required to adhere to the same standards regarding independence*
29 *of operation and governance as imposed on the risk retention*
30 *group’s board of directors and subscribers’ advisory committee*
31 *under these standards, and, to the extent permissible under this*
32 *state’s laws, service providers of a reciprocal risk retention group*
33 *shall contract with the risk retention group and not the*
34 *attorney-in-fact.*

35 (B) *No director qualifies as “independent” unless the board of*
36 *directors affirmatively determines that the director has no*
37 *“material relationship” with the risk retention group. Each risk*
38 *retention group shall disclose these determinations to its domestic*
39 *regulator, at least annually. For this purpose, any person that is*
40 *a direct or indirect owner of, or subscriber in, the risk retention*

1 group, or is an officer, director, or employee, or all three, of an
2 owner and insured, as contemplated by 15 U.S.C. Section
3 3901(a)(4)(E)(ii) of the federal Liability Risk Retention Act of
4 1986, is considered to be “independent,” unless some other
5 position of that officer, director, or employee constitutes a
6 “material relationship.”

7 (C) “Material relationship” of a person with the risk retention
8 group includes, but is not limited to, any of the following:

9 (i) The receipt in any one 12-month period of compensation or
10 payment of any other item of value by that person, a member of
11 that person’s immediate family, or any business with which that
12 person is affiliated from the risk retention group or a consultant
13 or service provider to the risk retention group that is greater than,
14 or equal to, 5 percent of the risk retention group’s gross written
15 premium for that 12-month period or 2 percent of its surplus,
16 whichever is greater, as measured at the end of any fiscal quarter
17 falling in a 12-month period. The person or immediate family
18 member of that person is not independent until one year after his
19 or her compensation from the risk retention group falls below the
20 threshold.

21 (ii) A relationship with an auditor as follows: a director or an
22 immediate family member of a director who is affiliated with, or
23 employed in, a professional capacity by a present or former
24 internal or external auditor of the risk retention group is not
25 independent until one year after the end of the affiliation,
26 employment, or auditing relationship.

27 (iii) A relationship with a related entity as follows: a director
28 or immediate family member of a director who is employed as an
29 executive officer of another company where any of the risk
30 retention group’s present executives serve on that other company’s
31 board of directors is not independent until one year after the end
32 of that service or the employment relationship.

33 (3) The term of any material service provider contract with the
34 risk retention group shall not exceed five years. Any contract, or
35 its renewal, shall require the approval of the majority of the risk
36 retention group’s independent directors. The risk retention group’s
37 board of directors shall have the right to terminate any service
38 provider, audit, or actuarial contracts at any time for cause after
39 providing adequate notice as defined in the contract. The service
40 provider contract is deemed material if the amount to be paid for

1 *that contract is greater than, or equal to, 5 percent of the risk*
2 *retention group’s annual gross written premium or 2 percent of*
3 *its surplus, whichever is greater.*

4 *(A) For purposes of this standard, “service providers” shall*
5 *include captive managers, auditors, accountants, actuaries,*
6 *investment advisers, attorneys, and managing general underwriters*
7 *or any other party responsible for underwriting, determination of*
8 *rates, collection of premium, adjusting and settling claims, or the*
9 *preparation of financial statements. Any reference to “attorneys”*
10 *does not include defense counsel retained by the risk retention*
11 *group to defend claims, unless the amount of fees paid to those*
12 *attorneys are “material” as referenced in this paragraph.*

13 *(B) A service provider contract meeting the definition of*
14 *“material relationship” pursuant to paragraph (2) shall not be*
15 *entered into unless the risk retention group has notified the*
16 *commissioner in writing of its intention to enter into the transaction*
17 *at least 30 days prior thereto, and the commissioner has not*
18 *disapproved the transaction within that period.*

19 *(4) The risk retention group’s board of directors shall adopt a*
20 *written policy in the plan of operation as approved by the board*
21 *that requires the board to do all of the following:*

22 *(A) Ensure that all owners or insureds, or both, of the risk*
23 *retention group receive evidence of ownership interest.*

24 *(B) Develop a set of governance standards applicable to the*
25 *risk retention group.*

26 *(C) Oversee the evaluation of the risk retention group’s*
27 *management, including, but not limited to, the performance of the*
28 *captive manager, managing general underwriter, or other parties*
29 *responsible for underwriting, determination of rates, collection of*
30 *premium, adjusting or settling claims, or the preparation of*
31 *financial statements.*

32 *(D) Review and approve the amount to be paid for all material*
33 *service providers.*

34 *(E) Review and approve, at least annually, all of the following:*

35 *(i) The risk retention group’s goals and objectives relevant to*
36 *the compensation of officers and service providers.*

37 *(ii) The officers’ and service providers’ performance in light of*
38 *those goals and objectives.*

39 *(iii) The continued engagement of the officers and material*
40 *service providers.*

1 (5) *The risk retention group shall have an audit committee*
2 *composed of at least three independent board members as defined*
3 *in paragraph (2). A nonindependent board member may participate*
4 *in the activities of the audit committee, if invited by the members,*
5 *but cannot be a member of that committee.*

6 (A) *The audit committee shall have a written charter that defines*
7 *the committee's purpose, which, at a minimum, shall be to do all*
8 *of the following:*

9 (i) *Assist in board oversight of the integrity of the financial*
10 *statements, the compliance with legal and regulatory requirements,*
11 *and the qualifications, independence, and performance of the*
12 *independent auditor and actuary.*

13 (ii) *Discuss the annual audited financial statements and*
14 *quarterly financial statements with management.*

15 (iii) *Discuss the annual audited financial statements with its*
16 *independent auditor and, if advisable, discuss its quarterly*
17 *financial statements with its independent auditor.*

18 (iv) *Discuss policies with respect to risk assessment and risk*
19 *management.*

20 (v) *Meet separately and periodically, either directly or through*
21 *a designated representative of the committee, with management*
22 *and independent auditors.*

23 (vi) *Review with the independent auditor any audit problems*
24 *or difficulties and management's response.*

25 (vii) *Set clear hiring policies of the risk retention group as to*
26 *the hiring of employees or former employees of the independent*
27 *auditor.*

28 (viii) *Require the external auditor to rotate the lead or*
29 *coordinating audit partner having primary responsibility for the*
30 *risk retention group's audit as well as the audit partner responsible*
31 *for reviewing that audit, so that neither individual performs audit*
32 *services for more than five consecutive fiscal years.*

33 (ix) *Report regularly to the board of directors.*

34 (B) *If an audit committee is not designated by the insurer, the*
35 *insurer's entire board of directors shall constitute the audit*
36 *committee.*

37 (6) *The board of directors shall adopt and disclose governance*
38 *standards by making the information available through electronic*
39 *means, such as posting the information on the risk retention*
40 *group's Internet Web site, or other means, and providing that*

1 *information to members and insureds upon request. The*
2 *information shall include all of the following:*

3 (A) *A process by which the directors are elected by the owners,*
4 *insureds, or both.*

5 (B) *Director qualification standards.*

6 (C) *Director responsibilities.*

7 (D) *Director access to management and, as necessary and*
8 *appropriate, independent advisers.*

9 (E) *Director compensation.*

10 (F) *Director orientation and continuing education.*

11 (G) *The policies and procedures that are followed for*
12 *management succession.*

13 (H) *The policies and procedures that are followed for the annual*
14 *performance evaluation of the board.*

15 (7) *The board of directors shall adopt and disclose a code of*
16 *business conduct and ethics for directors, officers, and employees*
17 *and promptly disclose to the board of directors any waivers of the*
18 *code for directors or executive officers, including all of the*
19 *following topics:*

20 (A) *Conflicts of interest.*

21 (B) *Matters covered under the corporate opportunity doctrine*
22 *under the state of domicile.*

23 (C) *Confidentiality.*

24 (D) *Fair dealing.*

25 (E) *Protection and proper use of risk retention group assets.*

26 (F) *Compliance with all applicable laws, rules, and regulations.*

27 (G) *Requiring the reporting of any illegal or unethical behavior*
28 *that affects the operation of the risk retention group.*

29 (8) *The captive manager, president, or chief executive officer*
30 *of the risk retention group shall promptly notify the domestic*
31 *regulator, in writing, if he or she becomes aware of any material*
32 *noncompliance with any of these governance standards.*

33 (e) *Domestic risk retention groups, licensed as of December*
34 *31, 2013, shall be governed by subdivision (d) on and after January*
35 *1, 2015.*

36 **SECTION 1.**

37 **SEC. 2.** Section 662 of the Insurance Code is amended to read:

38 662. (a) A notice of cancellation of a policy shall not be
39 effective unless mailed or delivered by the insurer to the named
40 insured, lienholder, or additional interest at least 20 days prior to

1 the effective date of cancellation; provided, however, that where
2 cancellation is for nonpayment of premium, at least 10 days' notice
3 of cancellation accompanied by the reason for the cancellation
4 shall be given. Unless the reason accompanies or is included in
5 the notice of cancellation, the notice of cancellation shall state or
6 be accompanied by a statement that upon written request of the
7 named insured, mailed or delivered to the insurer not less than 15
8 days prior to the effective date of cancellation, the insurer will
9 specify the reason for the cancellation.

10 (b) This section shall not apply to nonrenewal.

11 (c) Notices made to lienholders pursuant to this section may be
12 done electronically with the consent of the lienholder.

13 ~~SEC. 2.~~

14 *SEC. 3.* Section 668.5 of the Insurance Code is repealed.

15 ~~SEC. 3.~~

16 *SEC. 4.* Section 739 of the Insurance Code is amended to read:

17 739. As used in this article, these terms shall have the following
18 meanings:

19 (a) "Adjusted RBC Report" means a Risk-Based Capital (RBC)
20 report that has been adjusted by the commissioner in accordance
21 with subdivision (b) or (c) of Section 739.2.

22 (b) "Corrective Order" means an order issued by the
23 commissioner specifying corrective actions that the commissioner
24 has determined are required.

25 (c) "Domestic insurer" means any life or health insurer or
26 property and casualty insurer organized in this state.

27 (d) "Foreign insurer" means any life or health insurer or property
28 and casualty insurer that is licensed to do business in this state but
29 is not domiciled in this state.

30 (e) "Life or health insurer" means any admitted insurer issuing
31 insurance subject to Part 2 (commencing with Section 10110) of
32 Division 2, or a licensed property and casualty insurer writing only
33 disability insurance.

34 (f) "NAIC" means the National Association of Insurance
35 Commissioners.

36 (g) "Negative trend" means, with respect to a life or health
37 insurer, a negative trend over a period of time, as determined in
38 accordance with the "Trend Test Calculation" included in the RBC
39 Instructions defined in subdivision (i).

1 (h) “Property and casualty insurer” means any admitted insurer
2 writing insurance as described in Section 102, 103, 105, 107, 108,
3 109, 110, 111, 112, 113, 114, 115, 116, 118, 119.5, 119.6, or 120,
4 but does not include monoline mortgage guaranty insurers,
5 financial guaranty insurers, or title insurers.

6 (i) “RBC Instructions” means the RBC Report, including
7 risk-based capital instructions adopted by the NAIC, and as the
8 RBC Instructions may be amended by the NAIC from time to time
9 in accordance with the procedures adopted by the NAIC.

10 (j) “RBC Level” means an insurer’s Company Action Level
11 RBC, Regulatory Action Level RBC, Authorized Control Level
12 RBC, or Mandatory Control Level RBC where:

13 (1) “Company Action Level RBC” means, with respect to any
14 insurer, the product of 2.0 and its Authorized Control Level RBC.

15 (2) “Regulatory Action Level RBC” means the product of 1.5
16 and its Authorized Control Level RBC.

17 (3) “Authorized Control Level RBC” means the number
18 determined under the risk-based capital formula in accordance
19 with the RBC Instructions.

20 (4) “Mandatory Control Level RBC” means the product of .70
21 and the Authorized Control Level RBC.

22 (k) “RBC Plan” means a comprehensive financial plan
23 containing the elements specified in subdivision (b) of Section
24 739.3. If the commissioner rejects the RBC Plan, and it is revised
25 by the insurer, with or without the commissioner’s
26 recommendation, the plan shall be called the “Revised RBC Plan.”

27 (l) “RBC Report” means the report required in Section 739.2.

28 (m) “Total Adjusted Capital” means the sum of:

29 (1) An insurer’s statutory capital and surplus.

30 (2) Other items, if any, that the RBC Instructions may provide.

31 ~~SEC. 4.~~

32 *SEC. 5.* Section 739.3 of the Insurance Code is amended to
33 read:

34 739.3. (a) “Company Action Level Event” means any of the
35 following events:

36 (1) The filing of an RBC Report by an insurer that indicates any
37 of the following:

38 (A) The insurer’s Total Adjusted Capital is greater than or equal
39 to its Regulatory Action Level RBC but less than its Company
40 Action Level RBC.

1 (B) If a life or health insurer, the insurer has Total Adjusted
2 Capital that is greater than or equal to its Company Action Level
3 RBC but less than the product of its Authorized Control Level
4 RBC and 2.5, and has a negative trend.

5 (C) If a property and casualty insurer, the insurer has Total
6 Adjusted Capital that is greater than or equal to its Company Action
7 Level RBC but less than the product of its Authorized Control
8 Level RBC and 3.0, and triggers the trend test determined in
9 accordance with the trend test calculation included in the Property
10 and Casualty RBC instructions.

11 (2) The notification by the commissioner to the insurer of an
12 Adjusted RBC Report that indicates the event in paragraph (1),
13 provided that the insurer does not challenge the Adjusted RBC
14 Report under Section 739.7.

15 (3) If the insurer challenges, under Section 739.7, an Adjusted
16 RBC Report that indicates the event in paragraph (1), the
17 notification by the commissioner to the insurer that the
18 commissioner has, after a hearing, rejected the insurer's challenge.

19 (b) In the event of a Company Action Level Event, the insurer
20 shall prepare and submit to the commissioner a comprehensive
21 financial plan that shall do all of the following:

22 (1) Identify the conditions in the insurer that contribute to the
23 Company Action Level Event.

24 (2) Contain proposals of corrective actions that the insurer
25 intends to take and would be expected to result in the elimination
26 of the Company Action Level Event.

27 (3) Provide projections of the insurer's financial results in the
28 current year and at least the four succeeding years, both in the
29 absence of proposed corrective actions and giving effect to the
30 proposed corrective actions, including projections of statutory
31 operating income, net income, capital, or surplus, or a combination.
32 The projections for both new and renewal business may include
33 separate projections for each major line of business and separately
34 identify each significant income, expense, and benefit component.

35 (4) Identify the key assumptions impacting the insurer's
36 projections and the sensitivity of the projections to the assumptions.

37 (5) Identify the quality of, and problems associated with, the
38 insurer's business, including, but not limited to, its assets,
39 anticipated business growth and associated surplus strain,

1 extraordinary exposure to risk, mix of business, and use of
2 reinsurance in each case, if any.

3 (c) The RBC Plan shall be submitted as follows:

4 (1) Within 45 days of the Company Action Level Event.

5 (2) If the insurer challenges an Adjusted RBC Report pursuant
6 to Section 739.7, within 45 days after notification to the insurer
7 that the commissioner has, after a hearing, rejected the insurer's
8 challenge.

9 (d) Within 60 days after the submission by an insurer of an RBC
10 Plan to the commissioner, the commissioner shall notify the insurer
11 whether the RBC Plan shall be implemented or is, in the judgment
12 of the commissioner, unsatisfactory. If the commissioner
13 determines that the RBC Plan is unsatisfactory, the notification to
14 the insurer shall set forth the reasons for the determination, and
15 may set forth proposed revisions that will render the RBC Plan
16 satisfactory, in the judgment of the commissioner. Upon
17 notification from the commissioner, the insurer shall prepare a
18 Revised RBC Plan, which may incorporate by reference revisions
19 proposed by the commissioner, and shall submit the Revised RBC
20 Plan to the commissioner as follows:

21 (1) Within 45 days after the notification from the commissioner.

22 (2) If the insurer challenges the notification from the
23 commissioner under Section 739.7, within 45 days after a
24 notification to the insurer that the commissioner has, after a
25 hearing, rejected the insurer's challenge.

26 (e) In the event of a notification by the commissioner to an
27 insurer that the insurer's RBC Plan or Revised RBC Plan is
28 unsatisfactory, the commissioner may, at his or her discretion,
29 subject to the insurer's right to a hearing under Section 739.7,
30 specify in the notification that the notification constitutes a
31 Regulatory Action Level Event.

32 (f) Every domestic insurer that files an RBC Plan or Revised
33 RBC Plan with the commissioner shall file a copy of the RBC Plan
34 or Revised RBC Plan with the insurance commissioner in any state
35 in which the insurer is authorized to do business if both of the
36 following apply:

37 (1) That state has an RBC provision substantially similar to
38 subdivision (a) of Section 739.8.

39 (2) The insurance commissioner of that state has notified the
40 insurer of its request for the filing in writing, in which case the

1 insurer shall file a copy of the RBC Plan or Revised RBC Plan in
2 that state no later than the later of:

3 (A) Fifteen days after the receipt of notice to file a copy of its
4 RBC Plan or Revised RBC Plan with the state.

5 (B) The date on which the RBC Plan or Revised RBC Plan is
6 filed under subdivision (c) of Section 739.7.

7 ~~SEC. 5.~~

8 *SEC. 6.* Section 985 of the Insurance Code is amended to read:

9 985. (a) On or after January 1, 1970, as used in this article and
10 in subdivision (i) of Section 1011, “insolvency” means either of
11 the following:

12 (1) Any impairment of minimum “paid-in capital” or “capital
13 paid in,” as defined in Section 36, required in the aggregate of an
14 insurer by the provisions of this code for the class, or classes, of
15 insurance that it transacts anywhere.

16 (2) An inability of the insurer to meet its financial obligations
17 when they are due.

18 (b) On or after January 1, 1970, an insurer cannot escape the
19 condition of insolvency by being able to provide for all its liabilities
20 and for reinsurance of all outstanding risks. An insurer must also
21 be possessed of additional assets equivalent to the aggregate
22 “paid-in capital” or “capital paid in” required by this code after
23 making provision for all those liabilities and for that reinsurance.

24 (c) On or after October 1, 1967, as used in this code provision
25 for reinsurance of all outstanding risks and “gross premiums
26 without any deduction, received and receivable upon all unexpired
27 risks” means the greater of: (1) the aggregate amount of actual
28 unearned premiums, or (2) the amount reasonably estimated as
29 being required to reinsure in a solvent admitted insurer the
30 unexpired terms of the risks represented by all outstanding policies.

31 (d) On or after October 1, 1967, an insurer shall make provision
32 for reinsurance of the outstanding risk on policies that provide
33 premiums that are fully earned at inception and on policies that
34 for any other reason do not provide for a return premium to the
35 insured on cancellation prior to expiration.

36 (e) On or after October 1, 1967, the commissioner shall prescribe
37 standards for reasonably estimating the amount required to reinsure
38 that will provide adequate safeguards for the policyholders,
39 creditors, and the public.

1 (f) On or after October 1, 1967, this section shall not be
2 applicable to life, title, mortgage, or mortgage guaranty insurers.

3 (g) In the application of this section to disability insurance, as
4 defined in Section 106, reserves for unearned premiums and
5 amounts reasonably estimated as required to reinsure outstanding
6 risks shall be determined in accordance with the provisions of
7 Section 997.

8 ~~SEC. 6.~~

9 *SEC. 7.* Section 1011 of the Insurance Code is amended to
10 read:

11 1011. The superior court of the county in which the principal
12 office of a person described in Section 1010 is located, upon the
13 filing by the commissioner of the verified application showing any
14 of the conditions in this subdivision exist, or a filing by the Federal
15 Deposit Insurance Corporation of the verified application showing
16 that the conditions enumerated in subdivision (j) exist and the
17 conditions set forth in Section 5383(e)(3) of Title 12 of the United
18 States Code having been satisfied, shall issue its order vesting title
19 to all of the assets of that person, wheresoever situated, in the
20 commissioner or his or her successor in office, in his or her official
21 capacity, and direct the commissioner forthwith to take possession
22 of all of its books, records, property, real and personal, and assets,
23 and to conduct, as conservator, the business of the person, or so
24 much thereof as to the commissioner may seem appropriate, and
25 enjoining the person and its officers, directors, agents, servants,
26 and employees from the transaction of its business or disposition
27 of its property until any of the following further order of the court:

28 (a) That the person has refused to submit its books, papers,
29 accounts, or affairs to the reasonable inspection of the
30 commissioner or his or her deputy or examiner.

31 (b) That the person has neglected or refused to observe an order
32 of the commissioner to make good within the time prescribed by
33 law any deficiency in its capital if it is a stock corporation, or in
34 its reserve if it is a mutual insurer.

35 (c) That the person, without first obtaining the consent in writing
36 of the commissioner, has transferred, or attempted to transfer,
37 substantially its entire property or business or, without consent,
38 has entered into any transaction the effect of which is to merge,
39 consolidate, or reinsure substantially its entire property or business
40 in or with the property or business of any other person.

- 1 (d) That the person is found, after an examination, to be in a
2 condition that makes its further transaction of business ~~will be~~
3 hazardous to its policyholders, or creditors, or to the public.
- 4 (e) That the person has violated its charter or any law of the
5 state.
- 6 (f) That any officer of the person refuses to be examined under
7 oath, touching its affairs.
- 8 (g) That any officer or attorney in fact of the person has
9 embezzled, sequestered, or wrongfully diverted any of the assets
10 of the person.
- 11 (h) That a domestic insurer does not comply with the
12 requirements for the issuance to it of a certificate of authority, or
13 that its certificate of authority has been revoked.
- 14 (i) That the last report of examination of any person to whom
15 the provisions of this article apply shows the person to be insolvent
16 within the meaning of Article 13 (commencing with Section 980)
17 of Chapter 1 of Part 2 of Division 1; or if a reciprocal or
18 interinsurance exchange, within the applicable provisions of
19 Section 1370.2, 1370.4, 1371, or 1372; or if a life insurer, within
20 the applicable provisions of Sections 10510 and 10511.
- 21 (j) Notification is given by the United States Secretary of the
22 Treasury that a determination has been made by the secretary, in
23 accordance with and satisfying the provisions of Section 5383(b)
24 of Title 12 of the United States Code, as to a person described in
25 Section 1010 that is an insurance company as defined in Section
26 5381(a)(13) of Title 12 of the United States Code, and one of the
27 following:
 - 28 (1) The board of directors, or body performing similar functions,
29 of the person acquiesces or consents to the appointment of a
30 receiver as provided for in Section 5832(a)(1)(A)(i) of Title 12 of
31 the United States Code, with that consent to be considered to be
32 consent to issuance of an order under this section.
 - 33 (2) The United States District Court for the District of Columbia
34 issued an order for the appointment of a receiver of the person as
35 provided for in Section 5382(a)(1)(A)(iv)(I) of Title 12 of the
36 United States Code, without regard to whether an appeal of the
37 order is pending.
 - 38 (3) A petition by the United States Secretary of the Treasury
39 for appointment of a receiver was made to the United States District
40 Court for the District of Columbia and was granted by operation

1 of the law as provided for in Section 5382(a)(1)(A)(v) of Title 12
2 of the United States Code, without regard to whether an appeal of
3 the order is pending.

4 ~~SEC. 7.~~

5 *SEC. 8.* Section 1011.1 of the Insurance Code is amended to
6 read:

7 1011.1. If a verified application is filed pursuant to Section
8 1011 that shows that the conditions set forth in subdivision (j) of
9 Section 1011 exist and upon a showing that notice was provided
10 to the person that is the subject of the verification application, all
11 of the following apply:

12 (a) A superior court hearing shall be held in which the person
13 may oppose the verified application solely on the grounds that the
14 conditions set forth in subdivision (j) of Section 1101 do not exist.
15 The hearing shall be completed within 24 hours after the verified
16 application is filed with the court.

17 (b) The superior court shall issue an order as provided for in
18 Section 1011 within 24 hours after the verified application was
19 filed with the court.

20 (c) If the superior court does not issue an order within 24 hours
21 as provided for in subdivision (b), then an order described in
22 Section 1011 shall be deemed granted by operation of law upon
23 expiration of the 24-hour period, without further notice.

24 (d) An order entered by the superior court pursuant to
25 subdivision (b) or entered by operation of law pursuant to
26 subdivision (c) shall not be subject to any stay or injunction
27 pending appeal.

28 ~~SEC. 8.~~

29 *SEC. 9.* Section 1012 of the Insurance Code is amended to
30 read:

31 1012. Except in the case of an order issued based on a verified
32 application showing the conditions in subdivision (j) of Section
33 1011 to exist, the order shall continue in force and effect until, on
34 the application either of the commissioner or of that person, it
35 shall, after a full hearing, appear to the court that the ground for
36 the order directing the commissioner to take title and possession
37 does not exist or has been removed and that the person can properly
38 resume title and possession of its property and the conduct of its
39 business.

1 ~~SEC. 9.~~

2 ~~SEC. 10.~~ Section 1016 of the Insurance Code is amended to
3 read:

4 1016. (a) If at any time after the issuance of an order under
5 Section 1011, or if at the time of instituting any proceeding under
6 this article, including under Section 1011, it shall appear to the
7 commissioner that it would be futile to proceed as conservator
8 with the conduct of the business of that person, he or she may
9 apply to the court for an order to liquidate and wind up the business
10 of the person. Upon a full hearing of that application, the court
11 may make an order directing the winding up and liquidation of the
12 business of that person by the commissioner, as liquidator, for the
13 purpose of carrying out the order to liquidate and wind up the
14 business of that person.

15 (b) Notwithstanding subdivision (a), the court may issue an
16 order to liquidate and wind up the business of a person as to whom
17 a verified application is filed pursuant to subdivision (j) of Section
18 1011 based solely on the verified application and hearing as
19 provided for in subdivision (a) of Section 1011.1, without further
20 hearing, or may issue an order to liquidate and wind up the business
21 of the person upon application by the commissioner after the
22 issuance of an order under Section 1011. The court's order may
23 direct the winding up and liquidation of the business of the person
24 by the commissioner, as liquidator, for the purpose of carrying out
25 the order to liquidate and wind up the business of the person.

26 ~~SEC. 10.~~

27 ~~SEC. 11.~~ Section 1070.6 of the Insurance Code is amended to
28 read:

29 1070.6. The withdrawal procedure and fees prescribed by this
30 article shall not be required of a nonsurviving admitted constituent
31 to a merger or consolidation into another admitted insurer in
32 accordance with the applicable statutes and the commissioner's
33 prior written consent given pursuant to subdivision (c) of Section
34 1011, provided the commissioner is satisfied by documents,
35 authenticated so as to be admissible in evidence over objection,
36 filed with him or her, that:

37 (a) The constituent has discharged all of its liabilities to residents
38 of this state in the manner provided by Section 1071.5;

39 (b) There will be an admitted insurer directly available to the
40 constituent's policyholders: (1) to obtain policy changes and

1 endorsements, (2) to receive payment of premiums and refund
2 unearned premiums, (3) to serve notice of claim, proof of loss,
3 summons, process, and other papers, and (4) for purposes of suit;

4 (c) The constituent shall timely file with the commissioner
5 appropriate financial statements reporting its insurance business
6 done in this state during the calendar year of the merger or
7 consolidation and all appropriate tax returns required by law for
8 the period, and shall timely pay all taxes found to be due on account
9 of the business; and

10 (d) The constituent has surrendered its current California
11 certificate of authority to the commissioner for cancellation as of
12 the effective date of the merger.

13 The withdrawal procedure and fees prescribed by this article
14 shall not be required of an insurer that has been liquidated by a
15 final order of a court of record of this or any sister state provided
16 a certified copy of the order reciting the fact of liquidation and
17 discharge of all obligations has been filed with the commissioner.

18 *SEC. 12. Section 1216.1 of the Insurance Code is amended to*
19 *read:*

20 1216.1. As used in this article, the following terms have the
21 following meanings:

22 (a) “Accredited state” means a state in which the insurance
23 department or regulatory agency having jurisdiction over the
24 business of insurance has qualified as meeting the minimum
25 financial regulatory standards promulgated and established from
26 time to time by the National Association of Insurance
27 Commissioners’ (NAIC) Financial Regulation Standards and
28 Accreditation Program.

29 (b) “Control” or “controlled” has the meaning ascribed in
30 Section 1215.

31 (c) “Controlled insurer” means an admitted insurer which is
32 controlled, directly or indirectly, by a producer.

33 (d) “Controlling producer” means a producer who, directly or
34 indirectly, controls an insurer.

35 (e) “Admitted insurer” or “insurer” means any person, firm,
36 association, or corporation admitted to transact any property or
37 casualty insurance business in this state. The following are not to
38 be construed to be insurers for the purposes of this article:

39 ~~(1) All risk retention groups as defined in the Superfund~~
40 ~~Amendments Reauthorization Act of 1986 (P.L. 99-499), the Risk~~

1 ~~Retention Act (15 U.S.C. Sec. 3901 et seq.), and the California~~
 2 ~~Risk Retention Act of 1990 (Chapter 1.5 (commencing with Section~~
 3 ~~125) of Part 1 of Division 1).~~

4 ~~(2)~~

5 (1) All residual market pools and joint underwriting authorities
 6 or associations.

7 ~~(3)~~

8 (2) All captive insurers, *other than risk retention groups as*
 9 *defined in the federal Superfund Amendments Reauthorization Act*
 10 *of 1986 (42 U.S.C. Sec. 9671), the federal Liability Risk Retention*
 11 *Act of 1986 (15 U.S.C. Sec. 3901 et seq.), and the California Risk*
 12 *Retention Act of 1991 (Chapter 1.5 (commencing with Section*
 13 *125) of Part 1).* For the purposes of this article, captive insurers
 14 are either insurance companies which are owned by another
 15 organization and whose exclusive purpose is to insure risks of the
 16 parent organization and affiliated companies, or in the case of
 17 groups and associations, insurance organizations which are owned
 18 by the insureds and whose exclusive purpose is to insure risks of
 19 member organizations and group or association members and their
 20 affiliates.

21 (f) “Producer” means a fire and casualty licensee or licensees
 22 or any other person, firm, association, or corporation, when, for
 23 any compensation, commission, or other thing of value, the person,
 24 firm, association, or corporation acts or aids in any manner in
 25 soliciting, negotiating or procuring the making of any insurance
 26 contract on behalf of an insured other than the person, firm,
 27 association, or corporation.

28 ~~SEC. 11.~~

29 *SEC. 13.* Section 1624 of the Insurance Code is amended to
 30 read:

31 1624. “Insurance solicitor” means a natural person employed
 32 to aid a property and casualty broker-agent acting as an insurance
 33 agent or insurance broker in transacting insurance other than life,
 34 disability, or health.

35 ~~SEC. 12.~~

36 *SEC. 14.* Section 1675 of the Insurance Code is amended to
 37 read:

38 1675. The following applicants who have theretofore been
 39 licensed under this code are exempt from the requirements of this
 40 article:

1 (a) An applicant for a license to act as a property broker-agent
2 or a casualty broker-agent who has been licensed as a property
3 broker-agent, casualty broker-agent, or surplus line broker during
4 any part of the license year in which the application is filed or the
5 immediately preceding license year.

6 (b) An applicant for a license to act as a life-only agent who has
7 been licensed as a life-only agent during any part of the license
8 year in which the application is filed or the immediately preceding
9 license year.

10 (c) An applicant for a license to act as an accident and health
11 agent who has been licensed as an accident and health agent during
12 any part of the license year in which the application is filed or the
13 immediately preceding license year.

14 (d) An applicant for a license to act as a travel insurance agent.

15 (e) An applicant specifically exempted from the particular
16 qualifying examination requirement by other provisions of this
17 code.

18 (f) (1) A nonresident licensee who applies for a property
19 broker-agent, casualty broker-agent, personal lines broker-agent,
20 or life agent resident license in this state, and who is currently
21 licensed for the same lines of authority in the state of his or her
22 current resident license, shall not be required to complete an
23 examination. The application shall be received within 90 days of
24 the cancellation of the applicant's resident license and the producer
25 database records, maintained by the National Association of
26 Insurance Commissioners, shall indicate that the producer is
27 licensed in good standing for the line of authority requested.

28 (2) Upon issuance of the California resident license, the
29 examination waiver also applies to adding additional lines of
30 authority to the California resident license provided that the
31 individual was previously licensed in good standing for the
32 requested additional lines of authority, and the application is
33 received within 12 months of the cancellation of the applicant's
34 previous resident license in another state.

35 *SEC. 15. Section 1749.3 of the Insurance Code is amended to*
36 *read:*

37 1749.3. An individual licensed as a life-only agent or an
38 accident and health agent and also licensed as a property or casualty
39 broker-agent, or an individual only licensed as a property or
40 casualty broker-agent, shall complete those courses, programs of

1 instruction, or seminars approved by the commissioner for the type
2 of license held. Completion of specified product training required
3 in subdivision (d) of Section 1749.33, subdivision (b) of Section
4 1749.8, and paragraph (4) of subdivision (a) of Section 10234.93
5 may result in the completion of more than the minimum of required
6 continuing education hours. The minimum number of hours
7 required is as follows:

8 (a) Any licensee, as specified in this section, shall satisfactorily
9 complete 24 hours of instruction, *of which three hours shall be in*
10 *ethics*, prior to renewal of the license. These hours of instruction
11 may be completed at any time prior to renewal of the license.

12 (b) An individual licensed as a property broker-agent or casualty
13 broker-agent and as a life-only agent or an accident and health
14 agent shall satisfy the requirements of this section by demonstrating
15 completion of the courses, programs of instruction, or seminars
16 approved by the commissioner for any of the license types listed
17 in this section.

18 (c) A licensee shall not be required to comply with the
19 requirements of this article if the licensee submits proof satisfactory
20 to the commissioner that he or she has been a licensee in good
21 standing for 30 continuous years in this state and is 70 years of
22 age or older. This exemption shall not apply to those individuals
23 licensed for the first time on or after January 1, 2010.

24 *SEC. 16. Section 1749.31 of the Insurance Code is amended*
25 *to read:*

26 1749.31. (a) An individual licensed as a personal lines
27 broker-agent shall complete required continuing education courses,
28 programs of instruction, or seminars approved by the
29 commissioner. The personal lines broker-agent shall complete 24
30 hours, *of which three hours shall be in ethics*, during each two-year
31 license term as defined in subdivision (d) of Section 1625.5.

32 (b) An individual licensed as a personal lines broker-agent and
33 as a life-only agent or accident and health agent shall satisfy the
34 requirements of this section by satisfactorily completing 24 hours
35 of instruction prior to renewal of the license.

36 *SEC. 17. Section 1749.32 of the Insurance Code is amended*
37 *to read:*

38 1749.32. (a) An individual licensed as a limited lines
39 automobile insurance agent shall complete required continuing
40 education courses, programs of instruction, or seminars approved

1 by the commissioner. The minimum number of hours required is
2 20 hours, *of which three hours shall be in ethics*, per license term
3 prior to the renewal of the license.

4 (b) An individual licensed as a limited automobile insurance
5 agent and as a life-only agent or accident and health agent shall
6 satisfy the requirements of this section by satisfactorily completing
7 24 hours of instruction prior to renewal of the license.

8 *SEC. 18. Section 1749.33 of the Insurance Code is amended*
9 *to read:*

10 1749.33. (a) A life-only agent licensee shall satisfactorily
11 complete 24 hours of instruction, *of which three hours shall be in*
12 *ethics*, prior to renewal of the license. These hours of instruction
13 may be completed at any time prior to renewal of the license.

14 (b) An accident and health agent licensee shall satisfactorily
15 complete 24 hours of instruction, *of which three hours shall be in*
16 *ethics*, prior to renewal of the license. These hours of instruction
17 may be completed at any time prior to renewal of the license.

18 (c) An agent licensed as both a life-only agent and as an accident
19 and health agent shall satisfactorily complete a total of 24 hours
20 of instruction, *of which three hours shall be in ethics*, prior to
21 renewal of the license. These hours of instruction may be
22 completed at any time prior to renewal of the license.

23 (d) Any accident and health agent who wishes to sell 24-hour
24 care coverage, as defined in Section 1749.02, shall complete a
25 course, program of instruction, or seminar of an approved
26 continuing education provider on workers' compensation and
27 general principles of employer liability, which shall be completed
28 by examination approved by the commissioner as part of the
29 continuing education course, program of instruction, or seminar
30 prior to selling this coverage. The required number of instruction
31 hours shall be equal to but no greater than that required by the
32 curriculum board for the prelicensing requirements of a property
33 broker-agent or a casualty broker-agent on these subjects. For
34 resident licensees, this requirement shall count toward the
35 licensee's continuing education requirement, but may still result
36 in completing more than the minimum number of continuing
37 education hours set forth in this section. Nothing in this section
38 shall be deemed to allow an accident and health agent to satisfy
39 the obligations set forth in this section by other than a proctored
40 examination administered or approved by the department.

1 ~~SEC. 13.~~

2 *SEC. 19.* Section 1749.8 of the Insurance Code is amended to
3 read:

4 1749.8. (a) Every life agent who sells annuities shall
5 satisfactorily complete eight hours of training prior to soliciting
6 individual consumers in order to sell annuities.

7 (b) Every life agent who sells annuities shall satisfactorily
8 complete four hours of training prior to each license renewal.
9 Completion of the eight-hour annuity training required by
10 subdivision (a) does not satisfy the four-hour annuity training
11 required by this subdivision. For resident licensees, this
12 requirement shall count toward the licensee’s continuing education
13 requirement, but may still result in completing more than the
14 minimum number of continuing education hours set forth in this
15 section.

16 (c) The training required by this section shall be approved by
17 the commissioner and shall consist of topics related to annuities,
18 and California law, regulations, and requirements related to
19 annuities, prohibited sales practices, the recognition of indicators
20 that a prospective insured may lack the short-term memory or
21 judgment to knowingly purchase an insurance product, and
22 fraudulent and unfair trade practices. Subject matter determined
23 by the commissioner to be primarily intended to promote the sale
24 or marketing of annuities shall not qualify for credit ~~towards~~ *toward*
25 the training requirement. Any course or seminar that is disapproved
26 under the provisions of this section shall be presumed invalid for
27 credit ~~towards~~ *toward* the training requirement of this section
28 unless it is approved in writing by the commissioner.

29 (d) The training requirements set forth in this section shall not
30 apply to nonresident agents representing an insurer that is a direct
31 response provider.

32 For the purposes of this section, “direct response provider” means
33 an insurer that meets each of the following criteria:

34 (1) The insurer does not initiate telephone contact with insureds
35 or prospective insureds.

36 (2) Agents of the insurer speak with insureds and prospective
37 insureds only by telephone, and at the request of the insureds or
38 prospective insureds.

39 (3) Agents of the insurer are assigned to speak with insureds or
40 prospective insureds on a random basis, when contacted.

1 (4) Agents of the insurer are salaried and do not receive
2 commissions for sales or referrals.

3 ~~SEC. 14.~~

4 *SEC. 20.* Section 1758.3 of the Insurance Code is amended to
5 read:

6 1758.3. The commissioner shall not grant authority to transact
7 variable contracts unless the life agent or applicant furnishes proof
8 that he or she is registered to sell securities in California in
9 accordance with the rules of the United States Securities and
10 Exchange Commission or the Financial Industry Regulatory
11 Authority. Any authority granted to a life agent to transact variable
12 contracts shall immediately terminate upon the life agent no longer
13 being registered to sell securities in accordance with the rules of
14 the United States Securities and Exchange Commission or the
15 Financial Industry Regulatory Authority.

16 *SEC. 21.* Section 1758.681 is added to the Insurance Code, to
17 read:

18 1758.681. *Notwithstanding any other law:*

19 (a) *As used in this section, “portable electronics vendor*
20 *policyholder” means a portable electronics insurance agent*
21 *licensee pursuant to subdivision (f) of Section 1758.69.*

22 (b) *An insurer may terminate a portable electronics insurance*
23 *policy or otherwise change the terms and conditions of a portable*
24 *electronics insurance policy only upon providing the portable*
25 *electronics vendor policyholder and enrolled customers with at*
26 *least 30 calendar days’ written notice.*

27 (c) *If the insurer changes the terms and conditions of a policy*
28 *of portable electronics insurance, the insurer shall provide the*
29 *portable electronics vendor policyholder with a revised policy or*
30 *endorsement and each enrolled customer with a revised certificate,*
31 *endorsement, updated brochure, or other evidence indicating that*
32 *a change in the terms and conditions has occurred and a summary*
33 *of those changes.*

34 (d) *Notwithstanding subdivision (b), an insurer may terminate*
35 *an enrolled customer’s enrollment under a portable electronics*
36 *insurance policy upon 15 calendar days’ notice for discovery of*
37 *fraud or material misrepresentation in obtaining coverage or in*
38 *the presentation of a claim under the policy.*

39 (e) *Notwithstanding subdivision (b), an insurer may immediately*
40 *terminate an enrolled customer’s enrollment under a portable*

1 *electronics insurance policy without prior notice for any of the*
 2 *following:*

3 *(1) For nonpayment of premium.*

4 *(2) If the enrolled customer ceases to have an active service*
 5 *with the vendor of portable electronics.*

6 *(3) If the enrolled customer exhausts the aggregate limit of*
 7 *liability, if any, under the terms of the portable electronics*
 8 *insurance policy and the insurer sends notice of termination to the*
 9 *enrolled customer within 30 calendar days after exhaustion of the*
 10 *limit. However, if notice is not sent within 30 calendar days,*
 11 *enrollment shall continue notwithstanding the aggregate limit of*
 12 *liability until 30 calendar days from the date the insurer sends*
 13 *notice of termination to the enrolled customer.*

14 *(f) If a portable electronics insurance policy is terminated by a*
 15 *portable electronics vendor policyholder, the portable electronics*
 16 *vendor policyholder shall mail or deliver written notice to each*
 17 *enrolled customer advising the enrolled customer of the termination*
 18 *of the policy and the effective date of termination. The written*
 19 *notice shall be mailed or delivered by the portable electronics*
 20 *vendor policyholder to the enrolled customer at least 30 days prior*
 21 *to the termination. However, if notice is not sent within 30 calendar*
 22 *days, enrollment shall continue notwithstanding the aggregate*
 23 *limit of liability until 30 calendar days from the date the portable*
 24 *electronics vendor policyholder sends notice of termination to the*
 25 *enrolled customer.*

26 *(g) Whenever notice or correspondence with respect to a policy*
 27 *of portable electronics insurance is required pursuant to this*
 28 *section, it shall be in writing and sent within the notice period*
 29 *required pursuant to this section. Notices and correspondence*
 30 *shall be sent to the portable electronics vendor policyholder at the*
 31 *portable electronics vendor policyholder's mailing address*
 32 *specified for that purpose and to its affected enrolled customers'*
 33 *last known mailing addresses on file with the insurer or the*
 34 *portable electronics vendor policyholder. The insurer or portable*
 35 *electronics vendor policyholder shall maintain proof that the notice*
 36 *or correspondence was sent for not less than three years after that*
 37 *notice or correspondence was sent.*

38 ~~SEC. 15.~~

39 *SEC. 22.* Section 1872.87 of the Insurance Code is amended
 40 to read:

1 1872.87. (a) Each insurer required to pay special purpose
2 assessments pursuant to Sections 1872.8, 1872.81, 1872.85, 1874.8,
3 or subdivision (a) of Section 1872.86 may, over a reasonable length
4 of time, but in no event later than the calendar year in which the
5 assessment is paid, recoup the special purpose assessments by way
6 of a surcharge on premiums charged for the insurance policies to
7 which those sections apply or by including the assessments within
8 the insurer's rates. Amounts recouped shall not be considered
9 premiums for any purpose, including the computation of gross
10 premium tax or agents' commission.

11 (b) The amount of the surcharge shall be separately stated on
12 either a billing or policy declaration sent to an insured.

13 *SEC. 23. Section 10234.93 of the Insurance Code is amended*
14 *to read:*

15 10234.93. (a) Every insurer of long-term care in California
16 shall:

17 (1) Establish marketing procedures to assure that any comparison
18 of policies by its agents or other producers will be fair and accurate.

19 (2) Establish marketing procedures to assure excessive insurance
20 is not sold or issued.

21 (3) Submit to the commissioner within six months of the
22 effective date of this act, a list of all agents or other insurer
23 representatives authorized to solicit individual consumers for the
24 sale of long-term care insurance. These submissions shall be
25 updated at least semiannually.

26 (4) Provide the following training and require that each agent
27 or other insurer representative authorized to solicit individual
28 consumers for the sale of long-term care insurance shall
29 satisfactorily complete the following training requirements that,
30 for resident licensees, shall count toward the licensee's continuing
31 education requirement, but may still result in completing more
32 than the minimum number of continuing education hours set forth
33 in this section:

34 (A) For licensees issued a license after January 1, 1992, eight
35 hours of training in each of the first four 12-month periods
36 beginning from the date of original license issuance and thereafter
37 eight hours of training prior to each license renewal.

38 (B) For licensees issued a license before January 1, 1992, eight
39 hours of training prior to each license renewal.

1 (C) For nonresident licensees that are not otherwise subject to
2 the continuing education requirements set forth in Section 1749.3,
3 the evidence of training required by this section shall be filed with
4 and approved by the commissioner as provided in subdivision (g)
5 of Section 1749.4.

6 Licensees shall complete the initial training requirements of this
7 section prior to being authorized to solicit individual consumers
8 for the sale of long-term care insurance.

9 The training required by this section shall consist of topics related
10 to long-term care services and long-term care insurance, including,
11 but not limited to, California regulations and requirements,
12 available long-term care services and facilities, changes or
13 improvements in services or facilities, and alternatives to the
14 purchase of private long-term care insurance. On or before July
15 1, 1998, the following additional training topics shall be required:
16 differences in eligibility for benefits and tax treatment between
17 policies intended to be federally qualified and those not intended
18 to be federally qualified, the effect of inflation in eroding the value
19 of benefits and the importance of inflation protection, and NAIC
20 consumer suitability standards and guidelines.

21 (5) Display prominently on page one of the policy or certificate
22 and the outline of coverage: "Notice to buyer: This policy may not
23 cover all of the costs associated with long-term care incurred by
24 the buyer during the period of coverage. The buyer is advised to
25 review carefully all policy limitations."

26 (6) Inquire and otherwise make every reasonable effort to
27 identify whether a prospective applicant or enrollee for long-term
28 care insurance already has accident and sickness or long-term care
29 insurance and the types and amounts of any such insurance.

30 (7) Every insurer or entity marketing long-term care insurance
31 shall establish auditable procedures for verifying compliance with
32 this subdivision.

33 (8) Every insurer shall provide to a prospective applicant, at the
34 time of solicitation, written notice that the Health Insurance
35 Counseling and Advocacy Program (HICAP) provides health
36 insurance counseling to senior California residents free of charge.
37 Every agent shall provide the name, address, and telephone number
38 of the local HICAP program and the statewide HICAP number,
39 1-800-434-0222.

1 (9) Provide a copy of the long-term care insurance shoppers
2 guide developed by the California Department of Aging to each
3 prospective applicant prior to the presentation of an application or
4 enrollment form for insurance.

5 (10) Clearly post on its Internet Web site and provide written
6 notice at the time of solicitation that a specimen individual policy
7 form or group master policy and certificate form for each policy
8 form offered in this state is available to a prospective applicant
9 upon request. The individual specimen policy form or group master
10 policy and certificate form shall be provided to a requesting party
11 within 15 calendar days ~~or~~ of receipt of a request.

12 (b) In addition to other unfair trade practices, including those
13 identified in this code, the following acts and practices are
14 prohibited:

15 (1) Twisting. Knowingly making any misleading representation
16 ~~or~~, incomplete, or fraudulent comparison of any insurance policies
17 or insurers for the purpose of inducing, or tending to induce, any
18 person to lapse, forfeit, surrender, terminate, retain, pledge, assign,
19 borrow on, or convert any insurance policy or to take out a policy
20 of insurance with another insurer.

21 (2) High pressure tactics. Employing any method of marketing
22 having the effect of or tending to induce the purchase of insurance
23 through force, fright, threat, whether explicit or implied, or undue
24 pressure to purchase or recommend the purchase of insurance.

25 (3) Cold lead advertising. Making use directly or indirectly of
26 any method of marketing ~~which~~ *that* fails to disclose in a
27 conspicuous manner that a purpose of the method of marketing is
28 solicitation of insurance and that contact will be made by an
29 insurance agent or insurance company.

30 *SEC. 24. Section 10785 of the Insurance Code is amended to*
31 *read:*

32 10785. (a) A disability insurer that covers hospital, medical,
33 or surgical expenses under an individual health benefit plan as
34 defined in subdivision (a) of Section 10198.6 may not, with respect
35 to a federally eligible defined individual desiring to enroll in
36 individual health insurance coverage, decline to offer coverage to,
37 or deny enrollment of, the individual or impose any preexisting
38 condition exclusion with respect to the coverage.

39 (b) For purposes of this section, “federally eligible defined
40 individual” means an individual who, as of the date on which the

1 individual seeks coverage under this section, meets all of the
2 following conditions:

3 (1) Has had 18 or more months of creditable coverage, and
4 whose most recent prior creditable coverage was under a group
5 health plan, a federal governmental plan maintained for federal
6 employees, or a governmental plan or church plan as defined in
7 the federal Employee Retirement Income Security Act of 1974
8 (29 U.S.C. Sec. 1002).

9 (2) Is not eligible for coverage under a group health plan,
10 Medicare, or Medi-Cal, and does not have other health insurance
11 coverage.

12 (3) Was not terminated from his or her most recent creditable
13 coverage due to nonpayment of premiums or fraud.

14 (4) If offered continuation coverage under COBRA or
15 Cal-COBRA, has elected and exhausted that coverage.

16 (c) Every disability insurer that covers hospital, medical, or
17 surgical expenses shall comply with applicable federal statutes
18 and regulations regarding the provision of coverage to federally
19 eligible defined individuals, including any relevant application
20 periods.

21 (d) A disability insurer shall offer the following health benefit
22 plans under this section that are designed for, made generally
23 available to, are actively marketed to, and enroll, individuals:

24 (1) either the two most popular products as defined in Section
25 300gg-41(c)(2) of Title 42 of the United States Code and Section
26 148.120(c)(2) of Title 45 of the Code of Federal Regulations or

27 (2) the two most representative products as defined in Section
28 300gg-41(c)(3) of the United States Code and Section
29 148.120(c)(3) of Title 45 of the Code of Federal Regulations, as
30 determined by the insurer in compliance with federal law. An
31 insurer that offers only one health benefit plan to individuals,
32 excluding health benefit plans offered to Medi-Cal or Medicare
33 beneficiaries, shall be deemed to be in compliance with this chapter
34 if it offers that health benefit plan contract to federally eligible
35 defined individuals in a manner consistent with this chapter.

36 (e) (1) In the case of a disability insurer that offers health benefit
37 plans in the individual market through a network plan, the insurer
38 may do both of the following:

1 (A) Limit the individuals who may be enrolled under that
2 coverage to those who live, reside, or work within the service area
3 for the network plan.

4 (B) Within the service area covered by the health benefit plan,
5 deny coverage to individuals if the insurer has demonstrated to the
6 commissioner that the insured will not have the capacity to deliver
7 services adequately to additional individual insureds because of
8 its obligations to existing group policyholders, group
9 contractholders and insureds, and individual insureds, and that the
10 insurer is applying this paragraph uniformly to individuals without
11 regard to any health status-related factor of the individuals and
12 without regard to whether the individuals are federally eligible
13 defined individuals.

14 (2) A disability insurer, upon denying health insurance coverage
15 in any service area in accordance with subparagraph (B) of
16 paragraph (1), may not offer health benefit plans through a network
17 in the individual market within that service area for a period of
18 180 days after the coverage is denied.

19 (f) (1) A disability insurer may deny health insurance coverage
20 in the individual market to a federally eligible defined individual
21 if the insurer has demonstrated to the commissioner both of the
22 following:

23 (A) The insurer does not have the financial reserves necessary
24 to underwrite additional coverage.

25 (B) The insurer is applying this subdivision uniformly to all
26 individuals in the individual market and without regard to any
27 health status-related factor of the individuals and without regard
28 to whether the individuals are federally eligible defined individuals.

29 (2) A disability insurer, upon denying individual health
30 insurance coverage in any service area in accordance with
31 paragraph (1), may not offer that coverage in the individual market
32 within that service area for a period of 180 days after the date the
33 coverage is denied or until the insurer has demonstrated to the
34 commissioner that the insurer has sufficient financial reserves to
35 underwrite additional coverage, whichever is later.

36 (g) The requirement pursuant to federal law to furnish a
37 certificate of creditable coverage shall apply to health benefits
38 plans offered by a disability insurer in the individual market in the
39 same manner as it applies to an insurer in connection with a group
40 health benefit plan policy or group health benefit plan contract.

1 (h) A disability insurer shall compensate ~~a life agent, property~~
 2 ~~broker-agent, or casualty broker-agent~~ *an accident and health*
 3 *agent or a life and accident and health agent* whose activities
 4 result in the enrollment of federally eligible defined individuals
 5 in the same manner and consistent with the renewal commission
 6 amounts as the insurer compensates ~~life agents, property~~
 7 ~~broker-agents, or casualty broker-agents~~ *accident and health agents*
 8 *or life and accident and health agents* for other enrollees who are
 9 not federally eligible defined individuals and who are purchasing
 10 the same individual health benefit plan.

11 (i) Every disability insurer shall disclose as part of its COBRA
 12 or Cal-COBRA disclosure and enrollment documents, an
 13 explanation of the availability of guaranteed access to coverage
 14 under the *federal* Health Insurance Portability and Accountability
 15 Act of 1996, including the necessity to enroll in and exhaust
 16 COBRA or Cal-COBRA benefits in order to become a federally
 17 eligible defined individual.

18 (j) No disability insurer may request documentation as to
 19 whether or not a person is a federally eligible defined individual
 20 other than is permitted under applicable federal law or regulations.

21 (k) This section shall not apply to coverage defined as excepted
 22 benefits pursuant to Section 300gg(c) of Title 42 of the United
 23 States Code.

24 (l) This section shall apply to policies or contracts offered,
 25 delivered, amended, or renewed on or after January 1, 2001.

26 *SEC. 25. Section 12389.7 is added to the Insurance Code, to*
 27 *read:*

28 *12389.7. (a) Sections 1070, 1070.5, 1070.6, 1071.5, 1072, and*
 29 *1076 shall be applicable to underwritten title companies.*

30 *(b) The following terms from Sections 1070, 1070.5, 1070.6,*
 31 *1071.5, 1072, and 1076 shall be applicable to underwritten title*
 32 *companies as follows:*

33 *(1) "Certificate of Authority" shall mean an underwritten title*
 34 *company license.*

35 *(2) "Insurer" shall mean an underwritten title company.*

36 *(3) "Reinsurer" shall mean a title underwriter or another*
 37 *underwritten title company.*

38 *(c) For the purposes of this section, Sections 1070, 1070.5,*
 39 *1070.6, 1071.5, 1072, and 1076 shall be construed in accordance*

1 with the nature of underwritten title companies and the business
2 of title insurance.

3 SEC. 26. Section 12414.25 of the Insurance Code is amended
4 to read:

5 12414.25. (a) Any person, title insurer, underwritten title
6 company, or controlled escrow company who fails to comply with
7 a final order of the commissioner under this chapter shall be liable
8 to the state in an amount not exceeding one hundred dollars (\$100),
9 but if ~~such~~ that failure is willful he, she, or it shall be liable to the
10 state in an amount not exceeding five thousand dollars (\$5,000)
11 for ~~such~~ that failure. The commissioner shall collect the amount
12 so payable and may bring an action in the name of the people of
13 the State of California to enforce collection. ~~Such~~ Those penalties
14 may be in addition to any other penalties provided by law.

15 (b) (1) A willful violation of the provisions of this chapter is a
16 misdemeanor.

17 (2) This subdivision is not applicable to Section 12389.7.

18 ~~SEC. 16.~~

19 SEC. 27. Section 14090.1 of the Insurance Code is amended
20 to read:

21 14090.1. (a) An individual who holds an insurance adjuster
22 license and who is not exempt under subdivision (b) shall
23 satisfactorily complete a minimum of 24 hours, of which three
24 hours are to be in ethics, of continuing education courses pertinent
25 to the duties and responsibilities of an insurance adjuster license
26 reported to the insurance commissioner on a biennial basis in
27 conjunction with his or her license renewal cycle.

28 (b) This section does not apply to any of the following:

29 (1) A licensee not licensed for one full year prior to the end of
30 the applicable continuing education biennium.

31 (2) A licensee holding a nonresident insurance adjuster license
32 who has met the continuing education requirements of his or her
33 designated resident state.

34 (3) An individual licensed as an insurance adjuster and as a
35 property or casualty broker-agent, pursuant to Section 1625, who
36 has met the continuing education requirements specified in Section
37 1749.3.