

AMENDED IN SENATE JUNE 27, 2013

AMENDED IN SENATE JUNE 17, 2013

AMENDED IN ASSEMBLY APRIL 11, 2013

AMENDED IN ASSEMBLY APRIL 3, 2013

CALIFORNIA LEGISLATURE—2013–14 REGULAR SESSION

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**ASSEMBLY BILL**

**No. 1391**

**Introduced by Committee on Insurance**

March 4, 2013

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An act to amend Sections 131, 662, 739, 739.3, 985, 1011, 1011.1, 1012, 1016, 1070.6, 1216.1, 1624, 1675, 1749.3, 1749.31, 1749.32, 1749.33, 1749.8, 1758.3, 1872.87, 10234.93, 10785, 11620, 12414.25, and 14090.1 of, to add Sections 1758.681 and 12389.7 to, and to repeal Section 668.5 of, the Insurance Code, relating to insurance.

LEGISLATIVE COUNSEL'S DIGEST

AB 1391, as amended, Committee on Insurance. Insurance: omnibus.

(1) Existing law requires an entity seeking to be licensed as a risk retention group to be organized under California law and licensed as a liability insurance company. A risk retention group is a corporation, public entity, or other limited liability association that meets certain criteria, including that its primary activity consists of assuming and spreading all, or any portion, of the liability exposure of its group members. Existing law also exempts risk retention groups from the Business Transacted with Producer Controlled Insurer Act, which regulates controlled insurers, as prescribed.

This bill would require, on and after January 1, 2015, a risk retention group to comply with specified corporate governance requirements at

the time of licensure, including that the board of directors have a majority of independent directors, as defined, that the term of any material service provider contract with a risk retention group not exceed 5 years, and that the risk retention group have an audit committee composed of at least 3 independent board members. The bill would also delete the risk retention group exemption from the Business Transacted with Producer Controlled Insurer Act.

(2) Existing law provides that no cancellation of a motor vehicle insurance policy, not subject to certain cancellation protections because it has been in effect less than 60 days, is effective unless a notice of cancellation, subject to certain notice provisions, is mailed or delivered by the insurer to the named insured not later than the 59th day following the effective date and at least 10 days prior to the effective date of cancellation. Existing law also provides no notice of cancellation of a motor vehicle insurance policy, where the cancellation is based on, among other things, nonpayment of premium, is effective unless mailed or delivered by the insurer to the named insured, lienholder, or additional interest at least 20 days prior to the effective date of cancellation, except as specified.

This bill would delete the requirements for cancellation of a motor vehicle insurance policy less than 60 days old, and would apply the requirements regarding notice of cancellation for nonpayment of premiums, and other specified reasons, to all cancellation circumstances.

(3) Existing law defines the term “Adjusted RBC Report” as a Risk-Based Capital (RBC) report that has been adjusted by the Insurance Commissioner in accordance with specified provisions governing the determination of a property and casualty insurer’s RBC.

This bill would revise that definition to also include an RBC report that has been adjusted by the commissioner in accordance with specified provisions governing the determination of a life or health insurer’s RBC.

(4) Existing law provides for continuing education requirements, prior to license renewals, for specified insurance agents and broker-agents, including personal lines broker-agents and limited lines automobile insurance agents.

This bill would require that those continuing education requirements include 3 hours of ethics.

(5) Existing law requires every life agent who sells annuities to satisfactorily complete 8 hours of training prior to soliciting individual

consumers, and requires every life agent who sells annuities to satisfactorily complete 4 hours of training prior to each license renewal.

This bill would clarify the completion of an 8-hour training requirement to initially procure a license to sell annuities does not satisfy the requirement to complete a 4-hour training course in order to renew the annuity license.

(6) Existing law prohibits the Insurance Commissioner from granting authority to transact variable contracts unless the life agent or applicant furnishes proof that he or she is registered to sell securities in accordance with the rules of the United States Securities and Exchange Commission or the Financial Industry Regulatory Authority.

This bill would make clear that the life agent or applicant is required to furnish proof that he or she is registered to sell securities in California in accordance with the rules of the United States Securities and Exchange Commission or the Financial Industry Regulatory Authority.

(7) Existing law requires an individual holding an insurance adjuster license, not otherwise exempt, to complete a minimum of 24 hours of continuing education courses, as specified.

This bill would authorize an exemption from the continuing education requirements for an individual licensed as an insurance adjuster and as a property or casualty broker-agent who has met other specified continuing education requirements.

(8) Existing law defines an insurance solicitor as a natural person employed to aid an insurance agent or insurance broker in transacting insurance other than life.

This bill would redefine an insurance solicitor to mean a natural person employed to aid a property and casualty broker-agent acting as an insurance agent or insurance broker in transacting insurance other than life, disability, or health.

(9) Existing law provides that a nonresident licensee who applies for a property broker-agent, casualty broker-agent, personal lines broker-agent, or life agent resident license in this state, and who is currently licensed for the same lines of authority in the state of his or her current resident license, is not required to complete an examination. The application for examination is required to be received within 90 days of the cancellation of the applicant's resident license and the producer database records, maintained by the National Association of Insurance Commissioners, are required to indicate that the producer is licensed in good standing for the line of authority requested.

This bill would provide that upon issuance of the California resident license, the examination waiver also applies to adding additional lines of authority to the California resident license provided that the individual was previously licensed in good standing for the requested additional lines of authority, and the application is received within 12 months of the cancellation of the applicant's previous resident license in another state.

(10) Existing law regulates the sale of portable electronics insurance policies and requires all portable electronics vendors offering that insurance to be licensed, as specified.

This bill would authorize an insurer to terminate or otherwise change the terms and conditions of a policy of portable electronics insurance, as provided.

*(11) Existing law requires the commissioner, after a public hearing held in accordance with the rulemaking provisions of the Administrative Procedure Act, to approve or issue a reasonable plan, or reasonable amendments to the plan, for the equitable apportionment, among insurers admitted to transact liability insurance, of those applicants for automobile bodily injury and property damage liability insurance who are in good faith entitled to, but are unable to procure, that insurance through ordinary methods. Existing law provides for judicial review of the proceedings held to revise automobile insurance rates.*

*This bill would additionally require that the reasonable amendments to the plan be approved by the plan's advisory committee. The bill would delete the requirement that the public hearings be held in accordance with the rulemaking provisions of the Administrative Procedure Act, and provide, with exceptions, that the plan and any amendments not be subject to those provisions. The bill would instead require the commissioner to provide 45 days' notice of a public hearing by publishing the notice in the California Regulatory Notice Register, mailing the notice to the parties on the Department of Insurance's regulations mailing list, and posting the notice on the department's public Internet Web site. The bill would authorize interested parties to make oral or written comments and require the commissioner to consider all comments received before adopting any amendments to the plan, as provided. The bill would also provide for judicial review of a change to the plan.*

~~(11)~~

(12) Existing law authorizes an underwritten title company to engage in the business of preparing title searches, title reports, title

examinations, or certificates or abstracts of title, upon the basis of which a title insurer writes title policies. Existing law authorizes any insurer, upon payment of the fees and costs and surrender to the commissioner of its certificate of authority, to apply to withdraw from this state, as provided.

This bill would authorize underwritten title companies to apply to withdraw from the California insurance market.

~~(12)~~

(13) This bill would make technical, conforming, and clarifying changes, and delete obsolete provisions.

Vote: majority. Appropriation: no. Fiscal committee: yes. State-mandated local program: no.

*The people of the State of California do enact as follows:*

1 SECTION 1. Section 131 of the Insurance Code is amended  
2 to read:

3 131. (a) An entity seeking to be licensed in this state as a risk  
4 retention group shall be organized under the laws of this state and  
5 licensed as a liability insurance company pursuant to Article 3  
6 (commencing with Section 699) of Chapter 1 of Part 2.

7 (b) An entity that has not completed its chartering and licensing  
8 as a risk retention group in its domiciliary state is subject to the  
9 requirements of Article 8 (commencing with Section 820) of  
10 Chapter 1 of Part 2.

11 (c) In addition to the requirements of Article 3 (commencing  
12 with Section 699) of Chapter 1 of Part 2, a risk retention group  
13 licensed in this state shall submit to the commissioner a feasibility  
14 study or plan of operations and all other documentation required  
15 by the federal Liability Risk Retention Act of 1986 (15 U.S.C.  
16 Sec. 3901 et seq.) to be submitted by a risk retention group to a  
17 nonchartering state.

18 (d) In addition to the requirements of Article 3 (commencing  
19 with Section 699) of Chapter 1 of Part 2, a risk retention group  
20 licensed in this state shall comply with all of the following at the  
21 time of licensure, and thereafter:

22 (1) (A) The “board of directors” or “board,” as used in this  
23 section, means the governing body of the risk retention group  
24 elected by the shareholders or members to establish policy, elect

1 or appoint officers and committees, and make other governing  
2 decisions.

3 (B) “Director,” as used in this section, means a natural person  
4 designated in the articles of the risk retention group, or designated,  
5 elected, or appointed by any other manner, name, or title to act as  
6 a director.

7 (2) (A) The board of directors of the risk retention group shall  
8 have a majority of independent directors. If the risk retention group  
9 is a reciprocal risk retention group, the attorney-in-fact shall be  
10 required to adhere to the same standards regarding independence  
11 of operation and governance as imposed on the risk retention  
12 group’s board of directors and subscribers’ advisory committee  
13 under these standards, and, to the extent permissible under this  
14 state’s laws, service providers of a reciprocal risk retention group  
15 shall contract with the risk retention group and not the  
16 attorney-in-fact.

17 (B) No director qualifies as “independent” unless the board of  
18 directors affirmatively determines that the director has no “material  
19 relationship” with the risk retention group. Each risk retention  
20 group shall disclose these determinations to its domestic regulator,  
21 at least annually. For this purpose, any person that is a direct or  
22 indirect owner of, or subscriber in, the risk retention group, or is  
23 an officer, director, or employee, or all three, of an owner and  
24 insured, as contemplated by 15 U.S.C. Section 3901(a)(4)(E)(ii)  
25 of the federal Liability Risk Retention Act of 1986, is considered  
26 to be “independent,” unless some other position of that officer,  
27 director, or employee constitutes a “material relationship.”

28 (C) “Material relationship” of a person with the risk retention  
29 group includes, but is not limited to, any of the following:

30 (i) The receipt in any one 12-month period of compensation or  
31 payment of any other item of value by that person, a member of  
32 that person’s immediate family, or any business with which that  
33 person is affiliated from the risk retention group or a consultant  
34 or service provider to the risk retention group that is greater than,  
35 or equal to, 5 percent of the risk retention group’s gross written  
36 premium for that 12-month period or 2 percent of its surplus,  
37 whichever is greater, as measured at the end of any fiscal quarter  
38 falling in a 12-month period. The person or immediate family  
39 member of that person is not independent until one year after his

1 or her compensation from the risk retention group falls below the  
2 threshold.

3 (ii) A relationship with an auditor as follows: a director or an  
4 immediate family member of a director who is affiliated with, or  
5 employed in, a professional capacity by a present or former internal  
6 or external auditor of the risk retention group is not independent  
7 until one year after the end of the affiliation, employment, or  
8 auditing relationship.

9 (iii) A relationship with a related entity as follows: a director  
10 or immediate family member of a director who is employed as an  
11 executive officer of another company where any of the risk  
12 retention group's present executives serve on that other company's  
13 board of directors is not independent until one year after the end  
14 of that service or the employment relationship.

15 (3) The term of any material service provider contract with the  
16 risk retention group shall not exceed five years. Any contract, or  
17 its renewal, shall require the approval of the majority of the risk  
18 retention group's independent directors. The risk retention group's  
19 board of directors shall have the right to terminate any service  
20 provider, audit, or actuarial contracts at any time for cause after  
21 providing adequate notice as defined in the contract. The service  
22 provider contract is deemed material if the amount to be paid for  
23 that contract is greater than, or equal to, 5 percent of the risk  
24 retention group's annual gross written premium or 2 percent of its  
25 surplus, whichever is greater.

26 (A) For purposes of this standard, "service providers" shall  
27 include captive managers, auditors, accountants, actuaries,  
28 investment advisers, attorneys, and managing general underwriters  
29 or any other party responsible for underwriting, determination of  
30 rates, collection of premium, adjusting and settling claims, or the  
31 preparation of financial statements. Any reference to "attorneys"  
32 does not include defense counsel retained by the risk retention  
33 group to defend claims, unless the amount of fees paid to those  
34 attorneys are "material" as referenced in this paragraph.

35 (B) A service provider contract meeting the definition of  
36 "material relationship" pursuant to paragraph (2) shall not be  
37 entered into unless the risk retention group has notified the  
38 commissioner in writing of its intention to enter into the transaction  
39 at least 30 days prior thereto, and the commissioner has not  
40 disapproved the transaction within that period.

1 (4) The risk retention group's board of directors shall adopt a  
2 written policy in the plan of operation as approved by the board  
3 that requires the board to do all of the following:

4 (A) Ensure that all owners or insureds, or both, of the risk  
5 retention group receive evidence of ownership interest.

6 (B) Develop a set of governance standards applicable to the risk  
7 retention group.

8 (C) Oversee the evaluation of the risk retention group's  
9 management, including, but not limited to, the performance of the  
10 captive manager, managing general underwriter, or other parties  
11 responsible for underwriting, determination of rates, collection of  
12 premium, adjusting or settling claims, or the preparation of  
13 financial statements.

14 (D) Review and approve the amount to be paid for all material  
15 service providers.

16 (E) Review and approve, at least annually, all of the following:

17 (i) The risk retention group's goals and objectives relevant to  
18 the compensation of officers and service providers.

19 (ii) The officers' and service providers' performance in light of  
20 those goals and objectives.

21 (iii) The continued engagement of the officers and material  
22 service providers.

23 (5) The risk retention group shall have an audit committee  
24 composed of at least three independent board members as defined  
25 in paragraph (2). A nonindependent board member may participate  
26 in the activities of the audit committee, if invited by the members,  
27 but cannot be a member of that committee.

28 (A) The audit committee shall have a written charter that defines  
29 the committee's purpose, which, at a minimum, shall be to do all  
30 of the following:

31 (i) Assist in board oversight of the integrity of the financial  
32 statements, the compliance with legal and regulatory requirements,  
33 and the qualifications, independence, and performance of the  
34 independent auditor and actuary.

35 (ii) Discuss the annual audited financial statements and quarterly  
36 financial statements with management.

37 (iii) Discuss the annual audited financial statements with its  
38 independent auditor and, if advisable, discuss its quarterly financial  
39 statements with its independent auditor.

- 1 (iv) Discuss policies with respect to risk assessment and risk  
2 management.
- 3 (v) Meet separately and periodically, either directly or through  
4 a designated representative of the committee, with management  
5 and independent auditors.
- 6 (vi) Review with the independent auditor any audit problems  
7 or difficulties and management's response.
- 8 (vii) Set clear hiring policies of the risk retention group as to  
9 the hiring of employees or former employees of the independent  
10 auditor.
- 11 (viii) Require the external auditor to rotate the lead or  
12 coordinating audit partner having primary responsibility for the  
13 risk retention group's audit as well as the audit partner responsible  
14 for reviewing that audit, so that neither individual performs audit  
15 services for more than five consecutive fiscal years.
- 16 (ix) Report regularly to the board of directors.
- 17 (B) If an audit committee is not designated by the insurer, the  
18 insurer's entire board of directors shall constitute the audit  
19 committee.
- 20 (6) The board of directors shall adopt and disclose governance  
21 standards by making the information available through electronic  
22 means, such as posting the information on the risk retention group's  
23 Internet Web site, or other means, and providing that information  
24 to members and insureds upon request. The information shall  
25 include all of the following:
  - 26 (A) A process by which the directors are elected by the owners,  
27 insureds, or both.
  - 28 (B) Director qualification standards.
  - 29 (C) Director responsibilities.
  - 30 (D) Director access to management and, as necessary and  
31 appropriate, independent advisers.
  - 32 (E) Director compensation.
  - 33 (F) Director orientation and continuing education.
  - 34 (G) The policies and procedures that are followed for  
35 management succession.
  - 36 (H) The policies and procedures that are followed for the annual  
37 performance evaluation of the board.
- 38 (7) The board of directors shall adopt and disclose a code of  
39 business conduct and ethics for directors, officers, and employees  
40 and promptly disclose to the board of directors any waivers of the

1 code for directors or executive officers, including all of the  
2 following topics:

3 (A) Conflicts of interest.

4 (B) Matters covered under the corporate opportunity doctrine  
5 under the state of domicile.

6 (C) Confidentiality.

7 (D) Fair dealing.

8 (E) Protection and proper use of risk retention group assets.

9 (F) Compliance with all applicable laws, rules, and regulations.

10 (G) Requiring the reporting of any illegal or unethical behavior  
11 that affects the operation of the risk retention group.

12 (8) The captive manager, president, or chief executive officer  
13 of the risk retention group shall promptly notify the domestic  
14 regulator, in writing, if he or she becomes aware of any material  
15 noncompliance with any of these governance standards.

16 (e) Domestic risk retention groups, licensed as of December 31,  
17 2013, shall be governed by subdivision (d) on and after January  
18 1, 2015.

19 SEC. 2. Section 662 of the Insurance Code is amended to read:

20 662. (a) A notice of cancellation of a policy shall not be  
21 effective unless mailed or delivered by the insurer to the named  
22 insured, lienholder, or additional interest at least 20 days prior to  
23 the effective date of cancellation; provided, however, that where  
24 cancellation is for nonpayment of premium, at least 10 days' notice  
25 of cancellation accompanied by the reason for the cancellation  
26 shall be given. Unless the reason accompanies or is included in  
27 the notice of cancellation, the notice of cancellation shall state or  
28 be accompanied by a statement that upon written request of the  
29 named insured, mailed or delivered to the insurer not less than 15  
30 days prior to the effective date of cancellation, the insurer will  
31 specify the reason for the cancellation.

32 (b) This section shall not apply to nonrenewal.

33 (c) Notices made to lienholders pursuant to this section may be  
34 done electronically with the consent of the lienholder.

35 SEC. 3. Section 668.5 of the Insurance Code is repealed.

36 SEC. 4. Section 739 of the Insurance Code is amended to read:

37 739. As used in this article, these terms shall have the following  
38 meanings:

- 1 (a) “Adjusted RBC Report” means a Risk-Based Capital (RBC)  
2 report that has been adjusted by the commissioner in accordance  
3 with subdivision (b) or (c) of Section 739.2.
- 4 (b) “Corrective Order” means an order issued by the  
5 commissioner specifying corrective actions that the commissioner  
6 has determined are required.
- 7 (c) “Domestic insurer” means any life or health insurer or  
8 property and casualty insurer organized in this state.
- 9 (d) “Foreign insurer” means any life or health insurer or property  
10 and casualty insurer that is licensed to do business in this state but  
11 is not domiciled in this state.
- 12 (e) “Life or health insurer” means any admitted insurer issuing  
13 insurance subject to Part 2 (commencing with Section 10110) of  
14 Division 2, or a licensed property and casualty insurer writing only  
15 disability insurance.
- 16 (f) “NAIC” means the National Association of Insurance  
17 Commissioners.
- 18 (g) “Negative trend” means, with respect to a life or health  
19 insurer, a negative trend over a period of time, as determined in  
20 accordance with the “Trend Test Calculation” included in the RBC  
21 Instructions defined in subdivision (i).
- 22 (h) “Property and casualty insurer” means any admitted insurer  
23 writing insurance as described in Section 102, 103, 105, 107, 108,  
24 109, 110, 111, 112, 113, 114, 115, 116, 118, 119.5, 119.6, or 120,  
25 but does not include monoline mortgage guaranty insurers,  
26 financial guaranty insurers, or title insurers.
- 27 (i) “RBC Instructions” means the RBC Report, including  
28 risk-based capital instructions adopted by the NAIC, and as the  
29 RBC Instructions may be amended by the NAIC from time to time  
30 in accordance with the procedures adopted by the NAIC.
- 31 (j) “RBC Level” means an insurer’s Company Action Level  
32 RBC, Regulatory Action Level RBC, Authorized Control Level  
33 RBC, or Mandatory Control Level RBC where:
- 34 (1) “Company Action Level RBC” means, with respect to any  
35 insurer, the product of 2.0 and its Authorized Control Level RBC.
- 36 (2) “Regulatory Action Level RBC” means the product of 1.5  
37 and its Authorized Control Level RBC.
- 38 (3) “Authorized Control Level RBC” means the number  
39 determined under the risk-based capital formula in accordance  
40 with the RBC Instructions.

1 (4) “Mandatory Control Level RBC” means the product of .70  
 2 and the Authorized Control Level RBC.

3 (k) “RBC Plan” means a comprehensive financial plan  
 4 containing the elements specified in subdivision (b) of Section  
 5 739.3. If the commissioner rejects the RBC Plan, and it is revised  
 6 by the insurer, with or without the commissioner’s  
 7 recommendation, the plan shall be called the “Revised RBC Plan.”

8 (l) “RBC Report” means the report required in Section 739.2.

9 (m) “Total Adjusted Capital” means the sum of:

- 10 (1) An insurer’s statutory capital and surplus.
- 11 (2) Other items, if any, that the RBC Instructions may provide.

12 SEC. 5. Section 739.3 of the Insurance Code is amended to  
 13 read:

14 739.3. (a) “Company Action Level Event” means any of the  
 15 following events:

16 (1) The filing of an RBC Report by an insurer that indicates any  
 17 of the following:

18 (A) The insurer’s Total Adjusted Capital is greater than or equal  
 19 to its Regulatory Action Level RBC but less than its Company  
 20 Action Level RBC.

21 (B) If a life or health insurer, the insurer has Total Adjusted  
 22 Capital that is greater than or equal to its Company Action Level  
 23 RBC but less than the product of its Authorized Control Level  
 24 RBC and 2.5, and has a negative trend.

25 (C) If a property and casualty insurer, the insurer has Total  
 26 Adjusted Capital that is greater than or equal to its Company Action  
 27 Level RBC but less than the product of its Authorized Control  
 28 Level RBC and 3.0, and triggers the trend test determined in  
 29 accordance with the trend test calculation included in the Property  
 30 and Casualty RBC instructions.

31 (2) The notification by the commissioner to the insurer of an  
 32 Adjusted RBC Report that indicates the event in paragraph (1),  
 33 provided that the insurer does not challenge the Adjusted RBC  
 34 Report under Section 739.7.

35 (3) If the insurer challenges, under Section 739.7, an Adjusted  
 36 RBC Report that indicates the event in paragraph (1), the  
 37 notification by the commissioner to the insurer that the  
 38 commissioner has, after a hearing, rejected the insurer’s challenge.

1 (b) In the event of a Company Action Level Event, the insurer  
2 shall prepare and submit to the commissioner a comprehensive  
3 financial plan that shall do all of the following:

4 (1) Identify the conditions in the insurer that contribute to the  
5 Company Action Level Event.

6 (2) Contain proposals of corrective actions that the insurer  
7 intends to take and would be expected to result in the elimination  
8 of the Company Action Level Event.

9 (3) Provide projections of the insurer's financial results in the  
10 current year and at least the four succeeding years, both in the  
11 absence of proposed corrective actions and giving effect to the  
12 proposed corrective actions, including projections of statutory  
13 operating income, net income, capital, or surplus, or a combination.  
14 The projections for both new and renewal business may include  
15 separate projections for each major line of business and separately  
16 identify each significant income, expense, and benefit component.

17 (4) Identify the key assumptions impacting the insurer's  
18 projections and the sensitivity of the projections to the assumptions.

19 (5) Identify the quality of, and problems associated with, the  
20 insurer's business, including, but not limited to, its assets,  
21 anticipated business growth and associated surplus strain,  
22 extraordinary exposure to risk, mix of business, and use of  
23 reinsurance in each case, if any.

24 (c) The RBC Plan shall be submitted as follows:

25 (1) Within 45 days of the Company Action Level Event.

26 (2) If the insurer challenges an Adjusted RBC Report pursuant  
27 to Section 739.7, within 45 days after notification to the insurer  
28 that the commissioner has, after a hearing, rejected the insurer's  
29 challenge.

30 (d) Within 60 days after the submission by an insurer of an RBC  
31 Plan to the commissioner, the commissioner shall notify the insurer  
32 whether the RBC Plan shall be implemented or is, in the judgment  
33 of the commissioner, unsatisfactory. If the commissioner  
34 determines that the RBC Plan is unsatisfactory, the notification to  
35 the insurer shall set forth the reasons for the determination, and  
36 may set forth proposed revisions that will render the RBC Plan  
37 satisfactory, in the judgment of the commissioner. Upon  
38 notification from the commissioner, the insurer shall prepare a  
39 Revised RBC Plan, which may incorporate by reference revisions

1 proposed by the commissioner, and shall submit the Revised RBC  
 2 Plan to the commissioner as follows:

3 (1) Within 45 days after the notification from the commissioner.

4 (2) If the insurer challenges the notification from the  
 5 commissioner under Section 739.7, within 45 days after a  
 6 notification to the insurer that the commissioner has, after a  
 7 hearing, rejected the insurer’s challenge.

8 (e) In the event of a notification by the commissioner to an  
 9 insurer that the insurer’s RBC Plan or Revised RBC Plan is  
 10 unsatisfactory, the commissioner may, at his or her discretion,  
 11 subject to the insurer’s right to a hearing under Section 739.7,  
 12 specify in the notification that the notification constitutes a  
 13 Regulatory Action Level Event.

14 (f) Every domestic insurer that files an RBC Plan or Revised  
 15 RBC Plan with the commissioner shall file a copy of the RBC Plan  
 16 or Revised RBC Plan with the insurance commissioner in any state  
 17 in which the insurer is authorized to do business if both of the  
 18 following apply:

19 (1) That state has an RBC provision substantially similar to  
 20 subdivision (a) of Section 739.8.

21 (2) The insurance commissioner of that state has notified the  
 22 insurer of its request for the filing in writing, in which case the  
 23 insurer shall file a copy of the RBC Plan or Revised RBC Plan in  
 24 that state no later than the later of:

25 (A) Fifteen days after the receipt of notice to file a copy of its  
 26 RBC Plan or Revised RBC Plan with the state.

27 (B) The date on which the RBC Plan or Revised RBC Plan is  
 28 filed under subdivision (c) of Section 739.7.

29 SEC. 6. Section 985 of the Insurance Code is amended to read:

30 985. (a) On or after January 1, 1970, as used in this article and  
 31 in subdivision (i) of Section 1011, “insolvency” means either of  
 32 the following:

33 (1) Any impairment of minimum “paid-in capital” or “capital  
 34 paid in,” as defined in Section 36, required in the aggregate of an  
 35 insurer by the provisions of this code for the class, or classes, of  
 36 insurance that it transacts anywhere.

37 (2) An inability of the insurer to meet its financial obligations  
 38 when they are due.

39 (b) On or after January 1, 1970, an insurer cannot escape the  
 40 condition of insolvency by being able to provide for all its liabilities

1 and for reinsurance of all outstanding risks. An insurer must also  
2 be possessed of additional assets equivalent to the aggregate  
3 “paid-in capital” or “capital paid in” required by this code after  
4 making provision for all those liabilities and for that reinsurance.

5 (c) On or after October 1, 1967, as used in this code provision  
6 for reinsurance of all outstanding risks and “gross premiums  
7 without any deduction, received and receivable upon all unexpired  
8 risks” means the greater of: (1) the aggregate amount of actual  
9 unearned premiums, or (2) the amount reasonably estimated as  
10 being required to reinsure in a solvent admitted insurer the  
11 unexpired terms of the risks represented by all outstanding policies.

12 (d) On or after October 1, 1967, an insurer shall make provision  
13 for reinsurance of the outstanding risk on policies that provide  
14 premiums that are fully earned at inception and on policies that  
15 for any other reason do not provide for a return premium to the  
16 insured on cancellation prior to expiration.

17 (e) On or after October 1, 1967, the commissioner shall prescribe  
18 standards for reasonably estimating the amount required to reinsure  
19 that will provide adequate safeguards for the policyholders,  
20 creditors, and the public.

21 (f) On or after October 1, 1967, this section shall not be  
22 applicable to life, title, mortgage, or mortgage guaranty insurers.

23 (g) In the application of this section to disability insurance, as  
24 defined in Section 106, reserves for unearned premiums and  
25 amounts reasonably estimated as required to reinsure outstanding  
26 risks shall be determined in accordance with the provisions of  
27 Section 997.

28 SEC. 7. Section 1011 of the Insurance Code is amended to  
29 read:

30 1011. The superior court of the county in which the principal  
31 office of a person described in Section 1010 is located, upon the  
32 filing by the commissioner of the verified application showing any  
33 of the conditions in this subdivision exist, or a filing by the Federal  
34 Deposit Insurance Corporation of the verified application showing  
35 that the conditions enumerated in subdivision (j) exist and the  
36 conditions set forth in Section 5383(e)(3) of Title 12 of the United  
37 States Code having been satisfied, shall issue its order vesting title  
38 to all of the assets of that person, wheresoever situated, in the  
39 commissioner or his or her successor in office, in his or her official  
40 capacity, and direct the commissioner forthwith to take possession

- 1 of all of its books, records, property, real and personal, and assets,  
 2 and to conduct, as conservator, the business of the person, or so  
 3 much thereof as to the commissioner may seem appropriate, and  
 4 enjoining the person and its officers, directors, agents, servants,  
 5 and employees from the transaction of its business or disposition  
 6 of its property until any of the following further order of the court:
- 7 (a) That the person has refused to submit its books, papers,  
 8 accounts, or affairs to the reasonable inspection of the  
 9 commissioner or his or her deputy or examiner.
  - 10 (b) That the person has neglected or refused to observe an order  
 11 of the commissioner to make good within the time prescribed by  
 12 law any deficiency in its capital if it is a stock corporation, or in  
 13 its reserve if it is a mutual insurer.
  - 14 (c) That the person, without first obtaining the consent in writing  
 15 of the commissioner, has transferred, or attempted to transfer,  
 16 substantially its entire property or business or, without consent,  
 17 has entered into any transaction the effect of which is to merge,  
 18 consolidate, or reinsure substantially its entire property or business  
 19 in or with the property or business of any other person.
  - 20 (d) That the person is found, after an examination, to be in a  
 21 condition that makes its further transaction of business hazardous  
 22 to its policyholders, or creditors, or to the public.
  - 23 (e) That the person has violated its charter or any law of the  
 24 state.
  - 25 (f) That any officer of the person refuses to be examined under  
 26 oath, touching its affairs.
  - 27 (g) That any officer or attorney in fact of the person has  
 28 embezzled, sequestered, or wrongfully diverted any of the assets  
 29 of the person.
  - 30 (h) That a domestic insurer does not comply with the  
 31 requirements for the issuance to it of a certificate of authority, or  
 32 that its certificate of authority has been revoked.
  - 33 (i) That the last report of examination of any person to whom  
 34 the provisions of this article apply shows the person to be insolvent  
 35 within the meaning of Article 13 (commencing with Section 980)  
 36 of Chapter 1 of Part 2 of Division 1; or if a reciprocal or  
 37 interinsurance exchange, within the applicable provisions of  
 38 Section 1370.2, 1370.4, 1371, or 1372; or if a life insurer, within  
 39 the applicable provisions of Sections 10510 and 10511.

1 (j) Notification is given by the United States Secretary of the  
2 Treasury that a determination has been made by the secretary, in  
3 accordance with and satisfying the provisions of Section 5383(b)  
4 of Title 12 of the United States Code, as to a person described in  
5 Section 1010 that is an insurance company as defined in Section  
6 5381(a)(13) of Title 12 of the United States Code, and one of the  
7 following:

8 (1) The board of directors, or body performing similar functions,  
9 of the person acquiesces or consents to the appointment of a  
10 receiver as provided for in Section 5832(a)(1)(A)(i) of Title 12 of  
11 the United States Code, with that consent to be considered to be  
12 consent to issuance of an order under this section.

13 (2) The United States District Court for the District of Columbia  
14 issued an order for the appointment of a receiver of the person as  
15 provided for in Section 5382(a)(1)(A)(iv)(I) of Title 12 of the  
16 United States Code, without regard to whether an appeal of the  
17 order is pending.

18 (3) A petition by the United States Secretary of the Treasury  
19 for appointment of a receiver was made to the United States District  
20 Court for the District of Columbia and was granted by operation  
21 of the law as provided for in Section 5382(a)(1)(A)(v) of Title 12  
22 of the United States Code, without regard to whether an appeal of  
23 the order is pending.

24 SEC. 8. Section 1011.1 of the Insurance Code is amended to  
25 read:

26 1011.1. If a verified application is filed pursuant to Section  
27 1011 that shows that the conditions set forth in subdivision (j) of  
28 Section 1011 exist and upon a showing that notice was provided  
29 to the person that is the subject of the verification application, all  
30 of the following apply:

31 (a) A superior court hearing shall be held in which the person  
32 may oppose the verified application solely on the grounds that the  
33 conditions set forth in subdivision (j) of Section 1101 do not exist.  
34 The hearing shall be completed within 24 hours after the verified  
35 application is filed with the court.

36 (b) The superior court shall issue an order as provided for in  
37 Section 1011 within 24 hours after the verified application was  
38 filed with the court.

39 (c) If the superior court does not issue an order within 24 hours  
40 as provided for in subdivision (b), then an order described in

1 Section 1011 shall be deemed granted by operation of law upon  
2 expiration of the 24-hour period, without further notice.

3 (d) An order entered by the superior court pursuant to  
4 subdivision (b) or entered by operation of law pursuant to  
5 subdivision (c) shall not be subject to any stay or injunction  
6 pending appeal.

7 SEC. 9. Section 1012 of the Insurance Code is amended to  
8 read:

9 1012. Except in the case of an order issued based on a verified  
10 application showing the conditions in subdivision (j) of Section  
11 1011 to exist, the order shall continue in force and effect until, on  
12 the application either of the commissioner or of that person, it  
13 shall, after a full hearing, appear to the court that the ground for  
14 the order directing the commissioner to take title and possession  
15 does not exist or has been removed and that the person can properly  
16 resume title and possession of its property and the conduct of its  
17 business.

18 SEC. 10. Section 1016 of the Insurance Code is amended to  
19 read:

20 1016. (a) If at any time after the issuance of an order under  
21 Section 1011, or if at the time of instituting any proceeding under  
22 this article, including under Section 1011, it shall appear to the  
23 commissioner that it would be futile to proceed as conservator  
24 with the conduct of the business of that person, he or she may  
25 apply to the court for an order to liquidate and wind up the business  
26 of the person. Upon a full hearing of that application, the court  
27 may make an order directing the winding up and liquidation of the  
28 business of that person by the commissioner, as liquidator, for the  
29 purpose of carrying out the order to liquidate and wind up the  
30 business of that person.

31 (b) Notwithstanding subdivision (a), the court may issue an  
32 order to liquidate and wind up the business of a person as to whom  
33 a verified application is filed pursuant to subdivision (j) of Section  
34 1011 based solely on the verified application and hearing as  
35 provided for in subdivision (a) of Section 1011.1, without further  
36 hearing, or may issue an order to liquidate and wind up the business  
37 of the person upon application by the commissioner after the  
38 issuance of an order under Section 1011. The court's order may  
39 direct the winding up and liquidation of the business of the person

1 by the commissioner, as liquidator, for the purpose of carrying out  
2 the order to liquidate and wind up the business of the person.

3 SEC. 11. Section 1070.6 of the Insurance Code is amended to  
4 read:

5 1070.6. The withdrawal procedure and fees prescribed by this  
6 article shall not be required of a nonsurviving admitted constituent  
7 to a merger or consolidation into another admitted insurer in  
8 accordance with the applicable statutes and the commissioner's  
9 prior written consent given pursuant to subdivision (c) of Section  
10 1011, provided the commissioner is satisfied by documents,  
11 authenticated so as to be admissible in evidence over objection,  
12 filed with him or her, that:

13 (a) The constituent has discharged all of its liabilities to residents  
14 of this state in the manner provided by Section 1071.5;

15 (b) There will be an admitted insurer directly available to the  
16 constituent's policyholders: (1) to obtain policy changes and  
17 endorsements, (2) to receive payment of premiums and refund  
18 unearned premiums, (3) to serve notice of claim, proof of loss,  
19 summons, process, and other papers, and (4) for purposes of suit;

20 (c) The constituent shall timely file with the commissioner  
21 appropriate financial statements reporting its insurance business  
22 done in this state during the calendar year of the merger or  
23 consolidation and all appropriate tax returns required by law for  
24 the period, and shall timely pay all taxes found to be due on account  
25 of the business; and

26 (d) The constituent has surrendered its current California  
27 certificate of authority to the commissioner for cancellation as of  
28 the effective date of the merger.

29 The withdrawal procedure and fees prescribed by this article  
30 shall not be required of an insurer that has been liquidated by a  
31 final order of a court of record of this or any sister state provided  
32 a certified copy of the order reciting the fact of liquidation and  
33 discharge of all obligations has been filed with the commissioner.

34 SEC. 12. Section 1216.1 of the Insurance Code is amended to  
35 read:

36 1216.1. As used in this article, the following terms have the  
37 following meanings:

38 (a) "Accredited state" means a state in which the insurance  
39 department or regulatory agency having jurisdiction over the  
40 business of insurance has qualified as meeting the minimum

1 financial regulatory standards promulgated and established from  
2 time to time by the National Association of Insurance  
3 Commissioners' (NAIC) Financial Regulation Standards and  
4 Accreditation Program.

5 (b) "Control" or "controlled" has the meaning ascribed in  
6 Section 1215.

7 (c) "Controlled insurer" means an admitted insurer which is  
8 controlled, directly or indirectly, by a producer.

9 (d) "Controlling producer" means a producer who, directly or  
10 indirectly, controls an insurer.

11 (e) "Admitted insurer" or "insurer" means any person, firm,  
12 association, or corporation admitted to transact any property or  
13 casualty insurance business in this state. The following are not  
14 insurers for the purposes of this article:

15 (1) All residual market pools and joint underwriting authorities  
16 or associations.

17 (2) All captive insurers, other than risk retention groups as  
18 defined in the federal Superfund Amendments Reauthorization  
19 Act of 1986 (42 U.S.C. Sec. 9671), the federal Liability Risk  
20 Retention Act of 1986 (15 U.S.C. Sec. 3901 et seq.), and the  
21 California Risk Retention Act of 1991 (Chapter 1.5 (commencing  
22 with Section 125) of Part 1). For the purposes of this article, captive  
23 insurers are either insurance companies which are owned by  
24 another organization and whose exclusive purpose is to insure  
25 risks of the parent organization and affiliated companies, or in the  
26 case of groups and associations, insurance organizations which  
27 are owned by the insureds and whose exclusive purpose is to insure  
28 risks of member organizations and group or association members  
29 and their affiliates.

30 (f) "Producer" means a fire and casualty licensee or licensees  
31 or any other person, firm, association, or corporation, when, for  
32 any compensation, commission, or other thing of value, the person,  
33 firm, association, or corporation acts or aids in any manner in  
34 soliciting, negotiating or procuring the making of any insurance  
35 contract on behalf of an insured other than the person, firm,  
36 association, or corporation.

37 SEC. 13. Section 1624 of the Insurance Code is amended to  
38 read:

39 1624. "Insurance solicitor" means a natural person employed  
40 to aid a property and casualty broker-agent acting as an insurance

1 agent or insurance broker in transacting insurance other than life,  
2 disability, or health.

3 SEC. 14. Section 1675 of the Insurance Code is amended to  
4 read:

5 1675. The following applicants who have theretofore been  
6 licensed under this code are exempt from the requirements of this  
7 article:

8 (a) An applicant for a license to act as a property broker-agent  
9 or a casualty broker-agent who has been licensed as a property  
10 broker-agent, casualty broker-agent, or surplus line broker during  
11 any part of the license year in which the application is filed or the  
12 immediately preceding license year.

13 (b) An applicant for a license to act as a life-only agent who has  
14 been licensed as a life-only agent during any part of the license  
15 year in which the application is filed or the immediately preceding  
16 license year.

17 (c) An applicant for a license to act as an accident and health  
18 agent who has been licensed as an accident and health agent during  
19 any part of the license year in which the application is filed or the  
20 immediately preceding license year.

21 (d) An applicant for a license to act as a travel insurance agent.

22 (e) An applicant specifically exempted from the particular  
23 qualifying examination requirement by other provisions of this  
24 code.

25 (f) (1) A nonresident licensee who applies for a property  
26 broker-agent, casualty broker-agent, personal lines broker-agent,  
27 or life agent resident license in this state, and who is currently  
28 licensed for the same lines of authority in the state of his or her  
29 current resident license, shall not be required to complete an  
30 examination. The application shall be received within 90 days of  
31 the cancellation of the applicant's resident license and the producer  
32 database records, maintained by the National Association of  
33 Insurance Commissioners, shall indicate that the producer is  
34 licensed in good standing for the line of authority requested.

35 (2) Upon issuance of the California resident license, the  
36 examination waiver also applies to adding additional lines of  
37 authority to the California resident license provided that the  
38 individual was previously licensed in good standing for the  
39 requested additional lines of authority, and the application is

1 received within 12 months of the cancellation of the applicant’s  
2 previous resident license in another state.

3 SEC. 15. Section 1749.3 of the Insurance Code is amended to  
4 read:

5 1749.3. An individual licensed as a life-only agent or an  
6 accident and health agent and also licensed as a property or casualty  
7 broker-agent, or an individual only licensed as a property or  
8 casualty broker-agent, shall complete those courses, programs of  
9 instruction, or seminars approved by the commissioner for the type  
10 of license held. Completion of specified product training required  
11 in subdivision (d) of Section 1749.33, subdivision (b) of Section  
12 1749.8, and paragraph (4) of subdivision (a) of Section 10234.93  
13 may result in the completion of more than the minimum of required  
14 continuing education hours. The minimum number of hours  
15 required is as follows:

16 (a) Any licensee, as specified in this section, shall satisfactorily  
17 complete 24 hours of instruction, of which three hours shall be in  
18 ethics, prior to renewal of the license. These hours of instruction  
19 may be completed at any time prior to renewal of the license.

20 (b) An individual licensed as a property broker-agent or casualty  
21 broker-agent and as a life-only agent or an accident and health  
22 agent shall satisfy the requirements of this section by demonstrating  
23 completion of the courses, programs of instruction, or seminars  
24 approved by the commissioner for any of the license types listed  
25 in this section.

26 (c) A licensee shall not be required to comply with the  
27 requirements of this article if the licensee submits proof satisfactory  
28 to the commissioner that he or she has been a licensee in good  
29 standing for 30 continuous years in this state and is 70 years of  
30 age or older. This exemption shall not apply to those individuals  
31 licensed for the first time on or after January 1, 2010.

32 SEC. 16. Section 1749.31 of the Insurance Code is amended  
33 to read:

34 1749.31. (a) An individual licensed as a personal lines  
35 broker-agent shall complete required continuing education courses,  
36 programs of instruction, or seminars approved by the  
37 commissioner. The personal lines broker-agent shall complete 24  
38 hours, of which three hours shall be in ethics, during each two-year  
39 license term as defined in subdivision (d) of Section 1625.5.

1 (b) An individual licensed as a personal lines broker-agent and  
2 as a life-only agent or accident and health agent shall satisfy the  
3 requirements of this section by satisfactorily completing 24 hours  
4 of instruction prior to renewal of the license.

5 SEC. 17. Section 1749.32 of the Insurance Code is amended  
6 to read:

7 1749.32. (a) An individual licensed as a limited lines  
8 automobile insurance agent shall complete required continuing  
9 education courses, programs of instruction, or seminars approved  
10 by the commissioner. The minimum number of hours required is  
11 20 hours, of which three hours shall be in ethics, per license term  
12 prior to the renewal of the license.

13 (b) An individual licensed as a limited automobile insurance  
14 agent and as a life-only agent or accident and health agent shall  
15 satisfy the requirements of this section by satisfactorily completing  
16 24 hours of instruction prior to renewal of the license.

17 SEC. 18. Section 1749.33 of the Insurance Code is amended  
18 to read:

19 1749.33. (a) A life-only agent licensee shall satisfactorily  
20 complete 24 hours of instruction, of which three hours shall be in  
21 ethics, prior to renewal of the license. These hours of instruction  
22 may be completed at any time prior to renewal of the license.

23 (b) An accident and health agent licensee shall satisfactorily  
24 complete 24 hours of instruction, of which three hours shall be in  
25 ethics, prior to renewal of the license. These hours of instruction  
26 may be completed at any time prior to renewal of the license.

27 (c) An agent licensed as both a life-only agent and as an accident  
28 and health agent shall satisfactorily complete a total of 24 hours  
29 of instruction, of which three hours shall be in ethics, prior to  
30 renewal of the license. These hours of instruction may be  
31 completed at any time prior to renewal of the license.

32 (d) Any accident and health agent who wishes to sell 24-hour  
33 care coverage, as defined in Section 1749.02, shall complete a  
34 course, program of instruction, or seminar of an approved  
35 continuing education provider on workers' compensation and  
36 general principles of employer liability, which shall be completed  
37 by examination approved by the commissioner as part of the  
38 continuing education course, program of instruction, or seminar  
39 prior to selling this coverage. The required number of instruction  
40 hours shall be equal to but no greater than that required by the

1 curriculum board for the prelicensing requirements of a property  
2 broker-agent or a casualty broker-agent on these subjects. For  
3 resident licensees, this requirement shall count toward the  
4 licensee's continuing education requirement, but may still result  
5 in completing more than the minimum number of continuing  
6 education hours set forth in this section. Nothing in this section  
7 shall be deemed to allow an accident and health agent to satisfy  
8 the obligations set forth in this section by other than a proctored  
9 examination administered or approved by the department.

10 SEC. 19. Section 1749.8 of the Insurance Code is amended to  
11 read:

12 1749.8. (a) Every life agent who sells annuities shall  
13 satisfactorily complete eight hours of training prior to soliciting  
14 individual consumers in order to sell annuities.

15 (b) Every life agent who sells annuities shall satisfactorily  
16 complete four hours of training prior to each license renewal.  
17 Completion of the eight-hour annuity training required by  
18 subdivision (a) does not satisfy the four-hour annuity training  
19 required by this subdivision. For resident licensees, this  
20 requirement shall count toward the licensee's continuing education  
21 requirement, but may still result in completing more than the  
22 minimum number of continuing education hours set forth in this  
23 section.

24 (c) The training required by this section shall be approved by  
25 the commissioner and shall consist of topics related to annuities,  
26 and California law, regulations, and requirements related to  
27 annuities, prohibited sales practices, the recognition of indicators  
28 that a prospective insured may lack the short-term memory or  
29 judgment to knowingly purchase an insurance product, and  
30 fraudulent and unfair trade practices. Subject matter determined  
31 by the commissioner to be primarily intended to promote the sale  
32 or marketing of annuities shall not qualify for credit toward the  
33 training requirement. Any course or seminar that is disapproved  
34 under the provisions of this section shall be presumed invalid for  
35 credit toward the training requirement of this section unless it is  
36 approved in writing by the commissioner.

37 (d) The training requirements set forth in this section shall not  
38 apply to nonresident agents representing an insurer that is a direct  
39 response provider.

1 For the purposes of this section, “direct response provider” means  
2 an insurer that meets each of the following criteria:

3 (1) The insurer does not initiate telephone contact with insureds  
4 or prospective insureds.

5 (2) Agents of the insurer speak with insureds and prospective  
6 insureds only by telephone, and at the request of the insureds or  
7 prospective insureds.

8 (3) Agents of the insurer are assigned to speak with insureds or  
9 prospective insureds on a random basis, when contacted.

10 (4) Agents of the insurer are salaried and do not receive  
11 commissions for sales or referrals.

12 SEC. 20. Section 1758.3 of the Insurance Code is amended to  
13 read:

14 1758.3. The commissioner shall not grant authority to transact  
15 variable contracts unless the life agent or applicant furnishes proof  
16 that he or she is registered to sell securities in California in  
17 accordance with the rules of the United States Securities and  
18 Exchange Commission or the Financial Industry Regulatory  
19 Authority. Any authority granted to a life agent to transact variable  
20 contracts shall immediately terminate upon the life agent no longer  
21 being registered to sell securities in accordance with the rules of  
22 the United States Securities and Exchange Commission or the  
23 Financial Industry Regulatory Authority.

24 SEC. 21. Section 1758.681 is added to the Insurance Code, to  
25 read:

26 1758.681. Notwithstanding any other law:

27 (a) As used in this section, “portable electronics vendor  
28 policyholder” means a portable electronics insurance agent licensee  
29 pursuant to subdivision (f) of Section 1758.69.

30 (b) An insurer may terminate a portable electronics insurance  
31 policy or otherwise change the terms and conditions of a portable  
32 electronics insurance policy only upon providing the portable  
33 electronics vendor policyholder and enrolled customers with at  
34 least 30 calendar days’ written notice.

35 (c) If the insurer changes the terms and conditions of a policy  
36 of portable electronics insurance, the insurer shall provide the  
37 portable electronics vendor policyholder with a revised policy or  
38 endorsement and each enrolled customer with a revised certificate,  
39 endorsement, updated brochure, or other evidence indicating that

1 a change in the terms and conditions has occurred and a summary  
 2 of those changes.

3 (d) Notwithstanding subdivision (b), an insurer may terminate  
 4 an enrolled customer’s enrollment under a portable electronics  
 5 insurance policy upon 15 calendar days’ notice for discovery of  
 6 fraud or material misrepresentation in obtaining coverage or in the  
 7 presentation of a claim under the policy.

8 (e) Notwithstanding subdivision (b), an insurer may immediately  
 9 terminate an enrolled customer’s enrollment under a portable  
 10 electronics insurance policy without prior notice for any of the  
 11 following:

- 12 (1) For nonpayment of premium.
- 13 (2) If the enrolled customer ceases to have an active service  
 14 with the vendor of portable electronics.
- 15 (3) If the enrolled customer exhausts the aggregate limit of  
 16 liability, if any, under the terms of the portable electronics  
 17 insurance policy and the insurer sends notice of termination to the  
 18 enrolled customer within 30 calendar days after exhaustion of the  
 19 limit. However, if notice is not sent within 30 calendar days,  
 20 enrollment shall continue notwithstanding the aggregate limit of  
 21 liability until 30 calendar days from the date the insurer sends  
 22 notice of termination to the enrolled customer.

23 (f) If a portable electronics insurance policy is terminated by a  
 24 portable electronics vendor policyholder, the portable electronics  
 25 vendor policyholder shall mail or deliver *a* written notice to each  
 26 enrolled customer advising the enrolled customer of the termination  
 27 of the policy and the effective date of termination. The written  
 28 notice shall be mailed or delivered by the portable electronics  
 29 vendor policyholder to the enrolled customer at least 30 days prior  
 30 to the termination. However, if *the* notice is not sent within 30  
 31 calendar days, enrollment shall continue ~~notwithstanding the~~  
 32 ~~aggregate limit of liability~~ until 30 calendar days from the date the  
 33 portable electronics vendor policyholder sends notice of  
 34 termination to the enrolled customer *or until a new portable*  
 35 *electronics insurance policy is in effect.*

36 (g) Whenever notice or correspondence with respect to a policy  
 37 of portable electronics insurance is required pursuant to this section,  
 38 it shall be in writing and sent within the notice period required  
 39 pursuant to this section. Notices and correspondence shall be sent  
 40 to the portable electronics vendor policyholder at the portable

1 electronics vendor policyholder’s mailing address specified for  
2 that purpose and to its affected enrolled customers’ last known  
3 mailing addresses on file with the insurer or the portable electronics  
4 vendor policyholder. The insurer or portable electronics vendor  
5 policyholder shall maintain proof that the notice or correspondence  
6 was sent for not less than three years after that notice or  
7 correspondence was sent.

8 SEC. 22. Section 1872.87 of the Insurance Code is amended  
9 to read:

10 1872.87. (a) Each insurer required to pay special purpose  
11 assessments pursuant to Sections 1872.8, 1872.81, 1872.85, 1874.8,  
12 or subdivision (a) of Section 1872.86 may, over a reasonable length  
13 of time, but in no event later than the calendar year in which the  
14 assessment is paid, recoup the special purpose assessments by way  
15 of a surcharge on premiums charged for the insurance policies to  
16 which those sections apply or by including the assessments within  
17 the insurer’s rates. Amounts recouped shall not be considered  
18 premiums for any purpose, including the computation of gross  
19 premium tax or agents’ commission.

20 (b) The amount of the surcharge shall be separately stated on  
21 either a billing or policy declaration sent to an insured.

22 SEC. 23. Section 10234.93 of the Insurance Code is amended  
23 to read:

24 10234.93. (a) Every insurer of long-term care in California  
25 shall:

26 (1) Establish marketing procedures to assure that any comparison  
27 of policies by its agents or other producers will be fair and accurate.

28 (2) Establish marketing procedures to assure excessive insurance  
29 is not sold or issued.

30 (3) Submit to the commissioner within six months of the  
31 effective date of this act, a list of all agents or other insurer  
32 representatives authorized to solicit individual consumers for the  
33 sale of long-term care insurance. These submissions shall be  
34 updated at least semiannually.

35 (4) Provide the following training and require that each agent  
36 or other insurer representative authorized to solicit individual  
37 consumers for the sale of long-term care insurance shall  
38 satisfactorily complete the following training requirements that,  
39 for resident licensees, shall count toward the licensee’s continuing  
40 education requirement, but may still result in completing more

1 than the minimum number of continuing education hours set forth  
2 in this section:

3 (A) For licensees issued a license after January 1, 1992, eight  
4 hours of training in each of the first four 12-month periods  
5 beginning from the date of original license issuance and thereafter  
6 eight hours of training prior to each license renewal.

7 (B) For licensees issued a license before January 1, 1992, eight  
8 hours of training prior to each license renewal.

9 (C) For nonresident licensees that are not otherwise subject to  
10 the continuing education requirements set forth in Section 1749.3,  
11 the evidence of training required by this section shall be filed with  
12 and approved by the commissioner as provided in subdivision (g)  
13 of Section 1749.4.

14 Licensees shall complete the initial training requirements of this  
15 section prior to being authorized to solicit individual consumers  
16 for the sale of long-term care insurance.

17 The training required by this section shall consist of topics related  
18 to long-term care services and long-term care insurance, including,  
19 but not limited to, California regulations and requirements,  
20 available long-term care services and facilities, changes or  
21 improvements in services or facilities, and alternatives to the  
22 purchase of private long-term care insurance. On or before July  
23 1, 1998, the following additional training topics shall be required:  
24 differences in eligibility for benefits and tax treatment between  
25 policies intended to be federally qualified and those not intended  
26 to be federally qualified, the effect of inflation in eroding the value  
27 of benefits and the importance of inflation protection, and NAIC  
28 consumer suitability standards and guidelines.

29 (5) Display prominently on page one of the policy or certificate  
30 and the outline of coverage: "Notice to buyer: This policy may not  
31 cover all of the costs associated with long-term care incurred by  
32 the buyer during the period of coverage. The buyer is advised to  
33 review carefully all policy limitations."

34 (6) Inquire and otherwise make every reasonable effort to  
35 identify whether a prospective applicant or enrollee for long-term  
36 care insurance already has accident and sickness or long-term care  
37 insurance and the types and amounts of any such insurance.

38 (7) Every insurer or entity marketing long-term care insurance  
39 shall establish auditable procedures for verifying compliance with  
40 this subdivision.

1 (8) Every insurer shall provide to a prospective applicant, at the  
2 time of solicitation, written notice that the Health Insurance  
3 Counseling and Advocacy Program (HICAP) provides health  
4 insurance counseling to senior California residents free of charge.  
5 Every agent shall provide the name, address, and telephone number  
6 of the local HICAP program and the statewide HICAP number,  
7 1-800-434-0222.

8 (9) Provide a copy of the long-term care insurance shoppers  
9 guide developed by the California Department of Aging to each  
10 prospective applicant prior to the presentation of an application or  
11 enrollment form for insurance.

12 (10) Clearly post on its Internet Web site and provide written  
13 notice at the time of solicitation that a specimen individual policy  
14 form or group master policy and certificate form for each policy  
15 form offered in this state is available to a prospective applicant  
16 upon request. The individual specimen policy form or group master  
17 policy and certificate form shall be provided to a requesting party  
18 within 15 calendar days of receipt of a request.

19 (b) In addition to other unfair trade practices, including those  
20 identified in this code, the following acts and practices are  
21 prohibited:

22 (1) Twisting. Knowingly making any misleading representation,  
23 incomplete, or fraudulent comparison of any insurance policies or  
24 insurers for the purpose of inducing, or tending to induce, any  
25 person to lapse, forfeit, surrender, terminate, retain, pledge, assign,  
26 borrow on, or convert any insurance policy or to take out a policy  
27 of insurance with another insurer.

28 (2) High pressure tactics. Employing any method of marketing  
29 having the effect of or tending to induce the purchase of insurance  
30 through force, fright, threat, whether explicit or implied, or undue  
31 pressure to purchase or recommend the purchase of insurance.

32 (3) Cold lead advertising. Making use directly or indirectly of  
33 any method of marketing that fails to disclose in a conspicuous  
34 manner that a purpose of the method of marketing is solicitation  
35 of insurance and that contact will be made by an insurance agent  
36 or insurance company.

37 SEC. 24. Section 10785 of the Insurance Code is amended to  
38 read:

39 10785. (a) A disability insurer that covers hospital, medical,  
40 or surgical expenses under an individual health benefit plan as

1 defined in subdivision (a) of Section 10198.6 may not, with respect  
2 to a federally eligible defined individual desiring to enroll in  
3 individual health insurance coverage, decline to offer coverage to,  
4 or deny enrollment of, the individual or impose any preexisting  
5 condition exclusion with respect to the coverage.

6 (b) For purposes of this section, “federally eligible defined  
7 individual” means an individual who, as of the date on which the  
8 individual seeks coverage under this section, meets all of the  
9 following conditions:

10 (1) Has had 18 or more months of creditable coverage, and  
11 whose most recent prior creditable coverage was under a group  
12 health plan, a federal governmental plan maintained for federal  
13 employees, or a governmental plan or church plan as defined in  
14 the federal Employee Retirement Income Security Act of 1974  
15 (29 U.S.C. Sec. 1002).

16 (2) Is not eligible for coverage under a group health plan,  
17 Medicare, or Medi-Cal, and does not have other health insurance  
18 coverage.

19 (3) Was not terminated from his or her most recent creditable  
20 coverage due to nonpayment of premiums or fraud.

21 (4) If offered continuation coverage under COBRA or  
22 Cal-COBRA, has elected and exhausted that coverage.

23 (c) Every disability insurer that covers hospital, medical, or  
24 surgical expenses shall comply with applicable federal statutes  
25 and regulations regarding the provision of coverage to federally  
26 eligible defined individuals, including any relevant application  
27 periods.

28 (d) A disability insurer shall offer the following health benefit  
29 plans under this section that are designed for, made generally  
30 available to, are actively marketed to, and enroll, individuals:

31 (1) either the two most popular products as defined in Section  
32 300gg-41(c)(2) of Title 42 of the United States Code and Section  
33 148.120(c)(2) of Title 45 of the Code of Federal Regulations or

34 (2) the two most representative products as defined in Section  
35 300gg-41(c)(3) of the United States Code and Section  
36 148.120(c)(3) of Title 45 of the Code of Federal Regulations, as  
37 determined by the insurer in compliance with federal law. An  
38 insurer that offers only one health benefit plan to individuals,  
39 excluding health benefit plans offered to Medi-Cal or Medicare  
40 beneficiaries, shall be deemed to be in compliance with this chapter

1 if it offers that health benefit plan contract to federally eligible  
2 defined individuals in a manner consistent with this chapter.

3 (e) (1) In the case of a disability insurer that offers health benefit  
4 plans in the individual market through a network plan, the insurer  
5 may do both of the following:

6 (A) Limit the individuals who may be enrolled under that  
7 coverage to those who live, reside, or work within the service area  
8 for the network plan.

9 (B) Within the service area covered by the health benefit plan,  
10 deny coverage to individuals if the insurer has demonstrated to the  
11 commissioner that the insured will not have the capacity to deliver  
12 services adequately to additional individual insureds because of  
13 its obligations to existing group policyholders, group  
14 contractholders and insureds, and individual insureds, and that the  
15 insurer is applying this paragraph uniformly to individuals without  
16 regard to any health status-related factor of the individuals and  
17 without regard to whether the individuals are federally eligible  
18 defined individuals.

19 (2) A disability insurer, upon denying health insurance coverage  
20 in any service area in accordance with subparagraph (B) of  
21 paragraph (1), may not offer health benefit plans through a network  
22 in the individual market within that service area for a period of  
23 180 days after the coverage is denied.

24 (f) (1) A disability insurer may deny health insurance coverage  
25 in the individual market to a federally eligible defined individual  
26 if the insurer has demonstrated to the commissioner both of the  
27 following:

28 (A) The insurer does not have the financial reserves necessary  
29 to underwrite additional coverage.

30 (B) The insurer is applying this subdivision uniformly to all  
31 individuals in the individual market and without regard to any  
32 health status-related factor of the individuals and without regard  
33 to whether the individuals are federally eligible defined individuals.

34 (2) A disability insurer, upon denying individual health  
35 insurance coverage in any service area in accordance with  
36 paragraph (1), may not offer that coverage in the individual market  
37 within that service area for a period of 180 days after the date the  
38 coverage is denied or until the insurer has demonstrated to the  
39 commissioner that the insurer has sufficient financial reserves to  
40 underwrite additional coverage, whichever is later.

1 (g) The requirement pursuant to federal law to furnish a  
 2 certificate of creditable coverage shall apply to health benefits  
 3 plans offered by a disability insurer in the individual market in the  
 4 same manner as it applies to an insurer in connection with a group  
 5 health benefit plan policy or group health benefit plan contract.

6 (h) A disability insurer shall compensate an accident and health  
 7 agent or a life and accident and health agent whose activities result  
 8 in the enrollment of federally eligible defined individuals in the  
 9 same manner and consistent with the renewal commission amounts  
 10 as the insurer compensates accident and health agents or life and  
 11 accident and health agents for other enrollees who are not federally  
 12 eligible defined individuals and who are purchasing the same  
 13 individual health benefit plan.

14 (i) Every disability insurer shall disclose as part of its COBRA  
 15 or Cal-COBRA disclosure and enrollment documents, an  
 16 explanation of the availability of guaranteed access to coverage  
 17 under the federal Health Insurance Portability and Accountability  
 18 Act of 1996, including the necessity to enroll in and exhaust  
 19 COBRA or Cal-COBRA benefits in order to become a federally  
 20 eligible defined individual.

21 (j) No disability insurer may request documentation as to  
 22 whether or not a person is a federally eligible defined individual  
 23 other than is permitted under applicable federal law or regulations.

24 (k) This section shall not apply to coverage defined as excepted  
 25 benefits pursuant to Section 300gg(c) of Title 42 of the United  
 26 States Code.

27 (l) This section shall apply to policies or contracts offered,  
 28 delivered, amended, or renewed on or after January 1, 2001.

29 *SEC. 25. Section 11620 of the Insurance Code is amended to*  
 30 *read:*

31 11620. (a) The commissioner, after a public hearing, shall  
 32 approve or issue a reasonable plan for the equitable apportionment,  
 33 among insurers admitted to transact liability insurance, of those  
 34 applicants for automobile bodily injury and property damage  
 35 liability insurance who are in good faith entitled to but are unable  
 36 to procure that insurance through ordinary methods. The  
 37 commissioner shall require the payment of five hundred ninety  
 38 dollars (\$590), in advance, as a fee for the filing of amendments  
 39 to the plan with the commissioner. The commissioner may approve  
 40 or issue reasonable amendments to the plan *that are approved by*

1 *the plan's advisory committee*, if he or she first holds a public  
2 hearing to determine whether the amendments are in keeping with  
3 the intent and purpose of this section. All ~~such~~ *those* insurers shall  
4 subscribe to the plan and its amendments and participate in the  
5 plan.

6 (b) Judicial review of *a change to the plan, including rate*  
7 *revision proceedings*, shall be in accordance with Section 1858.6.

8 ~~(e) Public hearings held pursuant to this section shall be~~  
9 ~~conducted in accordance with the rulemaking provisions of the~~  
10 ~~Administrative Procedure Act (Chapter 3.5 (commencing with~~  
11 ~~Section 11340) of Part 1 of Division 3 of Title 2 of the Government~~  
12 ~~Code).~~

13 (c) *The adoption of the plan referenced in subdivision (a), and*  
14 *any amendments thereto, is not subject to the requirements of the*  
15 *Administrative Procedure Act (Chapter 3.5 (commencing with*  
16 *Section 11340) of Part 1 of Division 3 of Title 2 of the Government*  
17 *Code), unless written or oral comments submitted pursuant to*  
18 *subdivision (e) raise regulatory standards set forth in subdivisions*  
19 *(a), (b), (c), (d), (e), and (f) of Section 11349 of the Government*  
20 *Code.*

21 (d) *The commissioner shall provide notice of any hearing*  
22 *pursuant to subdivision (a) by doing all of the following at least*  
23 *45 days prior to the hearing:*

24 (1) *Publishing the notice in the California Regulatory Notice*  
25 *Register.*

26 (2) *Mailing the notice to the parties on the department's*  
27 *regulations mailing list.*

28 (3) *Posting the notice on the department's public Internet Web*  
29 *site.*

30 (e) *Interested parties may present written or oral comments at*  
31 *the hearing, or may submit written comments to the contact person*  
32 *identified in the hearing notice by the date and time posted in the*  
33 *notice. Before adopting any amendments to the plan, the*  
34 *commissioner shall consider all comments received on or before*  
35 *the day of the hearing.*

36 ~~SEC. 25.~~

37 SEC. 26. Section 12389.7 is added to the Insurance Code, to  
38 read:

39 12389.7. (a) Sections 1070, 1070.5, 1070.6, 1071.5, 1072, and  
40 1076 shall be applicable to underwritten title companies.

1 (b) The following terms from Sections 1070, 1070.5, 1070.6,  
 2 1071.5, 1072, and 1076 shall be applicable to underwritten title  
 3 companies as follows:

4 (1) “Certificate of Authority” shall mean an underwritten title  
 5 company license.

6 (2) “Insurer” shall mean an underwritten title company.

7 (3) “Reinsurer” shall mean a title underwriter or another  
 8 underwritten title company.

9 (c) For the purposes of this section, Sections 1070, 1070.5,  
 10 1070.6, 1071.5, 1072, and 1076 shall be construed in accordance  
 11 with the nature of underwritten title companies and the business  
 12 of title insurance.

13 ~~SEC. 26.~~

14 *SEC. 27.* Section 12414.25 of the Insurance Code is amended  
 15 to read:

16 12414.25. (a) Any person, title insurer, underwritten title  
 17 company, or controlled escrow company who fails to comply with  
 18 a final order of the commissioner under this chapter shall be liable  
 19 to the state in an amount not exceeding one hundred dollars (\$100),  
 20 but if that failure is willful he, she, or it shall be liable to the state  
 21 in an amount not exceeding five thousand dollars (\$5,000) for that  
 22 failure. The commissioner shall collect the amount so payable and  
 23 may bring an action in the name of the people of the State of  
 24 California to enforce collection. Those penalties may be in addition  
 25 to any other penalties provided by law.

26 (b) (1) A willful violation of the provisions of this chapter is a  
 27 misdemeanor.

28 (2) This subdivision is not applicable to Section 12389.7.

29 ~~SEC. 27.~~

30 *SEC. 28.* Section 14090.1 of the Insurance Code is amended  
 31 to read:

32 14090.1. (a) An individual who holds an insurance adjuster  
 33 license and who is not exempt under subdivision (b) shall  
 34 satisfactorily complete a minimum of 24 hours, of which three  
 35 hours are to be in ethics, of continuing education courses pertinent  
 36 to the duties and responsibilities of an insurance adjuster license  
 37 reported to the insurance commissioner on a biennial basis in  
 38 conjunction with his or her license renewal cycle.

39 (b) This section does not apply to any of the following:

1 (1) A licensee not licensed for one full year prior to the end of  
2 the applicable continuing education biennium.

3 (2) A licensee holding a nonresident insurance adjuster license  
4 who has met the continuing education requirements of his or her  
5 designated resident state.

6 (3) An individual licensed as an insurance adjuster and as a  
7 property or casualty broker-agent, pursuant to Section 1625, who  
8 has met the continuing education requirements specified in Section  
9 1749.3.

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