

AMENDED IN SENATE AUGUST 19, 2013

AMENDED IN SENATE JUNE 27, 2013

AMENDED IN SENATE JUNE 17, 2013

AMENDED IN ASSEMBLY APRIL 11, 2013

AMENDED IN ASSEMBLY APRIL 3, 2013

CALIFORNIA LEGISLATURE—2013–14 REGULAR SESSION

ASSEMBLY BILL

No. 1391

Introduced by Committee on Insurance

March 4, 2013

An act to amend Sections 131, 662, 739, 739.3, 985, 1011, 1011.1, 1012, 1016, 1070.6, 1216.1, 1624, 1675, 1749.3, 1749.31, 1749.32, 1749.33, 1749.8, 1758.3, 1872.87, 10234.93, 10785, 11620, 12414.25, and 14090.1 of, to add Sections 1758.681 and 12389.7 to, and to repeal Section 668.5 of, the Insurance Code, relating to insurance.

LEGISLATIVE COUNSEL'S DIGEST

AB 1391, as amended, Committee on Insurance. Insurance: omnibus.

(1) Existing law requires an entity seeking to be licensed as a risk retention group to be organized under California law and licensed as a liability insurance company. A risk retention group is a corporation, public entity, or other limited liability association that meets certain criteria, including that its primary activity consists of assuming and spreading all, or any portion, of the liability exposure of its group members. Existing law also exempts risk retention groups from the Business Transacted with Producer Controlled Insurer Act, which regulates controlled insurers, as prescribed.

This bill would require, on and after January 1, 2015, a risk retention group to comply with specified corporate governance requirements at the time of licensure, including that the board of directors have a majority of independent directors, as defined, that the term of any material service provider contract with a risk retention group not exceed 5 years, and that the risk retention group have an audit committee composed of at least 3 independent board members. The bill would also delete the risk retention group exemption from the Business Transacted with Producer Controlled Insurer Act.

(2) Existing law provides that no cancellation of a motor vehicle insurance policy, not subject to certain cancellation protections because it has been in effect less than 60 days, is effective unless a notice of cancellation, subject to certain notice provisions, is mailed or delivered by the insurer to the named insured not later than the 59th day following the effective date and at least 10 days prior to the effective date of cancellation. Existing law also provides no notice of cancellation of a motor vehicle insurance policy, where the cancellation is based on, among other things, nonpayment of premium, is effective unless mailed or delivered by the insurer to the named insured, lienholder, or additional interest at least 20 days prior to the effective date of cancellation, except as specified.

This bill would delete the requirements for cancellation of a motor vehicle insurance policy less than 60 days old, and would apply the requirements regarding notice of cancellation for nonpayment of premiums, and other specified reasons, to all cancellation circumstances.

(3) Existing law defines the term “Adjusted RBC Report” as a Risk-Based Capital (RBC) report that has been adjusted by the Insurance Commissioner in accordance with specified provisions governing the determination of a property and casualty insurer’s RBC.

This bill would revise that definition to also include an RBC report that has been adjusted by the commissioner in accordance with specified provisions governing the determination of a life or health insurer’s RBC.

(4) Existing law provides for continuing education requirements, prior to license renewals, for specified insurance agents and broker-agents, including personal lines broker-agents and limited lines automobile insurance agents.

This bill would require that those continuing education requirements include 3 hours of ethics.

(5) Existing law requires every life agent who sells annuities to satisfactorily complete 8 hours of training prior to soliciting individual consumers, and requires every life agent who sells annuities to satisfactorily complete 4 hours of training prior to each license renewal.

This bill would clarify the completion of an 8-hour training requirement to initially procure a license to sell annuities does not satisfy the requirement to complete a 4-hour training course in order to renew the annuity license.

(6) Existing law prohibits the Insurance Commissioner from granting authority to transact variable contracts unless the life agent or applicant furnishes proof that he or she is registered to sell securities in accordance with the rules of the United States Securities and Exchange Commission or the Financial Industry Regulatory Authority.

This bill would make clear that the life agent or applicant is required to furnish proof that he or she is registered to sell securities in California in accordance with the rules of the United States Securities and Exchange Commission or the Financial Industry Regulatory Authority.

(7) Existing law requires an individual holding an insurance adjuster license, not otherwise exempt, to complete a minimum of 24 hours of continuing education courses, as specified.

This bill would authorize an exemption from the continuing education requirements for an individual licensed as an insurance adjuster and as a property or casualty broker-agent who has met other specified continuing education requirements.

(8) Existing law defines an insurance solicitor as a natural person employed to aid an insurance agent or insurance broker in transacting insurance other than life.

This bill would redefine an insurance solicitor to mean a natural person employed to aid a property and casualty broker-agent acting as an insurance agent or insurance broker in transacting insurance other than life, disability, or health.

(9) Existing law provides that a nonresident licensee who applies for a property broker-agent, casualty broker-agent, personal lines broker-agent, or life agent resident license in this state, and who is currently licensed for the same lines of authority in the state of his or her current resident license, is not required to complete an examination. The application for examination is required to be received within 90 days of the cancellation of the applicant's resident license and the producer database records, maintained by the National Association of

Insurance Commissioners, are required to indicate that the producer is licensed in good standing for the line of authority requested.

This bill would provide that upon issuance of the California resident license, the examination waiver also applies to adding additional lines of authority to the California resident license provided that the individual was previously licensed in good standing for the requested additional lines of authority, and the application is received within 12 months of the cancellation of the applicant's previous resident license in another state.

(10) Existing law regulates the sale of portable electronics insurance policies and requires all portable electronics vendors offering that insurance to be licensed, as specified.

This bill would authorize an insurer to terminate or otherwise change the terms and conditions of a policy of portable electronics insurance, as provided.

(11) Existing law requires the commissioner, after a public hearing held in accordance with the rulemaking provisions of the Administrative Procedure Act, to approve or issue a reasonable plan, or reasonable amendments to the plan, for the equitable apportionment, among insurers admitted to transact liability insurance, of those applicants for automobile bodily injury and property damage liability insurance who are in good faith entitled to, but are unable to procure, that insurance through ordinary methods. Existing law provides for judicial review of the proceedings held to revise automobile insurance rates.

This bill would additionally require that the reasonable amendments to the plan be approved by the plan's advisory committee. The bill would delete the requirement that the public hearings be held in accordance with the rulemaking provisions of the Administrative Procedure Act, and provide, with exceptions, that the plan and any amendments not be subject to those provisions. The bill would instead require the commissioner to provide 45 days' notice of a public hearing by publishing the notice in the California Regulatory Notice Register, mailing the notice to the parties on the Department of Insurance's regulations mailing list, and posting the notice on the department's public Internet Web site. The bill would authorize interested parties to make oral or written comments and require the commissioner to consider all comments received before adopting any amendments to the plan, as provided. The bill would also provide for judicial review of a change to the plan.

(12) Existing law authorizes an underwritten title company to engage in the business of preparing title searches, title reports, title examinations, or certificates or abstracts of title, upon the basis of which a title insurer writes title policies. Existing law authorizes any insurer, upon payment of the fees and costs and surrender to the commissioner of its certificate of authority, to apply to withdraw from this state, as provided.

This bill would authorize underwritten title companies to apply to withdraw from the California insurance market.

(13) This bill would make technical, conforming, and clarifying changes, and delete obsolete provisions.

(14) This bill would incorporate additional changes to Section 10785 of the Insurance Code proposed by AB 1180, that would become operative only if AB 1180 and this bill are both chaptered and become effective on or before January 1, 2014, and this bill is chaptered last.

Vote: majority. Appropriation: no. Fiscal committee: yes.
State-mandated local program: no.

The people of the State of California do enact as follows:

1 SECTION 1. Section 131 of the Insurance Code is amended
2 to read:

3 131. (a) An entity seeking to be licensed in this state as a risk
4 retention group shall be organized under the laws of this state and
5 licensed as a liability insurance company pursuant to Article 3
6 (commencing with Section 699) of Chapter 1 of Part 2.

7 (b) An entity that has not completed its chartering and licensing
8 as a risk retention group in its domiciliary state is subject to the
9 requirements of Article 8 (commencing with Section 820) of
10 Chapter 1 of Part 2.

11 (c) In addition to the requirements of Article 3 (commencing
12 with Section 699) of Chapter 1 of Part 2, a risk retention group
13 licensed in this state shall submit to the commissioner a feasibility
14 study or plan of operations and all other documentation required
15 by the federal Liability Risk Retention Act of 1986 (15 U.S.C.
16 Sec. 3901 et seq.) to be submitted by a risk retention group to a
17 nonchartering state.

18 (d) In addition to the requirements of Article 3 (commencing
19 with Section 699) of Chapter 1 of Part 2, a risk retention group

1 licensed in this state shall comply with all of the following at the
 2 time of licensure, and thereafter:

3 (1) (A) The “board of directors” or “board,” as used in this
 4 section, means the governing body of the risk retention group
 5 elected by the shareholders or members to establish policy, elect
 6 or appoint officers and committees, and make other governing
 7 decisions.

8 (B) “Director,” as used in this section, means a natural person
 9 designated in the articles of the risk retention group, or designated,
 10 elected, or appointed by any other manner, name, or title to act as
 11 a director.

12 (2) (A) The board of directors of the risk retention group shall
 13 have a majority of independent directors. If the risk retention group
 14 is a reciprocal risk retention group, the attorney-in-fact shall be
 15 required to adhere to the same standards regarding independence
 16 of operation and governance as imposed on the risk retention
 17 group’s board of directors and subscribers’ advisory committee
 18 under these standards, and, to the extent permissible under this
 19 state’s laws, service providers of a reciprocal risk retention group
 20 shall contract with the risk retention group and not the
 21 attorney-in-fact.

22 (B) No director qualifies as “independent” unless the board of
 23 directors affirmatively determines that the director has no “material
 24 relationship” with the risk retention group. Each risk retention
 25 group shall disclose these determinations to its domestic regulator,
 26 at least annually. For this purpose, any person that is a direct or
 27 indirect owner of, or subscriber in, the risk retention group, or is
 28 an officer, director, or employee, or all three, of an owner and
 29 insured, as contemplated by 15 U.S.C. Section 3901(a)(4)(E)(ii)
 30 of the federal Liability Risk Retention Act of 1986, is considered
 31 to be “independent,” unless some other position of that officer,
 32 director, or employee constitutes a “material relationship.”

33 (C) “Material relationship” of a person with the risk retention
 34 group includes, but is not limited to, any of the following:

35 (i) The receipt in any one 12-month period of compensation or
 36 payment of any other item of value by that person, a member of
 37 that person’s immediate family, or any business with which that
 38 person is affiliated from the risk retention group or a consultant
 39 or service provider to the risk retention group that is greater than,
 40 or equal to, 5 percent of the risk retention group’s gross written

1 premium for that 12-month period or 2 percent of its surplus,
2 whichever is greater, as measured at the end of any fiscal quarter
3 falling in a 12-month period. The person or immediate family
4 member of that person is not independent until one year after his
5 or her compensation from the risk retention group falls below the
6 threshold.

7 (ii) A relationship with an auditor as follows: a director or an
8 immediate family member of a director who is affiliated with, or
9 employed in, a professional capacity by a present or former internal
10 or external auditor of the risk retention group is not independent
11 until one year after the end of the affiliation, employment, or
12 auditing relationship.

13 (iii) A relationship with a related entity as follows: a director
14 or immediate family member of a director who is employed as an
15 executive officer of another company where any of the risk
16 retention group's present executives serve on that other company's
17 board of directors is not independent until one year after the end
18 of that service or the employment relationship.

19 (3) The term of any material service provider contract with the
20 risk retention group shall not exceed five years. Any contract, or
21 its renewal, shall require the approval of the majority of the risk
22 retention group's independent directors. The risk retention group's
23 board of directors shall have the right to terminate any service
24 provider, audit, or actuarial contracts at any time for cause after
25 providing adequate notice as defined in the contract. The service
26 provider contract is deemed material if the amount to be paid for
27 that contract is greater than, or equal to, 5 percent of the risk
28 retention group's annual gross written premium or 2 percent of its
29 surplus, whichever is greater.

30 (A) For purposes of this standard, "service providers" shall
31 include captive managers, auditors, accountants, actuaries,
32 investment advisers, attorneys, and managing general underwriters
33 or any other party responsible for underwriting, determination of
34 rates, collection of premium, adjusting and settling claims, or the
35 preparation of financial statements. Any reference to "attorneys"
36 does not include defense counsel retained by the risk retention
37 group to defend claims, unless the amount of fees paid to those
38 attorneys are "material" as referenced in this paragraph.

39 (B) A service provider contract meeting the definition of
40 "material relationship" pursuant to paragraph (2) shall not be

1 entered into unless the risk retention group has notified the
2 commissioner in writing of its intention to enter into the transaction
3 at least 30 days prior thereto, and the commissioner has not
4 disapproved the transaction within that period.

5 (4) The risk retention group's board of directors shall adopt a
6 written policy in the plan of operation as approved by the board
7 that requires the board to do all of the following:

8 (A) Ensure that all owners or insureds, or both, of the risk
9 retention group receive evidence of ownership interest.

10 (B) Develop a set of governance standards applicable to the risk
11 retention group.

12 (C) Oversee the evaluation of the risk retention group's
13 management, including, but not limited to, the performance of the
14 captive manager, managing general underwriter, or other parties
15 responsible for underwriting, determination of rates, collection of
16 premium, adjusting or settling claims, or the preparation of
17 financial statements.

18 (D) Review and approve the amount to be paid for all material
19 service providers.

20 (E) Review and approve, at least annually, all of the following:

21 (i) The risk retention group's goals and objectives relevant to
22 the compensation of officers and service providers.

23 (ii) The officers' and service providers' performance in light of
24 those goals and objectives.

25 (iii) The continued engagement of the officers and material
26 service providers.

27 (5) The risk retention group shall have an audit committee
28 composed of at least three independent board members as defined
29 in paragraph (2). A nonindependent board member may participate
30 in the activities of the audit committee, if invited by the members,
31 but cannot be a member of that committee.

32 (A) The audit committee shall have a written charter that defines
33 the committee's purpose, which, at a minimum, shall be to do all
34 of the following:

35 (i) Assist in board oversight of the integrity of the financial
36 statements, the compliance with legal and regulatory requirements,
37 and the qualifications, independence, and performance of the
38 independent auditor and actuary.

39 (ii) Discuss the annual audited financial statements and quarterly
40 financial statements with management.

- 1 (iii) Discuss the annual audited financial statements with its
2 independent auditor and, if advisable, discuss its quarterly financial
3 statements with its independent auditor.
- 4 (iv) Discuss policies with respect to risk assessment and risk
5 management.
- 6 (v) Meet separately and periodically, either directly or through
7 a designated representative of the committee, with management
8 and independent auditors.
- 9 (vi) Review with the independent auditor any audit problems
10 or difficulties and management's response.
- 11 (vii) Set clear hiring policies of the risk retention group as to
12 the hiring of employees or former employees of the independent
13 auditor.
- 14 (viii) Require the external auditor to rotate the lead or
15 coordinating audit partner having primary responsibility for the
16 risk retention group's audit as well as the audit partner responsible
17 for reviewing that audit, so that neither individual performs audit
18 services for more than five consecutive fiscal years.
- 19 (ix) Report regularly to the board of directors.
- 20 (B) If an audit committee is not designated by the insurer, the
21 insurer's entire board of directors shall constitute the audit
22 committee.
- 23 (6) The board of directors shall adopt and disclose governance
24 standards by making the information available through electronic
25 means, such as posting the information on the risk retention group's
26 Internet Web site, or other means, and providing that information
27 to members and insureds upon request. The information shall
28 include all of the following:
 - 29 (A) A process by which the directors are elected by the owners,
30 insureds, or both.
 - 31 (B) Director qualification standards.
 - 32 (C) Director responsibilities.
 - 33 (D) Director access to management and, as necessary and
34 appropriate, independent advisers.
 - 35 (E) Director compensation.
 - 36 (F) Director orientation and continuing education.
 - 37 (G) The policies and procedures that are followed for
38 management succession.
 - 39 (H) The policies and procedures that are followed for the annual
40 performance evaluation of the board.

1 (7) The board of directors shall adopt and disclose a code of
2 business conduct and ethics for directors, officers, and employees
3 and promptly disclose to the board of directors any waivers of the
4 code for directors or executive officers, including all of the
5 following topics:

- 6 (A) Conflicts of interest.
- 7 (B) Matters covered under the corporate opportunity doctrine
- 8 under the state of domicile.
- 9 (C) Confidentiality.
- 10 (D) Fair dealing.
- 11 (E) Protection and proper use of risk retention group assets.
- 12 (F) Compliance with all applicable laws, rules, and regulations.
- 13 (G) Requiring the reporting of any illegal or unethical behavior
- 14 that affects the operation of the risk retention group.

15 (8) The captive manager, president, or chief executive officer
16 of the risk retention group shall promptly notify the domestic
17 regulator, in writing, if he or she becomes aware of any material
18 noncompliance with any of these governance standards.

19 (e) Domestic risk retention groups, licensed as of December 31,
20 2013, shall be governed by subdivision (d) on and after January
21 1, 2015.

22 SEC. 2. Section 662 of the Insurance Code is amended to read:

23 662. (a) A notice of cancellation of a policy shall not be
24 effective unless mailed or delivered by the insurer to the named
25 insured, lienholder, or additional interest at least 20 days prior to
26 the effective date of cancellation; provided, however, that where
27 cancellation is for nonpayment of premium, at least 10 days' notice
28 of cancellation accompanied by the reason for the cancellation
29 shall be given. Unless the reason accompanies or is included in
30 the notice of cancellation, the notice of cancellation shall state or
31 be accompanied by a statement that upon written request of the
32 named insured, mailed or delivered to the insurer not less than 15
33 days prior to the effective date of cancellation, the insurer will
34 specify the reason for the cancellation.

35 (b) This section shall not apply to nonrenewal.

36 (c) Notices made to lienholders pursuant to this section may be
37 done electronically with the consent of the lienholder.

38 SEC. 3. Section 668.5 of the Insurance Code is repealed.

39 SEC. 4. Section 739 of the Insurance Code is amended to read:

1 739. As used in this article, these terms shall have the following
2 meanings:

3 (a) “Adjusted RBC Report” means a Risk-Based Capital (RBC)
4 report that has been adjusted by the commissioner in accordance
5 with subdivision (b) or (c) of Section 739.2.

6 (b) “Corrective Order” means an order issued by the
7 commissioner specifying corrective actions that the commissioner
8 has determined are required.

9 (c) “Domestic insurer” means any life or health insurer or
10 property and casualty insurer organized in this state.

11 (d) “Foreign insurer” means any life or health insurer or property
12 and casualty insurer that is licensed to do business in this state but
13 is not domiciled in this state.

14 (e) “Life or health insurer” means any admitted insurer issuing
15 insurance subject to Part 2 (commencing with Section 10110) of
16 Division 2, or a licensed property and casualty insurer writing only
17 disability insurance.

18 (f) “NAIC” means the National Association of Insurance
19 Commissioners.

20 (g) “Negative trend” means, with respect to a life or health
21 insurer, a negative trend over a period of time, as determined in
22 accordance with the “Trend Test Calculation” included in the RBC
23 Instructions defined in subdivision (i).

24 (h) “Property and casualty insurer” means any admitted insurer
25 writing insurance as described in Section 102, 103, 105, 107, 108,
26 109, 110, 111, 112, 113, 114, 115, 116, 118, 119.5, 119.6, or 120,
27 but does not include monoline mortgage guaranty insurers,
28 financial guaranty insurers, or title insurers.

29 (i) “RBC Instructions” means the RBC Report, including
30 risk-based capital instructions adopted by the NAIC, and as the
31 RBC Instructions may be amended by the NAIC from time to time
32 in accordance with the procedures adopted by the NAIC.

33 (j) “RBC Level” means an insurer’s Company Action Level
34 RBC, Regulatory Action Level RBC, Authorized Control Level
35 RBC, or Mandatory Control Level RBC where:

36 (1) “Company Action Level RBC” means, with respect to any
37 insurer, the product of 2.0 and its Authorized Control Level RBC.

38 (2) “Regulatory Action Level RBC” means the product of 1.5
39 and its Authorized Control Level RBC.

1 (3) “Authorized Control Level RBC” means the number
 2 determined under the risk-based capital formula in accordance
 3 with the RBC Instructions.

4 (4) “Mandatory Control Level RBC” means the product of .70
 5 and the Authorized Control Level RBC.

6 (k) “RBC Plan” means a comprehensive financial plan
 7 containing the elements specified in subdivision (b) of Section
 8 739.3. If the commissioner rejects the RBC Plan, and it is revised
 9 by the insurer, with or without the commissioner’s
 10 recommendation, the plan shall be called the “Revised RBC Plan.”

11 (l) “RBC Report” means the report required in Section 739.2.

12 (m) “Total Adjusted Capital” means the sum of:

13 (1) An insurer’s statutory capital and surplus.

14 (2) Other items, if any, that the RBC Instructions may provide.

15 SEC. 5. Section 739.3 of the Insurance Code is amended to
 16 read:

17 739.3. (a) “Company Action Level Event” means any of the
 18 following events:

19 (1) The filing of an RBC Report by an insurer that indicates any
 20 of the following:

21 (A) The insurer’s Total Adjusted Capital is greater than or equal
 22 to its Regulatory Action Level RBC but less than its Company
 23 Action Level RBC.

24 (B) If a life or health insurer, the insurer has Total Adjusted
 25 Capital that is greater than or equal to its Company Action Level
 26 RBC but less than the product of its Authorized Control Level
 27 RBC and 2.5, and has a negative trend.

28 (C) If a property and casualty insurer, the insurer has Total
 29 Adjusted Capital that is greater than or equal to its Company Action
 30 Level RBC but less than the product of its Authorized Control
 31 Level RBC and 3.0, and triggers the trend test determined in
 32 accordance with the trend test calculation included in the Property
 33 and Casualty RBC instructions.

34 (2) The notification by the commissioner to the insurer of an
 35 Adjusted RBC Report that indicates the event in paragraph (1),
 36 provided that the insurer does not challenge the Adjusted RBC
 37 Report under Section 739.7.

38 (3) If the insurer challenges, under Section 739.7, an Adjusted
 39 RBC Report that indicates the event in paragraph (1), the

1 notification by the commissioner to the insurer that the
2 commissioner has, after a hearing, rejected the insurer's challenge.

3 (b) In the event of a Company Action Level Event, the insurer
4 shall prepare and submit to the commissioner a comprehensive
5 financial plan that shall do all of the following:

6 (1) Identify the conditions in the insurer that contribute to the
7 Company Action Level Event.

8 (2) Contain proposals of corrective actions that the insurer
9 intends to take and would be expected to result in the elimination
10 of the Company Action Level Event.

11 (3) Provide projections of the insurer's financial results in the
12 current year and at least the four succeeding years, both in the
13 absence of proposed corrective actions and giving effect to the
14 proposed corrective actions, including projections of statutory
15 operating income, net income, capital, or surplus, or a combination.
16 The projections for both new and renewal business may include
17 separate projections for each major line of business and separately
18 identify each significant income, expense, and benefit component.

19 (4) Identify the key assumptions impacting the insurer's
20 projections and the sensitivity of the projections to the assumptions.

21 (5) Identify the quality of, and problems associated with, the
22 insurer's business, including, but not limited to, its assets,
23 anticipated business growth and associated surplus strain,
24 extraordinary exposure to risk, mix of business, and use of
25 reinsurance in each case, if any.

26 (c) The RBC Plan shall be submitted as follows:

27 (1) Within 45 days of the Company Action Level Event.

28 (2) If the insurer challenges an Adjusted RBC Report pursuant
29 to Section 739.7, within 45 days after notification to the insurer
30 that the commissioner has, after a hearing, rejected the insurer's
31 challenge.

32 (d) Within 60 days after the submission by an insurer of an RBC
33 Plan to the commissioner, the commissioner shall notify the insurer
34 whether the RBC Plan shall be implemented or is, in the judgment
35 of the commissioner, unsatisfactory. If the commissioner
36 determines that the RBC Plan is unsatisfactory, the notification to
37 the insurer shall set forth the reasons for the determination, and
38 may set forth proposed revisions that will render the RBC Plan
39 satisfactory, in the judgment of the commissioner. Upon
40 notification from the commissioner, the insurer shall prepare a

1 Revised RBC Plan, which may incorporate by reference revisions
2 proposed by the commissioner, and shall submit the Revised RBC
3 Plan to the commissioner as follows:

4 (1) Within 45 days after the notification from the commissioner.

5 (2) If the insurer challenges the notification from the
6 commissioner under Section 739.7, within 45 days after a
7 notification to the insurer that the commissioner has, after a
8 hearing, rejected the insurer’s challenge.

9 (e) In the event of a notification by the commissioner to an
10 insurer that the insurer’s RBC Plan or Revised RBC Plan is
11 unsatisfactory, the commissioner may, at his or her discretion,
12 subject to the insurer’s right to a hearing under Section 739.7,
13 specify in the notification that the notification constitutes a
14 Regulatory Action Level Event.

15 (f) Every domestic insurer that files an RBC Plan or Revised
16 RBC Plan with the commissioner shall file a copy of the RBC Plan
17 or Revised RBC Plan with the insurance commissioner in any state
18 in which the insurer is authorized to do business if both of the
19 following apply:

20 (1) That state has an RBC provision substantially similar to
21 subdivision (a) of Section 739.8.

22 (2) The insurance commissioner of that state has notified the
23 insurer of its request for the filing in writing, in which case the
24 insurer shall file a copy of the RBC Plan or Revised RBC Plan in
25 that state no later than the later of:

26 (A) Fifteen days after the receipt of notice to file a copy of its
27 RBC Plan or Revised RBC Plan with the state.

28 (B) The date on which the RBC Plan or Revised RBC Plan is
29 filed under subdivision (c) of Section 739.7.

30 SEC. 6. Section 985 of the Insurance Code is amended to read:

31 985. (a) On or after January 1, 1970, as used in this article and
32 in subdivision (i) of Section 1011, “insolvency” means either of
33 the following:

34 (1) Any impairment of minimum “paid-in capital” or “capital
35 paid in,” as defined in Section 36, required in the aggregate of an
36 insurer by the provisions of this code for the class, or classes, of
37 insurance that it transacts anywhere.

38 (2) An inability of the insurer to meet its financial obligations
39 when they are due.

1 (b) On or after January 1, 1970, an insurer cannot escape the
2 condition of insolvency by being able to provide for all its liabilities
3 and for reinsurance of all outstanding risks. An insurer must also
4 be possessed of additional assets equivalent to the aggregate
5 “paid-in capital” or “capital paid in” required by this code after
6 making provision for all those liabilities and for that reinsurance.

7 (c) On or after October 1, 1967, as used in this code provision
8 for reinsurance of all outstanding risks and “gross premiums
9 without any deduction, received and receivable upon all unexpired
10 risks” means the greater of: (1) the aggregate amount of actual
11 unearned premiums, or (2) the amount reasonably estimated as
12 being required to reinsure in a solvent admitted insurer the
13 unexpired terms of the risks represented by all outstanding policies.

14 (d) On or after October 1, 1967, an insurer shall make provision
15 for reinsurance of the outstanding risk on policies that provide
16 premiums that are fully earned at inception and on policies that
17 for any other reason do not provide for a return premium to the
18 insured on cancellation prior to expiration.

19 (e) On or after October 1, 1967, the commissioner shall prescribe
20 standards for reasonably estimating the amount required to reinsure
21 that will provide adequate safeguards for the policyholders,
22 creditors, and the public.

23 (f) On or after October 1, 1967, this section shall not be
24 applicable to life, title, mortgage, or mortgage guaranty insurers.

25 (g) In the application of this section to disability insurance, as
26 defined in Section 106, reserves for unearned premiums and
27 amounts reasonably estimated as required to reinsure outstanding
28 risks shall be determined in accordance with the provisions of
29 Section 997.

30 SEC. 7. Section 1011 of the Insurance Code is amended to
31 read:

32 1011. The superior court of the county in which the principal
33 office of a person described in Section 1010 is located, upon the
34 filing by the commissioner of the verified application showing any
35 of the conditions in this subdivision exist, or a filing by the Federal
36 Deposit Insurance Corporation of the verified application showing
37 that the conditions enumerated in subdivision (j) exist and the
38 conditions set forth in Section 5383(e)(3) of Title 12 of the United
39 States Code having been satisfied, shall issue its order vesting title
40 to all of the assets of that person, wheresoever situated, in the

1 commissioner or his or her successor in office, in his or her official
2 capacity, and direct the commissioner forthwith to take possession
3 of all of its books, records, property, real and personal, and assets,
4 and to conduct, as conservator, the business of the person, or so
5 much thereof as to the commissioner may seem appropriate, and
6 enjoining the person and its officers, directors, agents, servants,
7 and employees from the transaction of its business or disposition
8 of its property until any of the following further order of the court:

9 (a) That the person has refused to submit its books, papers,
10 accounts, or affairs to the reasonable inspection of the
11 commissioner or his or her deputy or examiner.

12 (b) That the person has neglected or refused to observe an order
13 of the commissioner to make good within the time prescribed by
14 law any deficiency in its capital if it is a stock corporation, or in
15 its reserve if it is a mutual insurer.

16 (c) That the person, without first obtaining the consent in writing
17 of the commissioner, has transferred, or attempted to transfer,
18 substantially its entire property or business or, without consent,
19 has entered into any transaction the effect of which is to merge,
20 consolidate, or reinsure substantially its entire property or business
21 in or with the property or business of any other person.

22 (d) That the person is found, after an examination, to be in a
23 condition that makes its further transaction of business hazardous
24 to its policyholders, or creditors, or to the public.

25 (e) That the person has violated its charter or any law of the
26 state.

27 (f) That any officer of the person refuses to be examined under
28 oath, touching its affairs.

29 (g) That any officer or attorney in fact of the person has
30 embezzled, sequestered, or wrongfully diverted any of the assets
31 of the person.

32 (h) That a domestic insurer does not comply with the
33 requirements for the issuance to it of a certificate of authority, or
34 that its certificate of authority has been revoked.

35 (i) That the last report of examination of any person to whom
36 the provisions of this article apply shows the person to be insolvent
37 within the meaning of Article 13 (commencing with Section 980)
38 of Chapter 1 of Part 2 of Division 1; or if a reciprocal or
39 interinsurance exchange, within the applicable provisions of

1 Section 1370.2, 1370.4, 1371, or 1372; or if a life insurer, within
2 the applicable provisions of Sections 10510 and 10511.

3 (j) Notification is given by the United States Secretary of the
4 Treasury that a determination has been made by the secretary, in
5 accordance with and satisfying the provisions of Section 5383(b)
6 of Title 12 of the United States Code, as to a person described in
7 Section 1010 that is an insurance company as defined in Section
8 5381(a)(13) of Title 12 of the United States Code, and one of the
9 following:

10 (1) The board of directors, or body performing similar functions,
11 of the person acquiesces or consents to the appointment of a
12 receiver as provided for in Section 5832(a)(1)(A)(i) of Title 12 of
13 the United States Code, with that consent to be considered to be
14 consent to issuance of an order under this section.

15 (2) The United States District Court for the District of Columbia
16 issued an order for the appointment of a receiver of the person as
17 provided for in Section 5382(a)(1)(A)(iv)(I) of Title 12 of the
18 United States Code, without regard to whether an appeal of the
19 order is pending.

20 (3) A petition by the United States Secretary of the Treasury
21 for appointment of a receiver was made to the United States District
22 Court for the District of Columbia and was granted by operation
23 of the law as provided for in Section 5382(a)(1)(A)(v) of Title 12
24 of the United States Code, without regard to whether an appeal of
25 the order is pending.

26 SEC. 8. Section 1011.1 of the Insurance Code is amended to
27 read:

28 1011.1. If a verified application is filed pursuant to Section
29 1011 that shows that the conditions set forth in subdivision (j) of
30 Section 1011 exist and upon a showing that notice was provided
31 to the person that is the subject of the verification application, all
32 of the following apply:

33 (a) A superior court hearing shall be held in which the person
34 may oppose the verified application solely on the grounds that the
35 conditions set forth in subdivision (j) of Section 1101 do not exist.
36 The hearing shall be completed within 24 hours after the verified
37 application is filed with the court.

38 (b) The superior court shall issue an order as provided for in
39 Section 1011 within 24 hours after the verified application was
40 filed with the court.

1 (c) If the superior court does not issue an order within 24 hours
2 as provided for in subdivision (b), then an order described in
3 Section 1011 shall be deemed granted by operation of law upon
4 expiration of the 24-hour period, without further notice.

5 (d) An order entered by the superior court pursuant to
6 subdivision (b) or entered by operation of law pursuant to
7 subdivision (c) shall not be subject to any stay or injunction
8 pending appeal.

9 SEC. 9. Section 1012 of the Insurance Code is amended to
10 read:

11 1012. Except in the case of an order issued based on a verified
12 application showing the conditions in subdivision (j) of Section
13 1011 to exist, the order shall continue in force and effect until, on
14 the application either of the commissioner or of that person, it
15 shall, after a full hearing, appear to the court that the ground for
16 the order directing the commissioner to take title and possession
17 does not exist or has been removed and that the person can properly
18 resume title and possession of its property and the conduct of its
19 business.

20 SEC. 10. Section 1016 of the Insurance Code is amended to
21 read:

22 1016. (a) If at any time after the issuance of an order under
23 Section 1011, or if at the time of instituting any proceeding under
24 this article, including under Section 1011, it shall appear to the
25 commissioner that it would be futile to proceed as conservator
26 with the conduct of the business of that person, he or she may
27 apply to the court for an order to liquidate and wind up the business
28 of the person. Upon a full hearing of that application, the court
29 may make an order directing the winding up and liquidation of the
30 business of that person by the commissioner, as liquidator, for the
31 purpose of carrying out the order to liquidate and wind up the
32 business of that person.

33 (b) Notwithstanding subdivision (a), the court may issue an
34 order to liquidate and wind up the business of a person as to whom
35 a verified application is filed pursuant to subdivision (j) of Section
36 1011 based solely on the verified application and hearing as
37 provided for in subdivision (a) of Section 1011.1, without further
38 hearing, or may issue an order to liquidate and wind up the business
39 of the person upon application by the commissioner after the
40 issuance of an order under Section 1011. The court's order may

1 direct the winding up and liquidation of the business of the person
2 by the commissioner, as liquidator, for the purpose of carrying out
3 the order to liquidate and wind up the business of the person.

4 SEC. 11. Section 1070.6 of the Insurance Code is amended to
5 read:

6 1070.6. The withdrawal procedure and fees prescribed by this
7 article shall not be required of a nonsurviving admitted constituent
8 to a merger or consolidation into another admitted insurer in
9 accordance with the applicable statutes and the commissioner's
10 prior written consent given pursuant to subdivision (c) of Section
11 1011, provided the commissioner is satisfied by documents,
12 authenticated so as to be admissible in evidence over objection,
13 filed with him or her, that:

14 (a) The constituent has discharged all of its liabilities to residents
15 of this state in the manner provided by Section 1071.5;

16 (b) There will be an admitted insurer directly available to the
17 constituent's policyholders: (1) to obtain policy changes and
18 endorsements, (2) to receive payment of premiums and refund
19 unearned premiums, (3) to serve notice of claim, proof of loss,
20 summons, process, and other papers, and (4) for purposes of suit;

21 (c) The constituent shall timely file with the commissioner
22 appropriate financial statements reporting its insurance business
23 done in this state during the calendar year of the merger or
24 consolidation and all appropriate tax returns required by law for
25 the period, and shall timely pay all taxes found to be due on account
26 of the business; and

27 (d) The constituent has surrendered its current California
28 certificate of authority to the commissioner for cancellation as of
29 the effective date of the merger.

30 The withdrawal procedure and fees prescribed by this article
31 shall not be required of an insurer that has been liquidated by a
32 final order of a court of record of this or any sister state provided
33 a certified copy of the order reciting the fact of liquidation and
34 discharge of all obligations has been filed with the commissioner.

35 SEC. 12. Section 1216.1 of the Insurance Code is amended to
36 read:

37 1216.1. As used in this article, the following terms have the
38 following meanings:

39 (a) "Accredited state" means a state in which the insurance
40 department or regulatory agency having jurisdiction over the

1 business of insurance has qualified as meeting the minimum
2 financial regulatory standards promulgated and established from
3 time to time by the National Association of Insurance
4 Commissioners' (NAIC) Financial Regulation Standards and
5 Accreditation Program.

6 (b) "Control" or "controlled" has the meaning ascribed in
7 Section 1215.

8 (c) "Controlled insurer" means an admitted insurer which is
9 controlled, directly or indirectly, by a producer.

10 (d) "Controlling producer" means a producer who, directly or
11 indirectly, controls an insurer.

12 (e) "Admitted insurer" or "insurer" means any person, firm,
13 association, or corporation admitted to transact any property or
14 casualty insurance business in this state. The following are not
15 insurers for the purposes of this article:

16 (1) All residual market pools and joint underwriting authorities
17 or associations.

18 (2) All captive insurers, other than risk retention groups as
19 defined in the federal Superfund Amendments Reauthorization
20 Act of 1986 (42 U.S.C. Sec. 9671), the federal Liability Risk
21 Retention Act of 1986 (15 U.S.C. Sec. 3901 et seq.), and the
22 California Risk Retention Act of 1991 (Chapter 1.5 (commencing
23 with Section 125) of Part 1). For the purposes of this article, captive
24 insurers are either insurance companies which are owned by
25 another organization and whose exclusive purpose is to insure
26 risks of the parent organization and affiliated companies, or in the
27 case of groups and associations, insurance organizations which
28 are owned by the insureds and whose exclusive purpose is to insure
29 risks of member organizations and group or association members
30 and their affiliates.

31 (f) "Producer" means a fire and casualty licensee or licensees
32 or any other person, firm, association, or corporation, when, for
33 any compensation, commission, or other thing of value, the person,
34 firm, association, or corporation acts or aids in any manner in
35 soliciting, negotiating or procuring the making of any insurance
36 contract on behalf of an insured other than the person, firm,
37 association, or corporation.

38 SEC. 13. Section 1624 of the Insurance Code is amended to
39 read:

1 1624. “Insurance solicitor” means a natural person employed
2 to aid a property and casualty broker-agent acting as an insurance
3 agent or insurance broker in transacting insurance other than life,
4 disability, or health.

5 SEC. 14. Section 1675 of the Insurance Code is amended to
6 read:

7 1675. The following applicants who have theretofore been
8 licensed under this code are exempt from the requirements of this
9 article:

10 (a) An applicant for a license to act as a property broker-agent
11 or a casualty broker-agent who has been licensed as a property
12 broker-agent, casualty broker-agent, or surplus line broker during
13 any part of the license year in which the application is filed or the
14 immediately preceding license year.

15 (b) An applicant for a license to act as a life-only agent who has
16 been licensed as a life-only agent during any part of the license
17 year in which the application is filed or the immediately preceding
18 license year.

19 (c) An applicant for a license to act as an accident and health
20 agent who has been licensed as an accident and health agent during
21 any part of the license year in which the application is filed or the
22 immediately preceding license year.

23 (d) An applicant for a license to act as a travel insurance agent.

24 (e) An applicant specifically exempted from the particular
25 qualifying examination requirement by other provisions of this
26 code.

27 (f) (1) A nonresident licensee who applies for a property
28 broker-agent, casualty broker-agent, personal lines broker-agent,
29 or life agent resident license in this state, and who is currently
30 licensed for the same lines of authority in the state of his or her
31 current resident license, shall not be required to complete an
32 examination. The application shall be received within 90 days of
33 the cancellation of the applicant’s resident license and the producer
34 database records, maintained by the National Association of
35 Insurance Commissioners, shall indicate that the producer is
36 licensed in good standing for the line of authority requested.

37 (2) Upon issuance of the California resident license, the
38 examination waiver also applies to adding additional lines of
39 authority to the California resident license provided that the
40 individual was previously licensed in good standing for the

1 requested additional lines of authority, and the application is
2 received within 12 months of the cancellation of the applicant's
3 previous resident license in another state.

4 SEC. 15. Section 1749.3 of the Insurance Code is amended to
5 read:

6 1749.3. An individual licensed as a life-only agent or an
7 accident and health agent and also licensed as a property or casualty
8 broker-agent, or an individual only licensed as a property or
9 casualty broker-agent, shall complete those courses, programs of
10 instruction, or seminars approved by the commissioner for the type
11 of license held. Completion of specified product training required
12 in subdivision (d) of Section 1749.33, subdivision (b) of Section
13 1749.8, and paragraph (4) of subdivision (a) of Section 10234.93
14 may result in the completion of more than the minimum of required
15 continuing education hours. The minimum number of hours
16 required is as follows:

17 (a) Any licensee, as specified in this section, shall satisfactorily
18 complete 24 hours of instruction, of which three hours shall be in
19 ethics, prior to renewal of the license. These hours of instruction
20 may be completed at any time prior to renewal of the license.

21 (b) An individual licensed as a property broker-agent or casualty
22 broker-agent and as a life-only agent or an accident and health
23 agent shall satisfy the requirements of this section by demonstrating
24 completion of the courses, programs of instruction, or seminars
25 approved by the commissioner for any of the license types listed
26 in this section.

27 (c) A licensee shall not be required to comply with the
28 requirements of this article if the licensee submits proof satisfactory
29 to the commissioner that he or she has been a licensee in good
30 standing for 30 continuous years in this state and is 70 years of
31 age or older. This exemption shall not apply to those individuals
32 licensed for the first time on or after January 1, 2010.

33 SEC. 16. Section 1749.31 of the Insurance Code is amended
34 to read:

35 1749.31. (a) An individual licensed as a personal lines
36 broker-agent shall complete required continuing education courses,
37 programs of instruction, or seminars approved by the
38 commissioner. The personal lines broker-agent shall complete 24
39 hours, of which three hours shall be in ethics, during each two-year
40 license term as defined in subdivision (d) of Section 1625.5.

1 (b) An individual licensed as a personal lines broker-agent and
2 as a life-only agent or accident and health agent shall satisfy the
3 requirements of this section by satisfactorily completing 24 hours
4 of instruction prior to renewal of the license.

5 SEC. 17. Section 1749.32 of the Insurance Code is amended
6 to read:

7 1749.32. (a) An individual licensed as a limited lines
8 automobile insurance agent shall complete required continuing
9 education courses, programs of instruction, or seminars approved
10 by the commissioner. The minimum number of hours required is
11 20 hours, of which three hours shall be in ethics, per license term
12 prior to the renewal of the license.

13 (b) An individual licensed as a limited automobile insurance
14 agent and as a life-only agent or accident and health agent shall
15 satisfy the requirements of this section by satisfactorily completing
16 24 hours of instruction prior to renewal of the license.

17 SEC. 18. Section 1749.33 of the Insurance Code is amended
18 to read:

19 1749.33. (a) A life-only agent licensee shall satisfactorily
20 complete 24 hours of instruction, of which three hours shall be in
21 ethics, prior to renewal of the license. These hours of instruction
22 may be completed at any time prior to renewal of the license.

23 (b) An accident and health agent licensee shall satisfactorily
24 complete 24 hours of instruction, of which three hours shall be in
25 ethics, prior to renewal of the license. These hours of instruction
26 may be completed at any time prior to renewal of the license.

27 (c) An agent licensed as both a life-only agent and as an accident
28 and health agent shall satisfactorily complete a total of 24 hours
29 of instruction, of which three hours shall be in ethics, prior to
30 renewal of the license. These hours of instruction may be
31 completed at any time prior to renewal of the license.

32 (d) Any accident and health agent who wishes to sell 24-hour
33 care coverage, as defined in Section 1749.02, shall complete a
34 course, program of instruction, or seminar of an approved
35 continuing education provider on workers' compensation and
36 general principles of employer liability, which shall be completed
37 by examination approved by the commissioner as part of the
38 continuing education course, program of instruction, or seminar
39 prior to selling this coverage. The required number of instruction
40 hours shall be equal to but no greater than that required by the

1 curriculum board for the prelicensing requirements of a property
 2 broker-agent or a casualty broker-agent on these subjects. For
 3 resident licensees, this requirement shall count toward the
 4 licensee’s continuing education requirement, but may still result
 5 in completing more than the minimum number of continuing
 6 education hours set forth in this section. Nothing in this section
 7 shall be deemed to allow an accident and health agent to satisfy
 8 the obligations set forth in this section by other than a proctored
 9 examination administered or approved by the department.

10 SEC. 19. Section 1749.8 of the Insurance Code is amended to
 11 read:

12 1749.8. (a) Every life agent who sells annuities shall
 13 satisfactorily complete eight hours of training prior to soliciting
 14 individual consumers in order to sell annuities.

15 (b) Every life agent who sells annuities shall satisfactorily
 16 complete four hours of training prior to each license renewal.
 17 Completion of the eight-hour annuity training required by
 18 subdivision (a) does not satisfy the four-hour annuity training
 19 required by this subdivision. For resident licensees, this
 20 requirement shall count toward the licensee’s continuing education
 21 requirement, but may still result in completing more than the
 22 minimum number of continuing education hours set forth in this
 23 section.

24 (c) The training required by this section shall be approved by
 25 the commissioner and shall consist of topics related to annuities,
 26 and California law, regulations, and requirements related to
 27 annuities, prohibited sales practices, the recognition of indicators
 28 that a prospective insured may lack the short-term memory or
 29 judgment to knowingly purchase an insurance product, and
 30 fraudulent and unfair trade practices. Subject matter determined
 31 by the commissioner to be primarily intended to promote the sale
 32 or marketing of annuities shall not qualify for credit toward the
 33 training requirement. Any course or seminar that is disapproved
 34 under the provisions of this section shall be presumed invalid for
 35 credit toward the training requirement of this section unless it is
 36 approved in writing by the commissioner.

37 (d) The training requirements set forth in this section shall not
 38 apply to nonresident agents representing an insurer that is a direct
 39 response provider.

1 For the purposes of this section, “direct response provider” means
2 an insurer that meets each of the following criteria:

3 (1) The insurer does not initiate telephone contact with insureds
4 or prospective insureds.

5 (2) Agents of the insurer speak with insureds and prospective
6 insureds only by telephone, and at the request of the insureds or
7 prospective insureds.

8 (3) Agents of the insurer are assigned to speak with insureds or
9 prospective insureds on a random basis, when contacted.

10 (4) Agents of the insurer are salaried and do not receive
11 commissions for sales or referrals.

12 SEC. 20. Section 1758.3 of the Insurance Code is amended to
13 read:

14 1758.3. The commissioner shall not grant authority to transact
15 variable contracts unless the life agent or applicant furnishes proof
16 that he or she is registered to sell securities in California in
17 accordance with the rules of the United States Securities and
18 Exchange Commission or the Financial Industry Regulatory
19 Authority. Any authority granted to a life agent to transact variable
20 contracts shall immediately terminate upon the life agent no longer
21 being registered to sell securities in accordance with the rules of
22 the United States Securities and Exchange Commission or the
23 Financial Industry Regulatory Authority.

24 SEC. 21. Section 1758.681 is added to the Insurance Code, to
25 read:

26 1758.681. Notwithstanding any other law:

27 (a) As used in this section, “portable electronics vendor
28 policyholder” means a portable electronics insurance agent licensee
29 pursuant to subdivision (f) of Section 1758.69.

30 (b) An insurer may terminate a portable electronics insurance
31 policy or otherwise change the terms and conditions of a portable
32 electronics insurance policy only upon providing the portable
33 electronics vendor policyholder and enrolled customers with at
34 least 30 calendar days’ written notice.

35 (c) If the insurer changes the terms and conditions of a policy
36 of portable electronics insurance, the insurer shall provide the
37 portable electronics vendor policyholder with a revised policy or
38 endorsement and each enrolled customer with a revised certificate,
39 endorsement, updated brochure, or other evidence indicating that

1 a change in the terms and conditions has occurred and a summary
2 of those changes.

3 (d) Notwithstanding subdivision (b), an insurer may terminate
4 an enrolled customer's enrollment under a portable electronics
5 insurance policy upon 15 calendar days' notice for discovery of
6 fraud or material misrepresentation in obtaining coverage or in the
7 presentation of a claim under the policy.

8 (e) Notwithstanding subdivision (b), an insurer may immediately
9 terminate an enrolled customer's enrollment under a portable
10 electronics insurance policy without prior notice for any of the
11 following:

12 (1) For nonpayment of premium.

13 (2) If the enrolled customer ceases to have an active service
14 with the vendor of portable electronics.

15 (3) If the enrolled customer exhausts the aggregate limit of
16 liability, if any, under the terms of the portable electronics
17 insurance policy and the insurer sends notice of termination to the
18 enrolled customer within 30 calendar days after exhaustion of the
19 limit. However, if notice is not sent within 30 calendar days,
20 enrollment shall continue notwithstanding the aggregate limit of
21 liability until 30 calendar days from the date the insurer sends
22 notice of termination to the enrolled customer.

23 (f) If a portable electronics insurance policy is terminated by a
24 portable electronics vendor policyholder, the portable electronics
25 vendor policyholder shall mail or deliver a written notice to each
26 enrolled customer advising the enrolled customer of the termination
27 of the policy and the effective date of termination. The written
28 notice shall be mailed or delivered by the portable electronics
29 vendor policyholder to the enrolled customer at least 30 days prior
30 to the termination. However, if the notice is not sent within 30
31 calendar days, enrollment shall continue until 30 calendar days
32 from the date the portable electronics vendor policyholder sends
33 notice of termination to the enrolled customer or until a new
34 portable electronics insurance policy is in effect.

35 (g) Whenever notice or correspondence with respect to a policy
36 of portable electronics insurance is required pursuant to this section,
37 it shall be in writing and sent within the notice period required
38 pursuant to this section. Notices and correspondence shall be sent
39 to the portable electronics vendor policyholder at the portable
40 electronics vendor policyholder's mailing address specified for

1 that purpose and to its affected enrolled customers' last known
2 mailing addresses on file with the insurer or the portable electronics
3 vendor policyholder. The insurer or portable electronics vendor
4 policyholder shall maintain proof that the notice or correspondence
5 was sent for not less than three years after that notice or
6 correspondence was sent.

7 SEC. 22. Section 1872.87 of the Insurance Code is amended
8 to read:

9 1872.87. (a) Each insurer required to pay special purpose
10 assessments pursuant to Sections 1872.8, 1872.81, 1872.85, 1874.8,
11 or subdivision (a) of Section 1872.86 may, over a reasonable length
12 of time, but in no event later than the calendar year in which the
13 assessment is paid, recoup the special purpose assessments by way
14 of a surcharge on premiums charged for the insurance policies to
15 which those sections apply or by including the assessments within
16 the insurer's rates. Amounts recouped shall not be considered
17 premiums for any purpose, including the computation of gross
18 premium tax or agents' commission.

19 (b) The amount of the surcharge shall be separately stated on
20 either a billing or policy declaration sent to an insured.

21 SEC. 23. Section 10234.93 of the Insurance Code is amended
22 to read:

23 10234.93. (a) Every insurer of long-term care in California
24 shall:

25 (1) Establish marketing procedures to assure that any comparison
26 of policies by its agents or other producers will be fair and accurate.

27 (2) Establish marketing procedures to assure excessive insurance
28 is not sold or issued.

29 (3) Submit to the commissioner within six months of the
30 effective date of this act, a list of all agents or other insurer
31 representatives authorized to solicit individual consumers for the
32 sale of long-term care insurance. These submissions shall be
33 updated at least semiannually.

34 (4) Provide the following training and require that each agent
35 or other insurer representative authorized to solicit individual
36 consumers for the sale of long-term care insurance shall
37 satisfactorily complete the following training requirements that,
38 for resident licensees, shall count toward the licensee's continuing
39 education requirement, but may still result in completing more

1 than the minimum number of continuing education hours set forth
2 in this section:

3 (A) For licensees issued a license after January 1, 1992, eight
4 hours of training in each of the first four 12-month periods
5 beginning from the date of original license issuance and thereafter
6 eight hours of training prior to each license renewal.

7 (B) For licensees issued a license before January 1, 1992, eight
8 hours of training prior to each license renewal.

9 (C) For nonresident licensees that are not otherwise subject to
10 the continuing education requirements set forth in Section 1749.3,
11 the evidence of training required by this section shall be filed with
12 and approved by the commissioner as provided in subdivision (g)
13 of Section 1749.4.

14 Licensees shall complete the initial training requirements of this
15 section prior to being authorized to solicit individual consumers
16 for the sale of long-term care insurance.

17 The training required by this section shall consist of topics related
18 to long-term care services and long-term care insurance, including,
19 but not limited to, California regulations and requirements,
20 available long-term care services and facilities, changes or
21 improvements in services or facilities, and alternatives to the
22 purchase of private long-term care insurance. On or before July
23 1, 1998, the following additional training topics shall be required:
24 differences in eligibility for benefits and tax treatment between
25 policies intended to be federally qualified and those not intended
26 to be federally qualified, the effect of inflation in eroding the value
27 of benefits and the importance of inflation protection, and NAIC
28 consumer suitability standards and guidelines.

29 (5) Display prominently on page one of the policy or certificate
30 and the outline of coverage: "Notice to buyer: This policy may not
31 cover all of the costs associated with long-term care incurred by
32 the buyer during the period of coverage. The buyer is advised to
33 review carefully all policy limitations."

34 (6) Inquire and otherwise make every reasonable effort to
35 identify whether a prospective applicant or enrollee for long-term
36 care insurance already has accident and sickness or long-term care
37 insurance and the types and amounts of any such insurance.

38 (7) Every insurer or entity marketing long-term care insurance
39 shall establish auditable procedures for verifying compliance with
40 this subdivision.

1 (8) Every insurer shall provide to a prospective applicant, at the
2 time of solicitation, written notice that the Health Insurance
3 Counseling and Advocacy Program (HICAP) provides health
4 insurance counseling to senior California residents free of charge.
5 Every agent shall provide the name, address, and telephone number
6 of the local HICAP program and the statewide HICAP number,
7 1-800-434-0222.

8 (9) Provide a copy of the long-term care insurance shoppers
9 guide developed by the California Department of Aging to each
10 prospective applicant prior to the presentation of an application or
11 enrollment form for insurance.

12 (10) Clearly post on its Internet Web site and provide written
13 notice at the time of solicitation that a specimen individual policy
14 form or group master policy and certificate form for each policy
15 form offered in this state is available to a prospective applicant
16 upon request. The individual specimen policy form or group master
17 policy and certificate form shall be provided to a requesting party
18 within 15 calendar days of receipt of a request.

19 (b) In addition to other unfair trade practices, including those
20 identified in this code, the following acts and practices are
21 prohibited:

22 (1) Twisting. Knowingly making any misleading representation,
23 incomplete, or fraudulent comparison of any insurance policies or
24 insurers for the purpose of inducing, or tending to induce, any
25 person to lapse, forfeit, surrender, terminate, retain, pledge, assign,
26 borrow on, or convert any insurance policy or to take out a policy
27 of insurance with another insurer.

28 (2) High pressure tactics. Employing any method of marketing
29 having the effect of or tending to induce the purchase of insurance
30 through force, fright, threat, whether explicit or implied, or undue
31 pressure to purchase or recommend the purchase of insurance.

32 (3) Cold lead advertising. Making use directly or indirectly of
33 any method of marketing that fails to disclose in a conspicuous
34 manner that a purpose of the method of marketing is solicitation
35 of insurance and that contact will be made by an insurance agent
36 or insurance company.

37 SEC. 24. Section 10785 of the Insurance Code is amended to
38 read:

39 10785. (a) A disability insurer that covers hospital, medical,
40 or surgical expenses under an individual health benefit plan as

1 defined in subdivision (a) of Section 10198.6 may not, with respect
2 to a federally eligible defined individual desiring to enroll in
3 individual health insurance coverage, decline to offer coverage to,
4 or deny enrollment of, the individual or impose any preexisting
5 condition exclusion with respect to the coverage.

6 (b) For purposes of this section, “federally eligible defined
7 individual” means an individual who, as of the date on which the
8 individual seeks coverage under this section, meets all of the
9 following conditions:

10 (1) Has had 18 or more months of creditable coverage, and
11 whose most recent prior creditable coverage was under a group
12 health plan, a federal governmental plan maintained for federal
13 employees, or a governmental plan or church plan as defined in
14 the federal Employee Retirement Income Security Act of 1974
15 (29 U.S.C. Sec. 1002).

16 (2) Is not eligible for coverage under a group health plan,
17 Medicare, or Medi-Cal, and does not have other health insurance
18 coverage.

19 (3) Was not terminated from his or her most recent creditable
20 coverage due to nonpayment of premiums or fraud.

21 (4) If offered continuation coverage under COBRA or
22 Cal-COBRA, has elected and exhausted that coverage.

23 (c) Every disability insurer that covers hospital, medical, or
24 surgical expenses shall comply with applicable federal statutes
25 and regulations regarding the provision of coverage to federally
26 eligible defined individuals, including any relevant application
27 periods.

28 (d) A disability insurer shall offer the following health benefit
29 plans under this section that are designed for, made generally
30 available to, are actively marketed to, and enroll, individuals:

31 (1) either the two most popular products as defined in Section
32 300gg-41(c)(2) of Title 42 of the United States Code and Section
33 148.120(c)(2) of Title 45 of the Code of Federal Regulations or

34 (2) the two most representative products as defined in Section
35 300gg-41(c)(3) of the United States Code and Section
36 148.120(c)(3) of Title 45 of the Code of Federal Regulations, as
37 determined by the insurer in compliance with federal law. An
38 insurer that offers only one health benefit plan to individuals,
39 excluding health benefit plans offered to Medi-Cal or Medicare
40 beneficiaries, shall be deemed to be in compliance with this chapter

1 if it offers that health benefit plan contract to federally eligible
2 defined individuals in a manner consistent with this chapter.

3 (e) (1) In the case of a disability insurer that offers health benefit
4 plans in the individual market through a network plan, the insurer
5 may do both of the following:

6 (A) Limit the individuals who may be enrolled under that
7 coverage to those who live, reside, or work within the service area
8 for the network plan.

9 (B) Within the service area covered by the health benefit plan,
10 deny coverage to individuals if the insurer has demonstrated to the
11 commissioner that the insured will not have the capacity to deliver
12 services adequately to additional individual insureds because of
13 its obligations to existing group policyholders, group
14 contractholders and insureds, and individual insureds, and that the
15 insurer is applying this paragraph uniformly to individuals without
16 regard to any health status-related factor of the individuals and
17 without regard to whether the individuals are federally eligible
18 defined individuals.

19 (2) A disability insurer, upon denying health insurance coverage
20 in any service area in accordance with subparagraph (B) of
21 paragraph (1), may not offer health benefit plans through a network
22 in the individual market within that service area for a period of
23 180 days after the coverage is denied.

24 (f) (1) A disability insurer may deny health insurance coverage
25 in the individual market to a federally eligible defined individual
26 if the insurer has demonstrated to the commissioner both of the
27 following:

28 (A) The insurer does not have the financial reserves necessary
29 to underwrite additional coverage.

30 (B) The insurer is applying this subdivision uniformly to all
31 individuals in the individual market and without regard to any
32 health status-related factor of the individuals and without regard
33 to whether the individuals are federally eligible defined individuals.

34 (2) A disability insurer, upon denying individual health
35 insurance coverage in any service area in accordance with
36 paragraph (1), may not offer that coverage in the individual market
37 within that service area for a period of 180 days after the date the
38 coverage is denied or until the insurer has demonstrated to the
39 commissioner that the insurer has sufficient financial reserves to
40 underwrite additional coverage, whichever is later.

1 (g) The requirement pursuant to federal law to furnish a
2 certificate of creditable coverage shall apply to health benefits
3 plans offered by a disability insurer in the individual market in the
4 same manner as it applies to an insurer in connection with a group
5 health benefit plan policy or group health benefit plan contract.

6 (h) A disability insurer shall compensate an accident and health
7 agent or a life and accident and health agent whose activities result
8 in the enrollment of federally eligible defined individuals in the
9 same manner and consistent with the renewal commission amounts
10 as the insurer compensates accident and health agents or life and
11 accident and health agents for other enrollees who are not federally
12 eligible defined individuals and who are purchasing the same
13 individual health benefit plan.

14 (i) Every disability insurer shall disclose as part of its COBRA
15 or Cal-COBRA disclosure and enrollment documents, an
16 explanation of the availability of guaranteed access to coverage
17 under the federal Health Insurance Portability and Accountability
18 Act of 1996, including the necessity to enroll in and exhaust
19 COBRA or Cal-COBRA benefits in order to become a federally
20 eligible defined individual.

21 (j) No disability insurer may request documentation as to
22 whether or not a person is a federally eligible defined individual
23 other than is permitted under applicable federal law or regulations.

24 (k) This section shall not apply to coverage defined as excepted
25 benefits pursuant to Section 300gg(c) of Title 42 of the United
26 States Code.

27 (l) This section shall apply to policies or contracts offered,
28 delivered, amended, or renewed on or after January 1, 2001.

29 *SEC. 24.5. Section 10785 of the Insurance Code is amended*
30 *to read:*

31 10785. (a) A disability insurer that covers hospital, medical,
32 or surgical expenses under an individual health benefit plan as
33 defined in subdivision (a) of Section 10198.6 may not, with respect
34 to a federally eligible defined individual desiring to enroll in
35 individual health insurance coverage, decline to offer coverage to,
36 or deny enrollment of, the individual or impose any preexisting
37 condition exclusion with respect to the coverage.

38 (b) For purposes of this section, “federally eligible defined
39 individual” means an individual who, as of the date on which the

1 individual seeks coverage under this section, meets all of the
2 following conditions:

3 (1) Has had 18 or more months of creditable coverage, and
4 whose most recent prior creditable coverage was under a group
5 health plan, a federal governmental plan maintained for federal
6 employees, or a governmental plan or church plan as defined in
7 the federal Employee Retirement Income Security Act of 1974
8 (29 U.S.C. Sec. 1002).

9 (2) Is not eligible for coverage under a group health plan,
10 Medicare, or Medi-Cal, and does not have other health insurance
11 coverage.

12 (3) Was not terminated from his or her most recent creditable
13 coverage due to nonpayment of premiums or fraud.

14 (4) If offered continuation coverage under COBRA or
15 Cal-COBRA, has elected and exhausted that coverage.

16 (c) Every disability insurer that covers hospital, medical, or
17 surgical expenses shall comply with applicable federal statutes
18 and regulations regarding the provision of coverage to federally
19 eligible defined individuals, including any relevant application
20 periods.

21 (d) A disability insurer shall offer the following health benefit
22 plans under this section that are designed for, made generally
23 available to, are actively marketed to, and enroll, individuals:

24 (1) either the two most popular products as defined in Section
25 300gg-41(c)(2) of Title 42 of the United States Code and Section
26 148.120(c)(2) of Title 45 of the Code of Federal Regulations or

27 (2) the two most representative products as defined in Section
28 300gg-41(c)(3) of the United States Code and Section
29 148.120(c)(3) of Title 45 of the Code of Federal Regulations, as

30 determined by the insurer in compliance with federal law. An
31 insurer that offers only one health benefit plan to individuals,
32 excluding health benefit plans offered to Medi-Cal or Medicare
33 beneficiaries, shall be deemed to be in compliance with this chapter
34 if it offers that health benefit plan contract to federally eligible
35 defined individuals in a manner consistent with this chapter.

36 (e) (1) In the case of a disability insurer that offers health benefit
37 plans in the individual market through a network plan, the insurer
38 may do both of the following:

1 (A) Limit the individuals who may be enrolled under that
2 coverage to those who live, reside, or work within the service area
3 for the network plan.

4 (B) Within the service area covered by the health benefit plan,
5 deny coverage to individuals if the insurer has demonstrated to the
6 commissioner that the insured will not have the capacity to deliver
7 services adequately to additional individual insureds because of
8 its obligations to existing group policyholders, group
9 contractholders and insureds, and individual insureds, and that the
10 insurer is applying this paragraph uniformly to individuals without
11 regard to any health status-related factor of the individuals and
12 without regard to whether the individuals are federally eligible
13 defined individuals.

14 (2) A disability insurer, upon denying health insurance coverage
15 in any service area in accordance with subparagraph (B) of
16 paragraph (1), may not offer health benefit plans through a network
17 in the individual market within that service area for a period of
18 180 days after the coverage is denied.

19 (f) (1) A disability insurer may deny health insurance coverage
20 in the individual market to a federally eligible defined individual
21 if the insurer has demonstrated to the commissioner both of the
22 following:

23 (A) The insurer does not have the financial reserves necessary
24 to underwrite additional coverage.

25 (B) The insurer is applying this subdivision uniformly to all
26 individuals in the individual market and without regard to any
27 health status-related factor of the individuals and without regard
28 to whether the individuals are federally eligible defined individuals.

29 (2) A disability insurer, upon denying individual health
30 insurance coverage in any service area in accordance with
31 paragraph (1), may not offer that coverage in the individual market
32 within that service area for a period of 180 days after the date the
33 coverage is denied or until the insurer has demonstrated to the
34 commissioner that the insurer has sufficient financial reserves to
35 underwrite additional coverage, whichever is later.

36 (g) The requirement pursuant to federal law to furnish a
37 certificate of creditable coverage shall apply to health benefits
38 plans offered by a disability insurer in the individual market in the
39 same manner as it applies to an insurer in connection with a group
40 health benefit plan policy or group health benefit plan contract.

1 (h) A disability insurer shall compensate ~~a life agent, property~~
2 ~~broker-agent, or casualty broker-agent~~ *an accident and health*
3 *agent or a life and accident and health agent* whose activities
4 result in the enrollment of federally eligible defined individuals
5 in the same manner and consistent with the renewal commission
6 amounts as the insurer compensates ~~life agents, property~~
7 ~~broker-agents, or casualty broker-agents~~ *accident and health agents*
8 *or life and accident and health agents* for other enrollees who are
9 not federally eligible defined individuals and who are purchasing
10 the same individual health benefit plan.

11 (i) Every disability insurer shall disclose as part of its COBRA
12 or Cal-COBRA disclosure and enrollment documents, an
13 explanation of the availability of guaranteed access to coverage
14 under the *federal* Health Insurance Portability and Accountability
15 Act of 1996, including the necessity to enroll in and exhaust
16 COBRA or Cal-COBRA benefits in order to become a federally
17 eligible defined individual.

18 (j) No disability insurer may request documentation as to
19 whether or not a person is a federally eligible defined individual
20 other than is permitted under applicable federal law or regulations.

21 (k) This section shall not apply to coverage defined as excepted
22 benefits pursuant to Section 300gg(c) of Title 42 of the United
23 States Code.

24 (l) This section shall apply to policies or contracts offered,
25 delivered, amended, or renewed on or after January 1, 2001.

26 (m) (1) *On and after January 1, 2014, and except as provided*
27 *in paragraph (2), this section shall apply only to individual*
28 *grandfathered health plans previously issued pursuant to this*
29 *section to federally eligible defined individuals.*

30 (2) *If Section 5000A of the Internal Revenue Code, as added by*
31 *Section 1501 of PPACA, is repealed or amended to no longer apply*
32 *to the individual market, as defined in Section 2791 of the federal*
33 *Public Health Service Act (42 U.S.C. Sec. 300gg-91), paragraph*
34 *(1) shall become inoperative on the date of that repeal or*
35 *amendment and this section shall apply to health benefit plans*
36 *issued, amended, or renewed on or after that date.*

37 (3) *For purposes of this subdivision, the following definitions*
38 *apply:*

39 (A) *“Grandfathered health plan” has the same meaning as that*
40 *term is defined in Section 1251 of PPACA.*

1 (B) “PPACA” means the federal Patient Protection and
2 Affordable Care Act (Public Law 111-148), as amended by the
3 federal Health Care and Education Reconciliation Act of 2010
4 (Public Law 111-152), and any rules, regulations, or guidance
5 issued pursuant to that law.

6 SEC. 25. Section 11620 of the Insurance Code is amended to
7 read:

8 11620. (a) The commissioner, after a public hearing, shall
9 approve or issue a reasonable plan for the equitable apportionment,
10 among insurers admitted to transact liability insurance, of those
11 applicants for automobile bodily injury and property damage
12 liability insurance who are in good faith entitled to but are unable
13 to procure that insurance through ordinary methods. The
14 commissioner shall require the payment of five hundred ninety
15 dollars (\$590), in advance, as a fee for the filing of amendments
16 to the plan with the commissioner. The commissioner may approve
17 or issue reasonable amendments to the plan that are approved by
18 the plan’s advisory committee, if he or she first holds a public
19 hearing to determine whether the amendments are in keeping with
20 the intent and purpose of this section. All those insurers shall
21 subscribe to the plan and its amendments and participate in the
22 plan.

23 (b) Judicial review of a change to the plan, including rate
24 revision proceedings, shall be in accordance with Section 1858.6.

25 (c) The adoption of the plan referenced in subdivision (a), and
26 any amendments thereto, is not subject to the requirements of the
27 Administrative Procedure Act (Chapter 3.5 (commencing with
28 Section 11340) of Part 1 of Division 3 of Title 2 of the Government
29 Code), unless written or oral comments submitted pursuant to
30 subdivision (e) raise regulatory standards set forth in subdivisions
31 (a), (b), (c), (d), (e), and (f) of Section 11349 of the Government
32 Code.

33 (d) The commissioner shall provide notice of any hearing
34 pursuant to subdivision (a) by doing all of the following at least
35 45 days prior to the hearing:

36 (1) Publishing the notice in the California Regulatory Notice
37 Register.

38 (2) Mailing the notice to the parties on the department’s
39 regulations mailing list.

1 (3) Posting the notice on the department’s public Internet Web
2 site.

3 (e) Interested parties may present written or oral comments at
4 the hearing, or may submit written comments to the contact person
5 identified in the hearing notice by the date and time posted in the
6 notice. Before adopting any amendments to the plan, the
7 commissioner shall consider all comments received on or before
8 the day of the hearing.

9 SEC. 26. Section 12389.7 is added to the Insurance Code, to
10 read:

11 12389.7. (a) Sections 1070, 1070.5, 1070.6, 1071.5, 1072, and
12 1076 shall be applicable to underwritten title companies.

13 (b) The following terms from Sections 1070, 1070.5, 1070.6,
14 1071.5, 1072, and 1076 shall be applicable to underwritten title
15 companies as follows:

16 (1) “Certificate of Authority” shall mean an underwritten title
17 company license.

18 (2) “Insurer” shall mean an underwritten title company.

19 (3) “Reinsurer” shall mean a title underwriter or another
20 underwritten title company.

21 (c) For the purposes of this section, Sections 1070, 1070.5,
22 1070.6, 1071.5, 1072, and 1076 shall be construed in accordance
23 with the nature of underwritten title companies and the business
24 of title insurance.

25 SEC. 27. Section 12414.25 of the Insurance Code is amended
26 to read:

27 12414.25. (a) Any person, title insurer, underwritten title
28 company, or controlled escrow company who fails to comply with
29 a final order of the commissioner under this chapter shall be liable
30 to the state in an amount not exceeding one hundred dollars (\$100),
31 but if that failure is willful he, she, or it shall be liable to the state
32 in an amount not exceeding five thousand dollars (\$5,000) for that
33 failure. The commissioner shall collect the amount so payable and
34 may bring an action in the name of the people of the State of
35 California to enforce collection. Those penalties may be in addition
36 to any other penalties provided by law.

37 (b) (1) A willful violation of the provisions of this chapter is a
38 misdemeanor.

39 (2) This subdivision is not applicable to Section 12389.7.

1 SEC. 28. Section 14090.1 of the Insurance Code is amended
2 to read:

3 14090.1. (a) An individual who holds an insurance adjuster
4 license and who is not exempt under subdivision (b) shall
5 satisfactorily complete a minimum of 24 hours, of which three
6 hours are to be in ethics, of continuing education courses pertinent
7 to the duties and responsibilities of an insurance adjuster license
8 reported to the insurance commissioner on a biennial basis in
9 conjunction with his or her license renewal cycle.

10 (b) This section does not apply to any of the following:

11 (1) A licensee not licensed for one full year prior to the end of
12 the applicable continuing education biennium.

13 (2) A licensee holding a nonresident insurance adjuster license
14 who has met the continuing education requirements of his or her
15 designated resident state.

16 (3) An individual licensed as an insurance adjuster and as a
17 property or casualty broker-agent, pursuant to Section 1625, who
18 has met the continuing education requirements specified in Section
19 1749.3.

20 *SEC. 29. Section 24.5 of this bill incorporates amendments to*
21 *Section 10785 of the Insurance Code proposed by both this bill*
22 *and Assembly Bill 1180. It shall only become operative if (1) both*
23 *bills are enacted and become effective on or before January 1,*
24 *2014, (2) each bill amends Section 10785 of the Insurance Code,*
25 *and (3) this bill is enacted after Assembly Bill 1180, in which case*
26 *Section 24 of this bill shall not become operative.*

O