Introduced by Senator Mendoza

February 23, 2015

An act to amend Sections 21201, 21201.5, and 21208 of, and to add Section 21201.6 to, the Financial Code, relating to pawnbrokers.

LEGISLATIVE COUNSEL'S DIGEST

SB 300, as introduced, Mendoza. Pawnbrokers: regulations.

Existing law regulates pawnbrokers and requires a written contract for every loan by a pawnbroker for which goods are received in pledge as security, as specified, and requires a copy of that contract to be furnished to the borrower.

This bill would permit the requirement for a written contract to be met electronically, provided that the contract and transaction comply with the provisions of the Uniform Electronic Transactions Act and meet certain disclosure requirements.

Existing law requires a pawnbroker, within one month after the loan period expires, to notify the borrower at his or her last known address of the termination of the loan period, by a means for which verification of mailing or delivery of the notification can be provided by the pawnbroker, and provides for extending the right of redemption for a period of 10 days from the date that notice is mailed.

This bill would instead require the pawnbroker to provide that notification to the pledgor at his or her last known mailing or electronic address, by a means for which verification of mailing or, at the sole option of the pledgor, electronic transmission of the notification can be provided by the pawnbroker, as specified.

Existing law permits a pledgor and a pawnbroker to agree to a new loan to become effective at the end of the loan period and requires the

2 **SB 300**

new loan to be processed as a new loan subject to loan origination, storage, and other fees as specified.

This bill would permit a replacement loan to be issued at the request of the pledgor with consent of the pawnbroker before the expiration of the redemption period, to become effective on the date it is issued, subject to specified procedures.

Existing law requires a pawnbroker to comply with the reporting requirements imposed on secondhand dealers, including the requirement to obtain and report the customer's fingerprint.

This bill would require a pawnbroker who has issued a loan electronically, instead of obtaining and reporting the customer's fingerprint, to electronically deposit the loan proceeds into a deposit account held in the name of the pledgor, as specified.

Because a knowing violation of these provisions would be a crime, this bill would impose a state-mandated local program.

The California Constitution requires the state to reimburse local agencies and school districts for certain costs mandated by the state. Statutory provisions establish procedures for making that reimbursement.

This bill would provide that no reimbursement is required by this act for a specified reason.

Vote: majority. Appropriation: no. Fiscal committee: yes. State-mandated local program: yes.

The people of the State of California do enact as follows:

- SECTION 1. It is the intent of the Legislature to permit the
- 2 citizens of California the ability to transact pawn or collateral loans in an efficient and expeditious manner wherever they may be
- located. It is further the intent of the Legislature to permit such
- 5 loans to be made in conformity with the Uniform Electronic
- 6 Transactions Act, as set forth in Title 2.5 (commencing with
- Section 1633.1) of Part 2 of Division 3 of the Civil Code.
- 8 SEC. 2. Section 21201 of the Financial Code is amended to 9 read:
- 10 21201. (a) Every loan made by a pawnbroker for which goods
- 11 are received in pledge as security shall be evidenced by a written
- 12 contract, a copy of which shall be furnished to the borrower.
- 13 pledgor. The loan contract shall provide a four-month loan period,
- shall set forth the loan period and the date on which the loan is

3 SB 300

due and payable, and shall clearly inform the borrower pledgor of his or her right to redeem the pledge during the loan period.

-Every

(b) Every loan contract shall contain the following notice, in at least 8-point boldface type and circumscribed by a box, immediately above the space for the borrower's pledgor's signature:

"You may redeem the property you have pledged at any time until the close of business on ____ [fill in date *no fewer than* four months from date loan begins]. To redeem, you must pay the amount of the loan and the applicable charges which have accrued through the date on which you redeem."

Every

(c) Every pawnbroker shall retain in his or her possession every article pledged to him or her for a period of four months. During such period the borrower pledgor may redeem the articles upon payment of the amount of the loan and the applicable charges. If the borrower pledgor and the pawnbroker agree in writing that the pawned property may be stored off premises, following the request for redemption of the loan, the pawnbroker shall return the pledged property to the consumer the next calendar day when both the pawnbroker's store and the storage facility are open, not to exceed two business days.

If

(d) If any pledged article is not redeemed during the four-month loan period as provided herein, and the borrower pledgor and pawnbroker do not mutually agree in writing to extend the loan period, the pawnbroker shall notify the borrower pledgor within one month after expiration of the loan period. If the pawnbroker fails to notify the borrower pledgor within one month after the expiration of the loan period, the pawnbroker shall not charge interest from the day after the expiration of the one-month period. The pawnbroker shall notify the borrower pledgor at his or her last known mailing or electronic address of the termination of the loan period, by a means for which verification of mailing or delivery or, at the sole option of the pledgor, electronic transmission of the notification can be provided by the pawnbroker, and extending the right of redemption, during posted business hours, for a period of 10 days from date of mailing or electronic transmission of that notice. The 10-day notice shall-include a SB 300 —4—

statement that: state, in substantially the same format as the following: "If the tenth day falls on a day when the pawnshop is closed, the time period is extended to the next day that the pawnshop is open."

However,

5

6

10

11

12 13

14

15

16 17

18

19

20

21

22

23

24

25

26

27

28

29 30

31

32

33

34

35

36

37

38

39

40

- (e) However, the posted schedule of charges required pursuant to Section 21200.5 shall contain a notice informing the borrower pledgor that if he or she desires, the pawnbroker shall send the notice of termination of the loan period by registered or certified mail with return receipt requested, upon prepayment of the mailing costs. If
- (f) If any pledged article is not redeemed within the 10-day notice period, the pawnbroker shall become vested with all right, title, and interest of the pledgor, or his or her assigns, to the pledged article, to hold and dispose of as his or her own property. Any other provision of law relating to the foreclosure and sale of pledges shall not be applicable to any pledge the title to which is transferred in accordance with this section. The
- (g) The pawnbroker shall not sell any article of pledged property until he or she has become vested with the title to that property pursuant to this section. The sale of pledged property is a misdemeanor pursuant to Section 21209.
- SEC. 3. Section 21201.5 of the Financial Code is amended to read:
- 21201.5. A(a) During the contractual loan period and any extension thereof, a pledgor may request, and a pawnbroker may consent to, a-new replacement loan to take effect upon-or at any time after the expiration of the loan period stated in the original active loan contract delivered to the pledgor under Section 21201 or this section. The pledgor shall pay in eash or another form acceptable to the pawnbroker all of the charges and interest due under the original loan, and the remaining unpaid balance of the actual amount borrowed under the original loan shall be debited to the new loan on which the same article or articles are pledged. The loan to which the debit is applied shall be processed as a new loan and shall be deemed to be a new loan subject to loan origination fees, storage fees, and other fees permitted by this chapter, when applicable. The new loan contract required by Section 21201 shall disclose the amount of the original loan that is debited to the new loan.

5 SB 300

(b) A replacement loan may also issue upon the request of the pledgor and the consent of the pawnbroker prior to the expiration of the grace period provided by Section 21201. This replacement loan shall become effective on the date it is issued.

- (c) All of the following shall apply to a replacement loan issued pursuant to this section:
- (1) The loan shall be processed as, and deemed to be, a new loan subject to all other fees and charges permitted by this chapter.
- (2) The pledgor's consent to the terms of any replacement loan shall be deemed given when he or she executes the written replacement loan in person or electronically in conformity with the provisions of Section 21201.6, and pays in cash or another form acceptable to the pawnbroker all of the charges and interest due under the prior loan or if all of the following conditions are met:
- (A) The pledgor pays off all outstanding charges from the prior loan then due, including interest, and any loan writing, storage, notification, or other fee authorized in this chapter in cash or another form acceptable to the pawnbroker. The pledgor's payment may be delivered to the pawnbroker by any method, including, but not limited to, United States mail, private mail, a personal representative, or electronic transfer, provided that manner of payment is acceptable to the pawnbroker. If insufficient payment is tendered by the pledgor or is tendered in a form unacceptable to the pawnbroker, the pawnbroker shall, if commercially reasonable, return the payment in the same manner that the payment was delivered by the pledgor or by another commercially reasonable manner within five business days and shall include a statement advising the pledgor the reason the payment was rejected. The pawnbroker is under no obligation to enter into a replacement loan if the amount is insufficient or the form of payment or method of tender is unacceptable to the pawnbroker.
- (B) If the replacement loan is executed other than pursuant to Section 21201.6, the principal amount of the replacement loan is equal to or less than the principal amount of the prior loan.
- (C) The terms of the replacement loan are consistent with this chapter on the date the replacement loan is issued.
- (D) The replacement loan is evidenced by a written agreement or electronic record and a paper or electronic copy is mailed or otherwise transmitted to the pledgor within five business days

SB 300 -6-

4

5

7 8

9

10 11

12

13

14 15

16 17

18

19

20 21

22

23

24 25

26

27

28

29

30

31

32

34

35

36 37

38

following receipt of payment by the pawnbroker by a means for which verification of mailing or transmittal can be provided by 2 3 the pawnbroker.

- (3) The unpaid balance of the prior loan shall be debited to the replacement loan on which the same article or articles have been pledged. The replacement loan shall disclose the amount of the prior loan that is debited and shall otherwise be consistent with Section 21201.
- SEC. 4. Section 21201.6 is added to the Financial Code, to read:
- 21201.6. The requirement for a written contract signed by the pledgor as set forth in Sections 21201 and 21201.5 may be met electronically if all of the following conditions are satisfied:
- (a) The contract and transaction comply with the provisions of the Uniform Electronic Transactions Act, as set forth in Title 2.5 (commencing with Section 1633.1) of Part 2 of Division 3 of the Civil Code, as may be applicable at the time that the loan is entered into between the pawnbroker and the pledgor.
- (b) Any written disclosures specified in this chapter to be set forth in a specified minimum font size are conspicuously presented to the pledgor prior to his or her execution of the electronic contract.
 - (c) The pawnbroker makes one of the following disclosures:
- (1) If the principal loan amount is below two thousand five hundred dollars (\$2,500), the pawnbroker discloses the maximum compensation due a pawnbroker as set forth in Section 21200.7 prior to the pledgor's execution of the electronic agreement.
- (2) If the principal loan amount is two thousand five hundred dollars (\$2,500) or more, the pawnbroker discloses the provisions of Sections 21051 and 22054 prior to the pledgor's execution of the electronic agreement.
- SEC. 5. Section 21208 of the Financial Code is amended to 33 read:
 - A—(a) Except as provided in subdivision (b), a pawnbroker shall comply with the reporting requirements imposed on secondhand dealers under Article 4 (commencing with Section 21625) of Chapter 9 of Division 8 of the Business and Professions Code.
- 39 (b) A pawnbroker who has issued a loan electronically pursuant 40 to Section 21201.6 shall, in lieu of obtaining and reporting the

7 SB 300

1 customer's fingerprint as set forth in subdivision (g) of Section 2 21628 of the Business and Professions Code, electronically deposit 3 the loan proceeds into a deposit account held in the name of the 4 pledgor at a bank, savings and loan, or credit union located in the 5 United States.

6 SEC. 6. No reimbursement is required by this act pursuant to 7 Section 6 of Article XIIIB of the California Constitution because 8 the only costs that may be incurred by a local agency or school district will be incurred because this act creates a new crime or infraction, eliminates a crime or infraction, or changes the penalty 10 for a crime or infraction, within the meaning of Section 17556 of 11 12 the Government Code, or changes the definition of a crime within 13 the meaning of Section 6 of Article XIIIB of the California 14 Constitution.