

Assembly Bill No. 896

Passed the Assembly September 13, 1997

Chief Clerk of the Assembly

Passed the Senate September 10, 1997

Secretary of the Senate

This bill was received by the Governor this ____ day
of _____, 1997, at ____ o'clock __M.

Private Secretary of the Governor

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CHAPTER ____

An act to amend Section 15365.8 of, and to add Section 15365.13 to, the Government Code, relating to international trade, and making an appropriation therefor.

LEGISLATIVE COUNSEL'S DIGEST

AB 896, Napolitano. California Office of Export Development: Overseas Procurement Opportunities Program.

Existing law establishes the California Office of Export Development within the California State World Trade Commission for the purpose of strengthening the state's activities in marketing its agricultural, manufacturing, and service industries overseas, and sets forth the duties of the office in that regard.

This bill would additionally specify that a purpose of the office is to help ensure that California's small and medium-sized companies have better access to foreign market opportunities.

This bill would establish the Overseas Procurement Opportunities Program within the office, for the purpose of enhancing overseas procurement opportunities for California-based businesses, to include specified activities in that regard.

This bill would appropriate the sum of \$100,000 from the General Fund to the office, for the purposes of the bill.

Appropriation: yes.

The people of the State of California do enact as follows:

SECTION 1. Section 15365.8 of the Government Code is amended to read:

15365.8. The purpose of the California Office of Export Development is to strengthen the state's activities in marketing its agricultural, manufacturing, and service industries overseas, and to help ensure that California's small and medium-sized companies have better access to



foreign market opportunities. The office shall be responsible for conducting market research; disseminating trade leads; and sponsoring trade delegations, missions, marts, seminars, and other appropriate promotional events. The office shall consult with the Department of Food and Agriculture on the promotion of agricultural commodities overseas.

SEC. 2. Section 15365.13 is added to the Government Code, to read:

15365.13. (a) The Overseas Procurement Opportunities Program is hereby established within the office, for the purpose of enhancing overseas procurement opportunities for California-based businesses.

(b) The program shall do both of the following:

(1) Facilitate opportunities for California small and medium-sized companies to participate in major foreign government contracts and overseas construction projects as subcontractors and suppliers.

(2) Provide guidance and information to California companies regarding the foreign procurement process for services, supplies, and technologies.

SEC. 3. The sum of one hundred thousand dollars (\$100,000) is hereby appropriated from the General Fund to the California Office of Export Development for the purposes of this act.



Approved _____, 1997

Governor

